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## What we are presenting today

The World's challenge<br/>Our vision and commitmentsMiguel Stilwell d'Andrade (CEO)Our platforms<br/>Our financialsRui Teixeira (CFO)

**Closing remarks** 

Miguel Stilwell d'Andrade (CEO)



## The World is facing unprecedented challenges...



world population in 2050 (+25% vs. today)

 $\sim 50\%$ 

energy consumption increase by 2050



temperature increase in this century





environmental migrants by 2050

## Up to **2.5** m

sea level rise, threatening >600 cities by 2100

## >**7**% GDP per capita

at stake in this century



#### ... and needs to be transformed

## We need a new decarbonized and electrified world...



... in which a new energy sector is required

~95% renewables share in power generation in 2050 -100%

coal phase-out in global power by 2050 V Clean

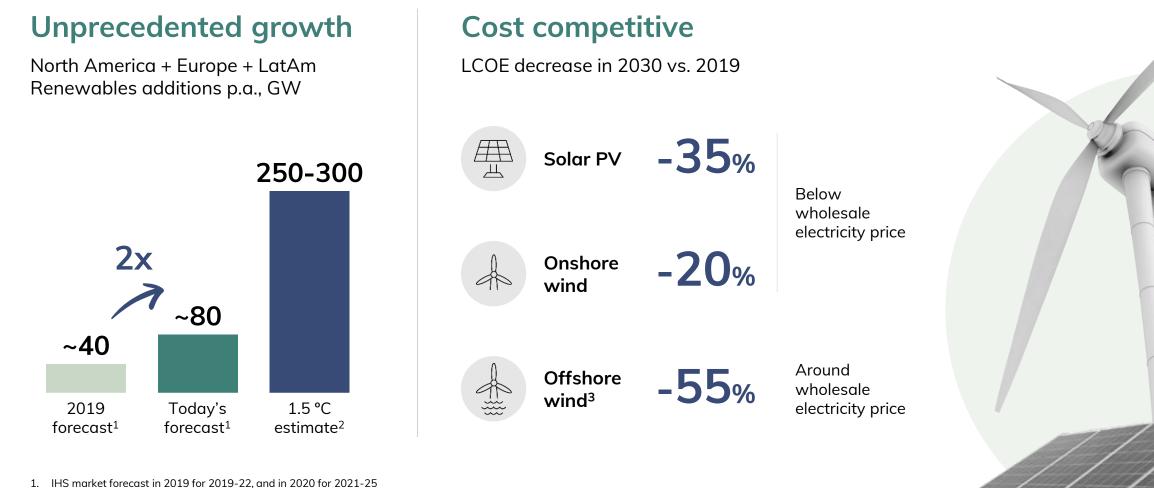
Affordable

3x

global electricity demand growth by 2050 Zerocarbon

power sector by 2050 Reliable

## Unparalleled renewables growth driven by lower costs



2. Top-down assessment based on world's capacity needed to reach net-zero emissions in 2050

3. Bottom-fixed

Source: McKinsey, EnergyData & IRENA 2030 Report; OECD Investing in Climate, Investing in Growth Report 2019

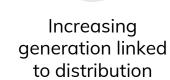
## Smarter and more resilient networks will be required

#### **Backbone of the energy** transition facing disruption...

ţ Ageing infrastructure in



need of renewal





Increasing service levels and resilience

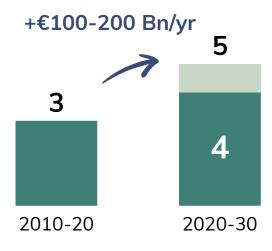


Digitalization and automation

### ... and requiring significant investment

Global Networks cumulative investments, € Tn

Sustainable development scenario Stated policies scenario





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#### New client solutions further accelerating sector change



#### **Decentralized solar**

#### Small-scale PV, GW

New business models with high profitability



#### **E-mobility**

EV fleet, #M

Approaching cost parity, also driven by customer preferences



#### Flexibility

Cumulative flexible capacity, GW

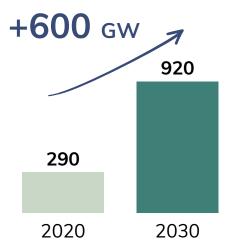
RES intermittency unlocking new business models



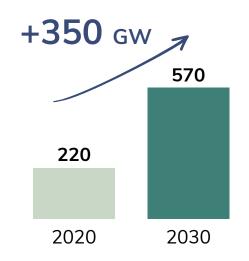
#### Renewable Hydrogen

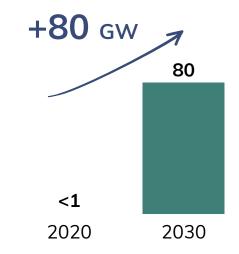
Electrolyzer capacity, GW

Increasing importance of replacing fossil fuels in hard-to-abate sectors









Note: Global data, reference scenario

Source: BNEF New Energy Outlook 2019; IRENA



#### The World is joining forces in this effort



Paris Agreement + COP26 accelerating efforts

**189** countries

**China, EU and US** committed (>95% world GDP)



**Decarbonization** and **renewables** targets set

New regulation underway

**€1.1** Tn Green Deal



Biden Plan



New **private and social commitment** demanding and supporting **clean energy** 

**\$15** Tn

**private companies** committed in 2020 to go "100% clean" 90%

of young people believe they can **make a difference on climate change**<sup>1</sup>

1. United Nations survey

#### We are stepping up to the challenge



By 2025

€24 Bn CAPEX in energy transition

4 GW/yr renewables deployed

**Double** solar+wind installed capacity

**Coal free** 

#### By 2030

>50 GW

100% renewables generation

**100%** energy transition EBITDA

**Carbon neutral** 

### **Our commitments**



## Accelerated and sustainable growth

Step-up green growth Distinctive and resilient portfolio Solid balance sheet Leading the energy transition to create superior value

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## ESG excellence and attractive returns

ESG reference Green leadership positioning Strong return visibility



#### **Future-proof organization**

Global, agile, and efficient Talented and empowered people Innovative and digitally driven



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# Accelerated and sustainable growth



Step-up green growth

Distinctive and resilient portfolio

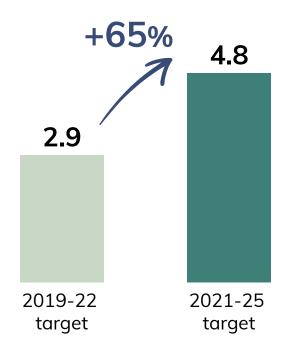


Solid balance sheet

## We will deliver unparalleled investment levels fully aligned with the energy transition

Significant investment acceleration...

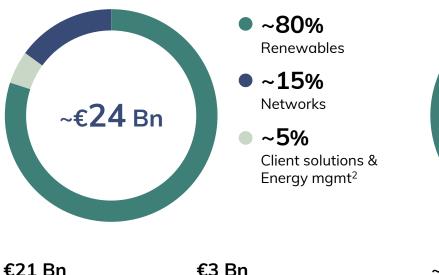
**CAPEX¹**, € Bn/yr



## ... with strong focus on Renewables, across key markets in Europe and North America

**CAPEX**<sup>1</sup>, Cumulative, € Bn, 2021-25

expansion CAPEX, 95% in Renewables



maintenance CAPEX,

mostly in Networks

~**80%** CAPEX in Europe and North America

~€**24** Bn

Includes other and holding
 US. Canada, and Mexico

~40%

Europe

► ~40%

• ~15%

~5%

North America<sup>3</sup>

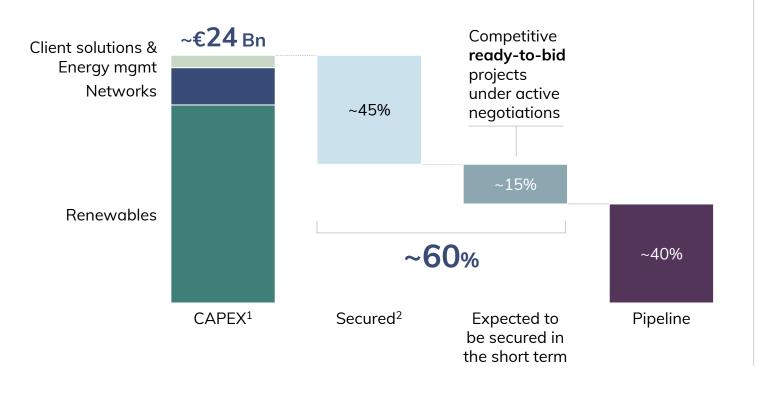
Brazil and LatAm

Rest of the world

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## We have clear visibility on the execution of this plan

#### We have a clear path to deliver on this investment... 2021-25



... with significant visibility...

Share of CAPEX

~60%

**Secured** or expected to be secured in the short term

#### ... in particular for 2021-23

~85% of total CAPEX 2021-23

## We will keep delivering attractive returns and sound contracted profile

#### Clear investment framework and strong track record...

		Achieved <sup>1</sup>	Threshold		Multi-tech	Multi-geo	Multi-product
	IRR/WACC	> <b>1.4</b> x	1.4x	reach	>5 RES technologies	20 s countries	Government tenders, corporate PPAs, competitive processes
Attractive returns Sound contracted profile	IRR-WACC	~ <b>250</b> bps	≥200 bps				
	NPV/CAPEX	~30%	25%	Growing opportunity		×2	~80
	Contracted period	~ <b>22</b> yr	>15 yr	Investment projects analyzed (#)	2018		2020
	Contracted NPV	>70%	>60%	Selective gro % of CAPEX	owth		total investment nities (2020)

## ... being selective in value-accretive opportunities

### We will accelerate our Renewables growth, while maintaining strong value crystallization with asset rotation



#### Accelerated growth with 20 GW deployed by 2025... Added capacity, GW/yr 20 GW Asset rotation Upfront value crystallization Asset rotation **2**x reinvested at >200 bps spread strategy<sup>1</sup> Ownership 4.0 ~35% 1.8 **Bx Ownership** ~50% ~65% strategy ~50% 2019-22 targets 2021-25

#### ... ensuring superior value creation

Capital recycling supporting a faster growth Permanent market test of

assets' quality

Long-term strategic value

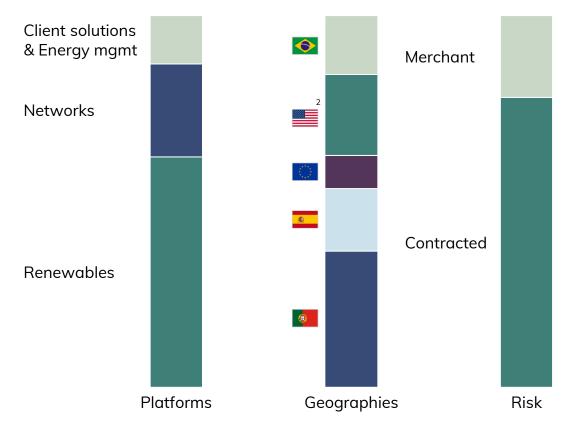
Scale and synergies enhancement

Long-term contracts with low-risk cash flows

## We will keep improving our portfolio while ensuring a low-risk profile

#### Our distinctive and resilient portfolio...

Share of EBITDA 2020<sup>1</sup>



### ... increasingly aligned with the energy transition

Share of EBITDA 2025, guidance

Energy transition EBITDA <sup>3</sup>	>95%	Increase share in the energy transition
Thermal	<5%	Decrease exposure while managing for value
Coal	~0%	Become coal free by 2025
LT contracted / regulated	~85%	Residual merchant exposure
EU + North America	~80%	Continue focus on low-risk geographies
Iberia	<45%	Decrease exposure improving diversification
Brazil	<20%	Limit exposure, optimize portfolio
	~€1	<b>Bn</b> disposals

Improving our portfolio, aligned with the equity story

1. Figures restated to exclude the operational impacts of the portfolios of hydro assets in PT and CCGT plants and B2C clients in SP in 2020

- 2. Includes Canada and Mexico
- 3. EDP EBITDA excluding thermal



## We will actively manage EDP's stake in listed subsidiaries under a single equity story

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Approach and positioning



Core EDP growth business with long-term value

One of the **few listed pure-play renewables** with scale, aiming for reinforced liquidity

**Potential funding vehicle,** with EDP maintaining full control (>70%)



Balanced exposure to **energy transition opportunities** 

Refocus on Networks and accelerate New Downstream

Majority stake **ensures control** while optimizing equity exposure

EDPR has a Capex plan of ~€19 bn to deploy ~20 GW of renewables additions in 2021-25

To partially finance its Capex plan, EDPR is considering the issuance of equity of c. €1.5 bn

To be **placed with institutional investors at an appropriate time** 

Any equity issuance would be expected to **meaningfully increase the free float and liquidity** of EDPR shares

Additional asset rotations as well as other financing alternatives are also being evaluated (please refer to page 63)



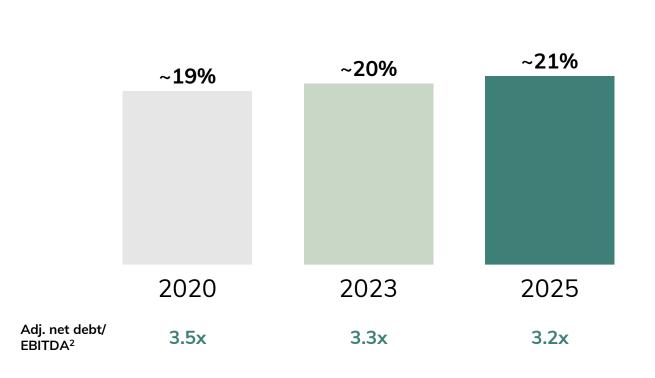
## We are fully committed towards a solid investment grade rating (BBB)

We are targeting a BBB rating in the short term...

- Improve FFO/net debt and reach >20% in the short term
- Strengthen cash flow generation
- Flexibility to further reinforce balance sheet (e.g., hybrids, asset rotation, portfolio optimization)

#### ... maintaining a sustainable leverage

FFO/Net Debt<sup>1</sup>



1. FFO/ND formula consistent with rating agencies methodologies, considering EDP definition of EBITDA Recurring

2. Financial net debt + Leases - Regulatory receivables / Recurring EBITDA (excluding one-offs)







Global, agile, and efficient Talented and empowered people



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Innovative and digitally driven

### We will evolve as a global, agile, and efficient organization





#### Empowered

Global collaboration and mobility

Improved decision making, fostering agility and accountability

Structure simplification

Leaner top management structure

#### Human-centered

Global purpose and values

Global strategy for health, well-being, and flexibility

Diversity and inclusion as a trigger for innovation

#### Prepared for the future

Global talent management strategy, better attracting and developing

Enabled leadership

Tailored reward schemes and career paths

30%

employees collaborating through global communities, mobilities Top company in engagement and enablement<sup>1</sup> >50%

employees in partial remote working

Top company in development opportunities<sup>1</sup> 90%

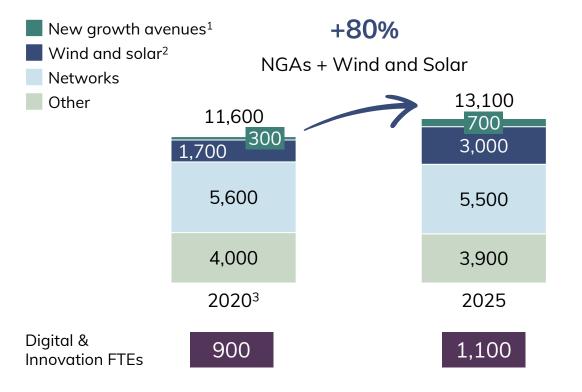
people with digital training

Future-proof organization

We are strengthening our organization across the board with differentiated focuses tailored to business priorities

## Consolidated entrepreneurial talent and capabilities being reinforced...

Headcount evolution, #



... with a growth, innovation, and digital focus, maintaining a lean approach

**Solar and Wind teams reinforced** to deliver BPs growth, with new storage and renewable  $H_2$  teams

Reinforcement of **solar DG** and **e-mobility** teams

Enhanced focus on **digitalization and innovation** 

**Lean organization** within Networks and remaining organization (i.e., retail, conventional generation, energy management)

1. Includes small B2B and B2C distributed solar and e-mobility

2. Includes storage

3. Excludes Viesgo's ~600, of which Networks ~400

#### We have top-class Wind & Solar, and New growth avenues teams to deliver on increased growth ambitions





4

#### Wind & Solar<sup>1</sup>: well-balanced and distinctive team

**Operations** Expertise in O&M and energy management, namely managing and forecasting critical variables Development Knowledgeable personnel and continuous reinforcement of critical teams, e.g., Business Development, PPA Origination and structuring, E&C, M&A

#### Local teams

Efficient in supporting local operations and streamlining growth-related tasks

#### **Global support**

Agile core functions with holistic view on operations and development to generate superior growth

#### Total

Includes storage

Includes small B2B and B2C distributed solar and e-mobility

### We will keep driving efficiency

We will keep a methodic approach to efficiency...

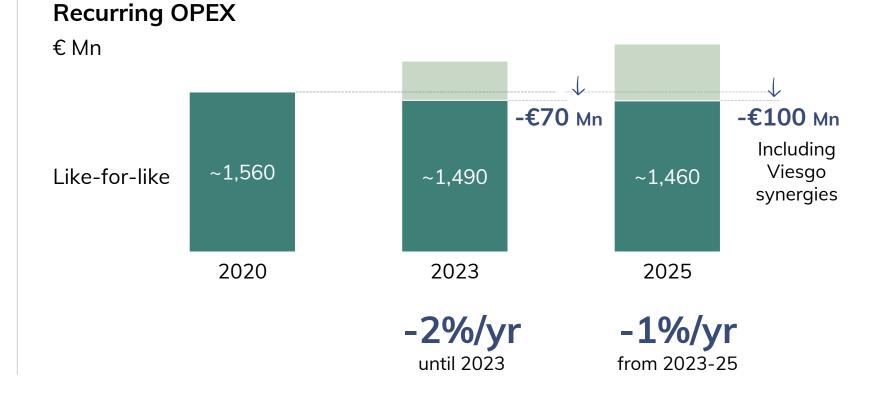
Efficiency culture focus, continuing Lean programs

Leaner organizational structure

Assets intelligence, operations and process efficiency improvement

Generational evolution

## ... adding >€100 Mn OPEX reduction in 2020-25 to current efforts, front-loaded in 2020-23



#### We will strengthen our focus on innovation



#### Innovation

~€1 Bn innovation TOTEX (2021-25)

**2x** people dedicated to innovation by 2025 (vs 2019)

#### Initiatives being developed...

#### **Cleaner energy**

Dedicated **engineering center of competences for H**<sub>2</sub>

Pioneer projects in generation e.g.:

Dedicated business unit in storage

GridBeyond, starting pilot in Spain

Pioneer projects for hydropower

flexibility and pumped storage

>10

projects under development

for cleaner energy

Forefront in **demand side flexibility** with

- Windfloat and PivotBuoy
- Solar tracking optimization
- Floating solar panels

**Storage & Flexibility** 

#### **Smarter Grids**

Fault detection and automation

Satellite/drone based solutions for inspection and vegetation control

**IoT** widespread for grid control

AI/ML based **data analytics** for asset and grid management

**DER integration**, leveraging flexibility

#### **Client solutions**

Pioneer in **local energy communities Distributed generation** as a service Forefront in **e-mobility solutions** Pioneer **full digital sales of energy services** 

**1** GW storage projects s by 2026

100% smart meters penetration in Iberia by 2025 >40,000 EV charging points by 2025

## ... grounded in key strategic axis



culture

Know-how/skills development

Open innovation ecosystem

VC investments; entrepreneurship

#### We will drive a digital transformation



Digital transformation



#### Key strategic axis

<b>Digital first &amp; New business</b> Seamless omnichannel approach; enable business while extracting additional value	<b>70%</b> customer self-care interactions	<b>40%</b> electronic invoices
Data-centric decision making Leader in advanced analytics	<b>90%</b> predictive maintenance in RES and Conventional Generation	<b>85%</b> Networks assets with advanced analytics
<b>Efficient operations</b> Automation and digitalization at the center; cloud-first approach	<b>95%</b> digitalized processes	<b>85%</b> applications in the cloud
Digital culture and ways of working Digital empowered people and agile culture	<b>75%</b> agile adoption in IT	<b>90%</b> people with digital training
Zero trust security	Keen advanced	

**Zero trust security** Drive cybersecurity and compliance Keep advanced cybersecurity BitSight rating<sup>1</sup>

Key targets 2025





## ESG excellence and attractive returns



ESG reference

Green leadership positioning Strong return visibility

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## We are an ESG leader fully committed to UN's SDG

## ESG excellence recognized by top-tier institutions

Sustainability Award Silver Class 2021

S&P Global

Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA

**#1-2 for over 10 years** among global integrated utilities

### CDP

A on climate change (Top 3%) A on water security (Top 4%)

#### V.B

2012

MSCI

ESG RATINGS

CCC B BB BBB A AA AAA

AAA

AAA – rating since

#3 – global utilities







## Highly committed to and impacting in multiple SDGs



## We will accelerate our efforts across all ESG dimensions for superior long-term value creation



#### Environmental

Deliver across ESG dimensions

Strategic direction and highlights **Fight climate change** with ambitious targets on decarbonization

Integrate the principles of **natural capital preservation and circular economy** into decision making processes



#### Social

Innovate through **diversity**, **equality**, **and inclusion** and ensure an engaging experience

**Optimize social contributions** and ensure a **just transition** 



#### Governance

Guarantee best **ethical and compliance principles** 

Clearer link of variable compensation to ESG standards and shareholder value, and best practices in remuneration policy

Carbon neutral by 2030 **100%** energy transition EBITDA by 2030

>**35%** female employees by 2030 >€100 Mn social investments SDGs<sup>1</sup>

Compensation aligned with ESG standards Reinforced risk management









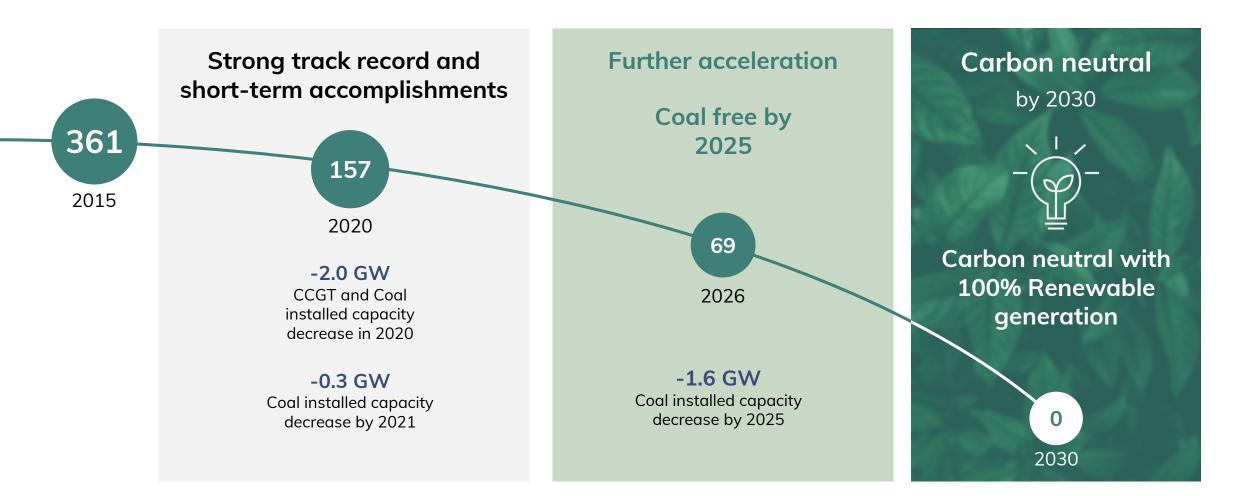
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1. Cumulative investment in Sustainable Development Goals until 2030

2. Sustainable development goals

#### We are on an accelerated path towards being carbon neutral

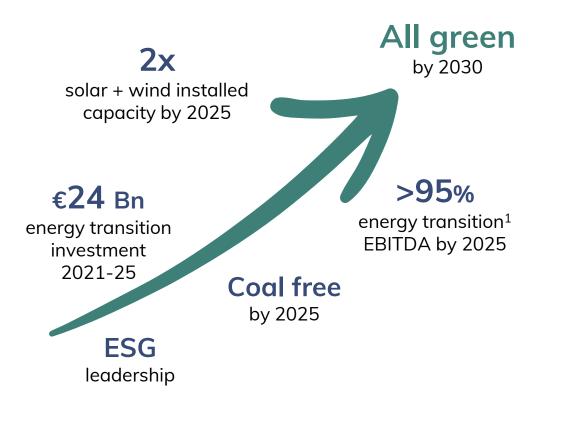
Specific CO<sub>2</sub> emissions (gCO<sub>2</sub>/kWh<sup>1</sup>)



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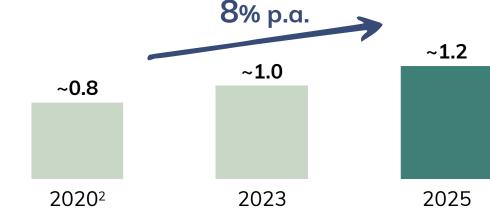
## We will deliver superior value to our shareholders

Superior green positioning and accelerated growth...



#### ... delivering strong earnings growth...





#### ... with an attractive dividend policy

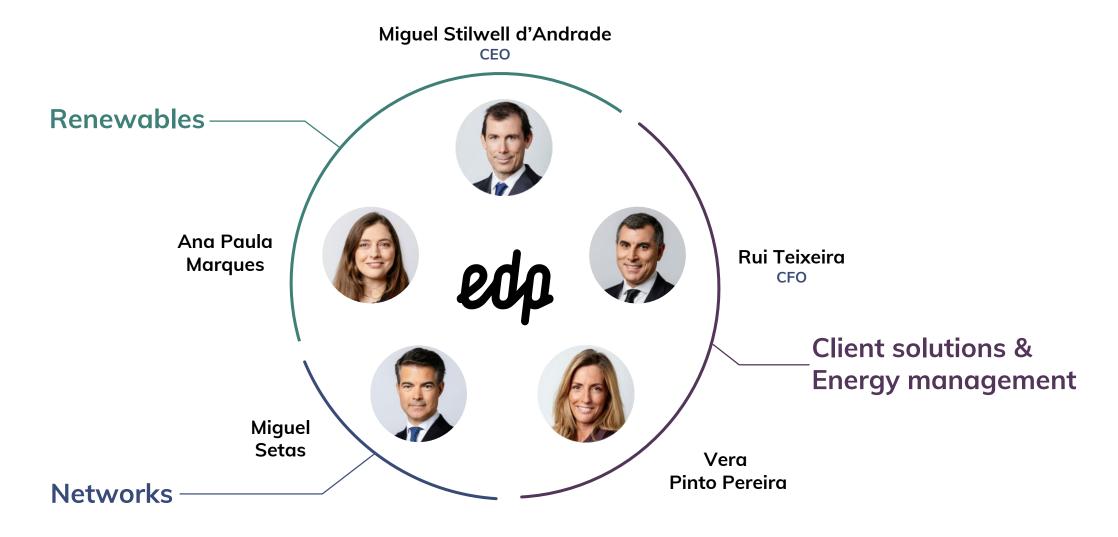
€0.19/share dividend floor

75-85% target payout Sustainable EPS growth to deliver DPS increase

1. EDP EBITDA excluding thermal generation

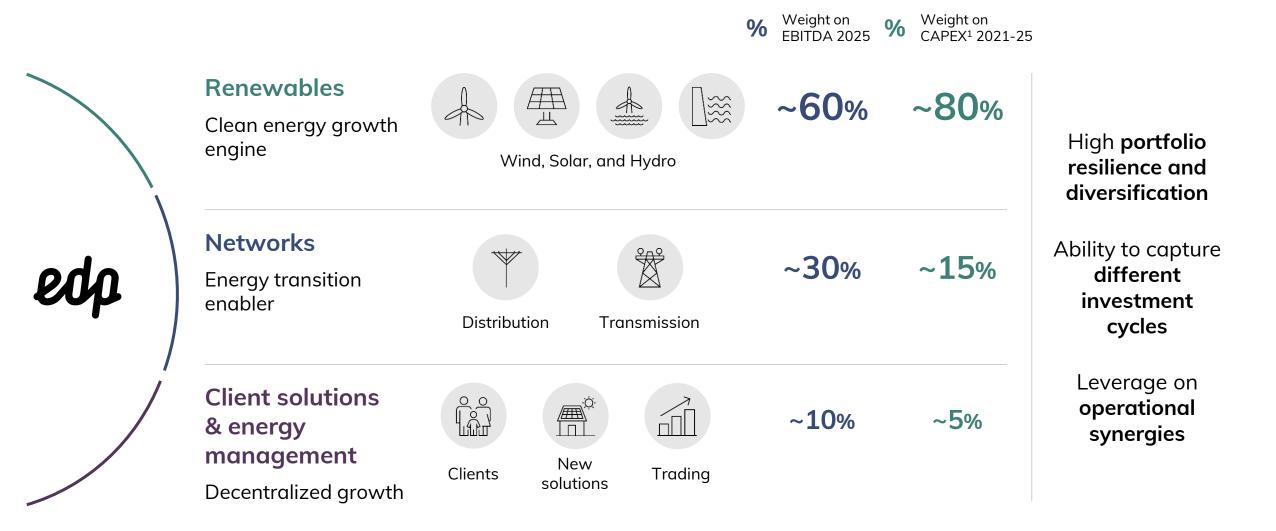
2. Recurring Net income excluding contribution from disposed portfolios in 2020 (6 hydro plants, B2C portfolio and 2 CCGTs in Spain); CESE as recurring cost

We have a renewed and experienced management in charge of our global business platforms and dedicated to deliver our commitments



# Our platforms

#### Our platforms are fully aligned with the energy transition



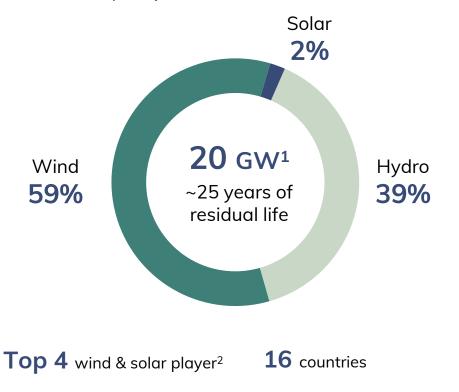
# Renewables



### We are very well positioned to capture renewables growth

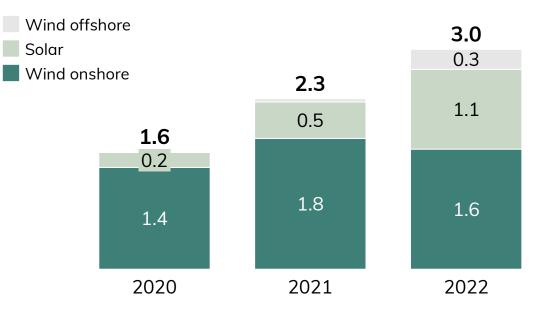
#### Superior renewables portfolio...

Installed capacity, 2020



## ... with growth step-up already starting at 3 GW secured for 2022

Secured additions with COD in 2021-22, GW



Renewables

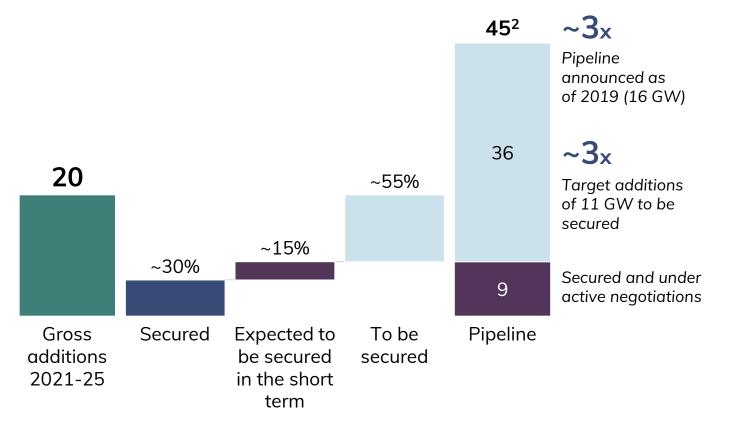
# We will double growth in renewables, adding 4 GW/year with clear visibility



# Step-up growth in renewables... Gross additions, GW<sup>1</sup>/yr 20 GW 4.6 3.5 1.6 2020 2021-23 2024-25

#### ... with a robust pipeline to address target additions

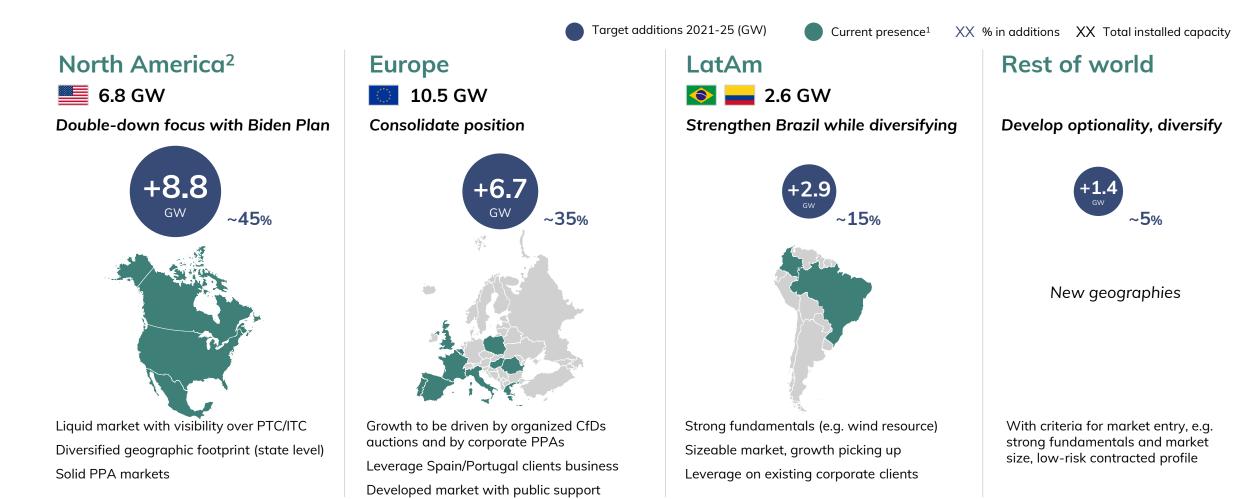
Total gross additions,  $\mathsf{GW}^1$ 



2. Includes the 50% stake in Ocean Winds JV with Engie for wind offshore projects

# We focus our growth in core low-risk geographies where we already have distinctive capabilities

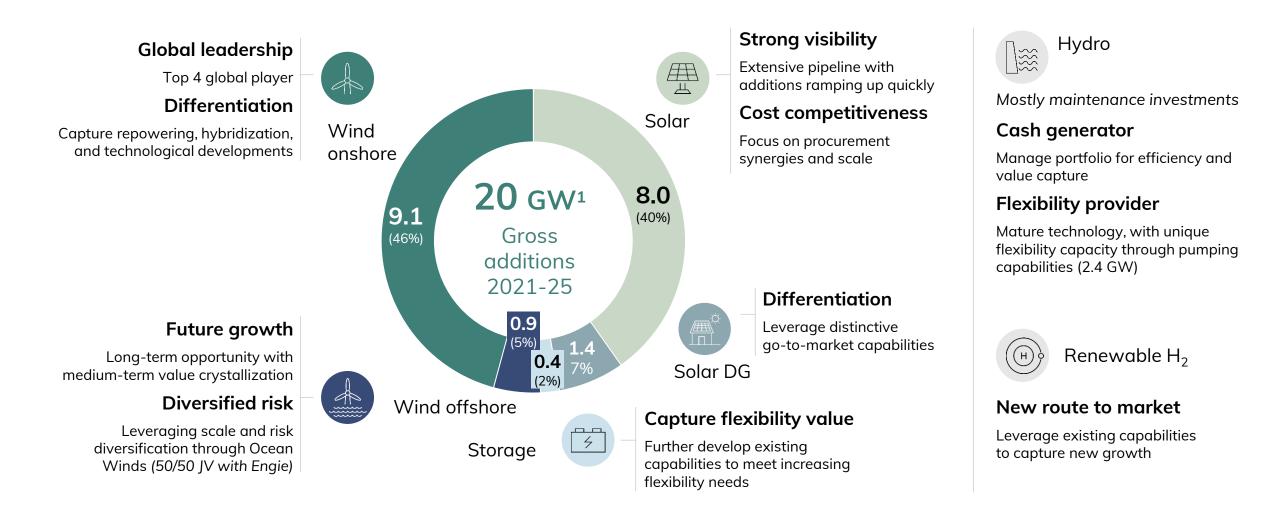




~5%

Countries with installed capacity and/or capacity already secured 1. Includes Canada and Mexico 2. Note: EBITDA MW + Equity MW

# We will grow our presence across technologies, with differentiating value propositions



Renewables

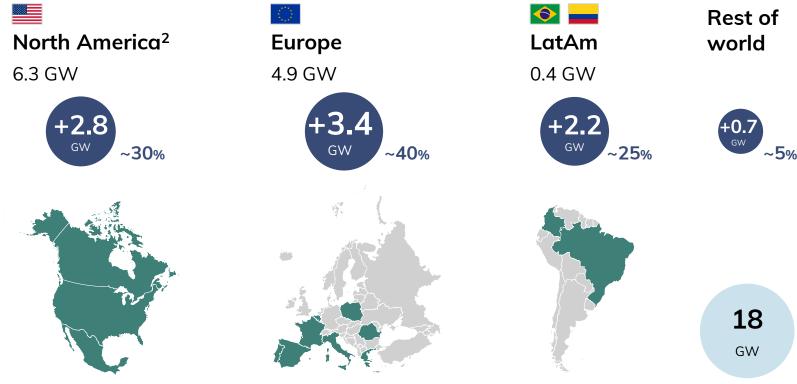
# We will strengthen our leadership position in wind onshore

Pipeline as of Dec 2020

Target additions 2021-25 (GW) Current presence<sup>1</sup>

ce<sup>1</sup> XX % in additions XX Total installed capacity

We have a strong onshore presence across the globe that will be reinforced...



... consolidating leadership and exploring growth opportunities

Consolidate position as **global Top Wind player** 

Reinforce presence in core low-risk markets (EU and US)

Capture **growing repowering**, **hybridization opportunities**, and technological developments

Countries with installed capacity and/or capacity already secured
 Includes Canada and Mexico

Note: EBITDA MW + Equity MW



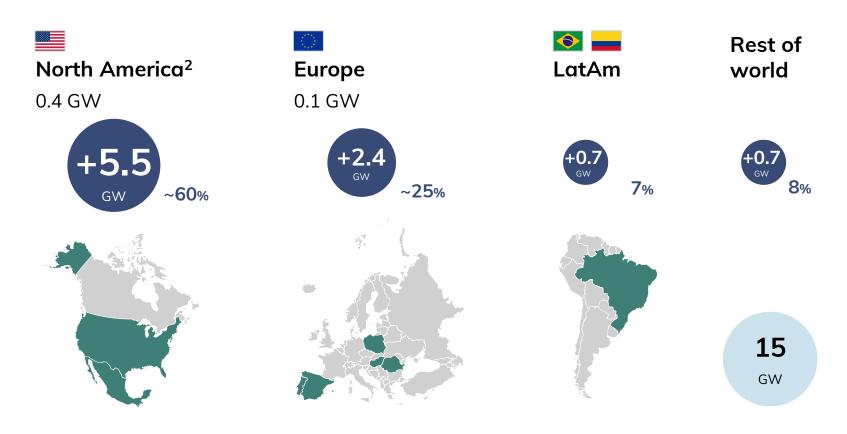
## We will build a sound market presence in Solar

Pipeline as of Dec 2020

Target additions 2021-25 (GW) 💮 Current presence<sup>1</sup>

XX % in additions XX Total installed capacity

#### We have robust secured additions and strong pipeline in solar...



... adopting a differentiated approach to clients

Reinforce approach to large-scale utility model through in-house capabilities

Develop a distinctive approach to C&I through a **dedicated Distributed** Generation platform in the US

Provide differentiating and solid solutions with coupled storage

1. Countries with installed capacity and/or capacity already secured 2. Includes Mexico Note: EBITDA MW + Equity MW

Renewables

# We will establish a top global offshore player through Ocean Winds





V PPA/tariff secured

# ... with results already in place

50-50 JV with Engie fully operational

**Pursuing greenfield development,** while assessing other opportunities

**Construction progressing on schedule** despite COVID-19 challenges

**Early-mover advantage in Floating** with operating capacity and ongoing development in multiple geographies

Financing via project finance at asset level (target 70% leverage)

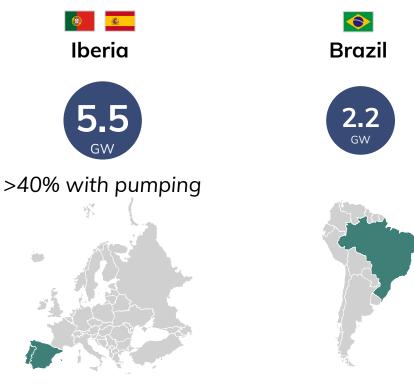


# We will leverage on the flexibility provided by our hydro portfolio

Current presence<sup>1</sup> To

Total installed capacity

## We have a strong presence in Hydro in Iberia and Brazil...



# ... providing cash generation and flexibility

**In Iberia, 2.4 GW of pumping** provide storage and arbitrage from peak/off-peak prices and solar profiling, adjusting to consumption load

**In Brazil, largely PPA contracted** capacity allows visible cash generation and value capture

Potential hybridization projects with solar and/or wind to unlock additional value

Renewables

We are investing in new growth avenues, developing capabilities  $\square$   $\bigcirc$   $\ell d\rho$  in storage and new routes to market through renewable H<sub>2</sub>

### Develop a relevant position in utility scale storage



Pave the way to addressing intermittency... Providing frequency regulation, flexible ramping, reducing curtailment/capacity firming

... further building on capabilities...

Leveraging flexibility management capabilities to storage, meeting client expectations and capturing additional flexibility value

... targeting a sound global presence, especially in the US

#### >400 MW stand-alone storage operating in the US by 2025

### Create opportunities in H<sub>2</sub>

Tackle opportunity in hard-to-abate sectors... Including industrial feedstock and energy use, and transport fuels for long-range/high-power applications

... leveraging on existing expertise and assets... Improve renewables value creation through synergies, offer additional services, and repurpose thermal assets

... to build a growing pipeline, with 20 projects under analysis today

~250 MW of electrolyzers by 2025 0.5-1.0 GW of renewables by 2025 Renewables

# We will accelerate growth, maintaining our distinctive asset rotation model



#### Asset rotation model fueling growth...

Asset rotation model added capacity, GW<sup>1</sup>/year



#### ... aligned with our track record

<b>19</b> transactions since 2012			
<b>€12 Bn EV</b> <sup>2</sup> track record in past transactions			
<b>Increased market demand</b> from Infra, Pension, Sovereign Wealth Funds			

Conservative €0.3-0.4 Bn AR gains p.a. over last 2 years value creation VS. assumption ~€0.3 Bn p.a. projected for 2021-25

EBITDA + Equity GWs 1.

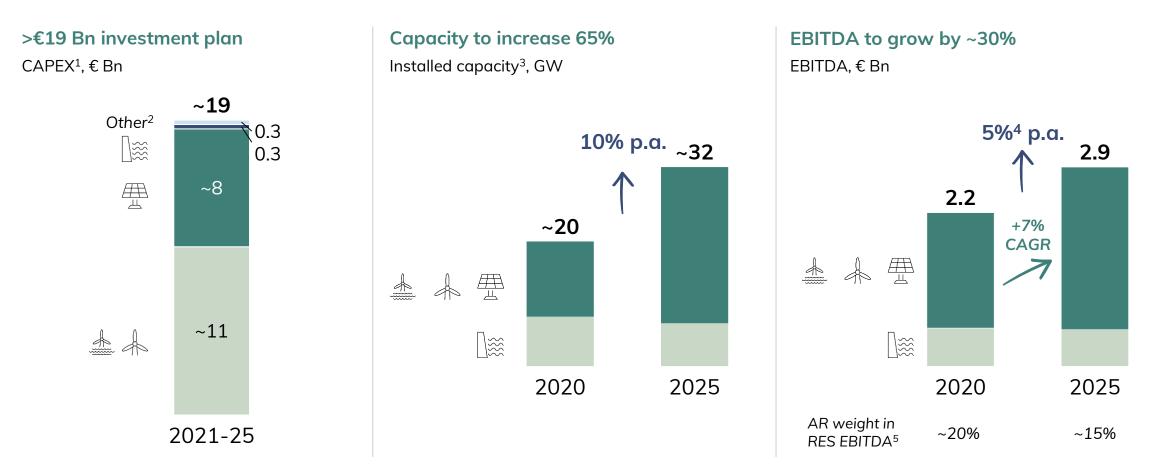
additions

Considering EV at 100% 2.

3. Includes equity proceeds and debt de-consolidation

# Key highlights

**+XX** Growth, 2020-25



1. Includes financial investments; 2. Includes storage, hydrogen (electrolyzers), and pumping; 3. EBITDA MW + Equity MW; 4.7% excluding JV capital gains;

5. Includes capital gains and JV capital gains

Note: Excluding contribution from disposed portfolios in 2020 (6 hydro plants, B2C portfolio and 2 CCGTs in Spain)

We will create value in our low-risk Networks portfolio, by leveraging **ed** our global scale and enabling the energy transition

Low-risk portfolio...



Stable cash flow generation

/	$\frown$
(	
	$\checkmark$ )
/	$\checkmark$

Sizeable and recurrent capital deployment



# **Growth potential** to address energy

transition needs

## ... creating value across asset classes



Distribution

Grow strong asset base

Integrate Viesgo operation in Spain

**Maximize value** through grid digitalization, capacity and resilience, quality of service improvement, and operational excellence

Evaluate potential consolidation or value crystallization moves



Deliver **superior execution** of projects, in line with current portfolio

Evaluate opportunities of **growth**, **consolidation**, and/or **value crystallization** 

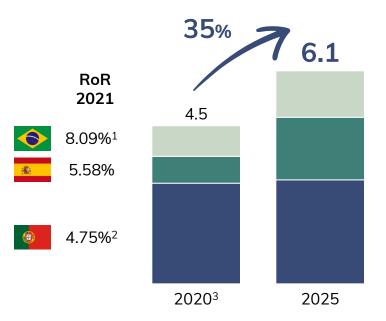


## We will grow our strong distribution asset base

Power distribution

#### Strong asset base...

Distribution, Regulated Asset Base, € Bn



35% of RAB growth, **23% from Viesgo acquisition** and 12% from organic growth

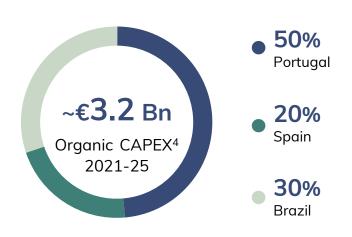
1. Post inflation and post tax

- 2. Before CESE levy of 0.85% on RAB
- 3. Excludes Viesgo in 2020
- 4. Includes financial investments

Note: 6x Euro/BRL along the period

#### ... with a clear investment plan...

Grid digitalization, quality, capacity, and resilience



**45% increase in organic CAPEX per year**, 17% from Viesgo integration and 28% from organic growth

#### ... and regulatory visibility

Central role of grids in the energy transition requires a sustainable regulatory framework

#### 2021 to 2025

Full regulatory visibility in Spain, including returns

**2021 to 2022/23** (Espírito Santo/São Paulo) **Regulatory period** and **visibility in Brazil** 

#### 2022 to 2024/25

Start of new regulatory period in **Portugal** Monitoring **LV tender process in Portugal** 

# We are consolidating and optimizing our distribution portfolio in Iberia

Power distribution

## Consolidating our leading position in Iberia...



>280,000 km network (>30,000 km from Viesgo)

~8 Mn connection points (~690,000 from Viesgo)

>60 TWh of distributed electricity per year (>6 TWh from Viesgo)

Strong position in geography with high exposure to the rise of Renewables, DG, and EVs

Delivering **growth by exploring further consolidations** and more ambitious investment plans ... optimizing our exposure

Distribution EBITDA Iberia, 2021E



### ... and capturing efficiencies

>€**200** Mn

cumulative operational efficiencies in Iberia (2021 to 2025)

Including synergies from **Viesgo integration**, and **operational excellence** across operations

1. In network size and/or connection points

## We will strengthen our operational excellence and maximize value, leveraging on digitalization and innovation

-15%

concessions

Power distribution

Lead in innovation and digitalization

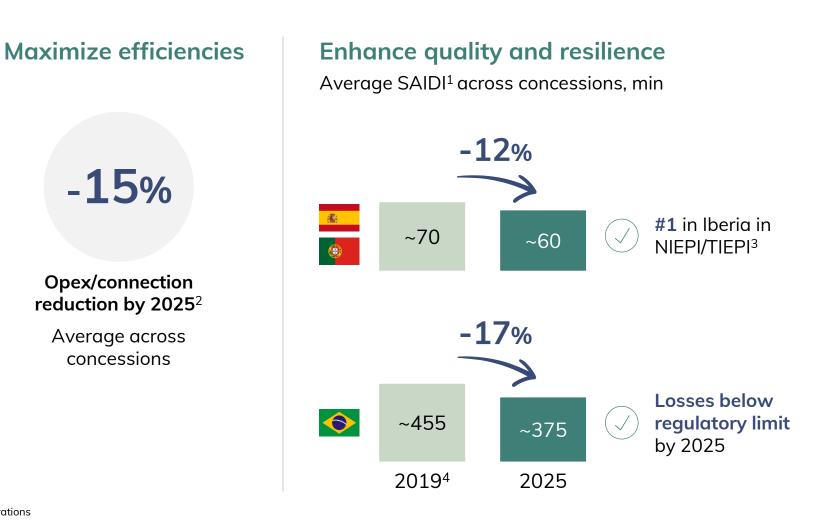
>€**600** Mn investment in digitalization of Networks (2021-25)

100% smart meters penetration in Iberia by 2025

75% remote metering energy in Brazil by 2025



- Real terms
- Spanish concessions
- Includes Viesgo



# We have a distinctive position in transmission in Brazil, capturing value through superior execution of investments

Transmission

#### **Distinctive Transmission portfolio...**

Anticipated market growth

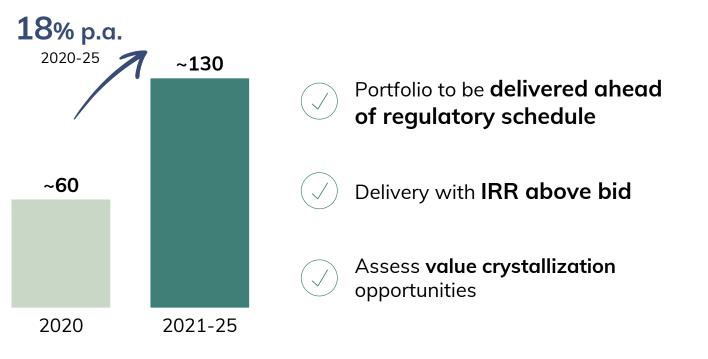
~€**0.6** Bn RAB<sup>1</sup> in 2020, with ~80% of total CAPEX already executed (for current lots)

12-14% implicit ROE in auction bids

**Top 8** player of transmission in Brazil

#### ... creating value through superior execution of investments

EBITDA, average per year, € Mn



# Key highlights



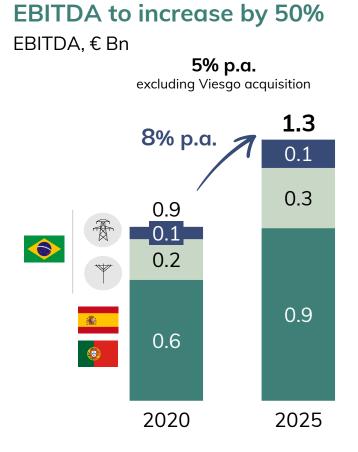
+xx Growth, 2020-25

~€0.7 Bn annual organic CAPEX CAPEX<sup>1</sup>, € Bn



**Regulated Asset Base** to increase by ~€2 Bn RAB<sup>2</sup>, € Bn 40%





2. Transmission based on awarded CAPEX Note: Excludes Viesgo in 2020. 6x Euro/BRL along the period

# **Client Solutions**

# and Energy Management



# We are able to innovate, serve, generate, and source

## **Client solutions**

#### Serving

Competitive energy supply Differentiated quality of service Cost efficient

#### Innovating

New energy services – e.g. distributed solar, storage, energy efficiency, e-mobility, renewable hydrogen



**Business partnerships** being considered to improve scale, reach, and competitiveness

## **Energy management**

#### Operating

Optimizing dispatching

Maximizing value from pumping, thermal, storage capacity

Implementing hedging strategies

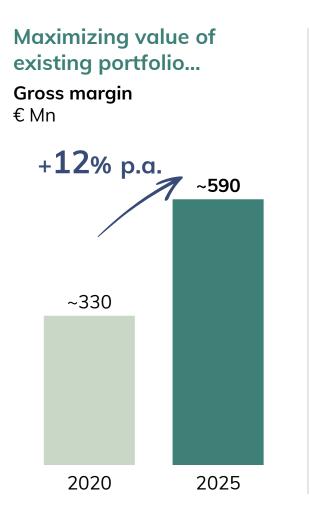
#### Sourcing

Origination – e.g. corporate PPA/hedging

Integrated management of energy markets volatility to optimize portfolio value and to minimize risk

Provide ancillary services

# We will maximize value in Client Solutions, exploring new services and being more efficient





... while increasing efficiency and digitalization end to end throughout the value chain

-12 pp decrease in OPEX/GM

### +2x

B2C contracts from digital channels

## +20%

fully digital self-care interactions<sup>2</sup>

1. Includes under management and entirely sold to customers

2. B2C segment

Note: Excluding contribution from disposed portfolios in 2020

Client solutions & energy management

# We will strengthen our position in energy management, monetizing flexibility

Competitive management and pricing of risk

Distinctive **20+ years track record** in **energy assessment**, especially in wind and hydro

Expertise in **monitoring**, **managing**, and forecasting **critical variables** (e.g., basis risk, WAF, SAF, solar and wind load profile)

Multi-geography risk management/hedging



PPAs origination and structuring

Strong positioning in PPAs origination

**Global approach**, leveraging on existing centers of excellence (US, Iberia, and Europe)

**Expertise in sophisticated products** (e.g., fixed shape, collars, consumption profiled)



**100+** RfPs EU/BR 2020-21 YTD



**Top 5** with ~260

MWs in EU/BR

Flexibility monetization

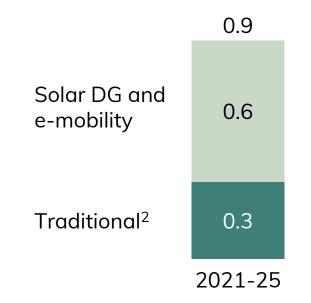
Increased portfolio attractiveness due to intermittency growth

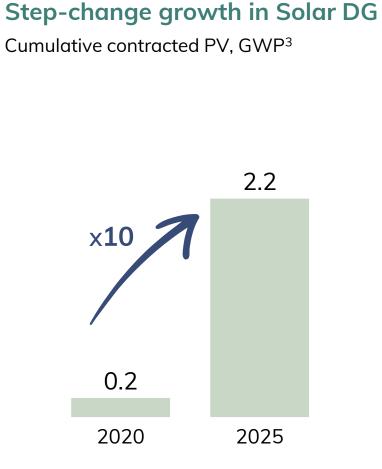
Value creation **in Hydro**, through **balancing markets and pumping capacity**, allowing for price arbitrage

Optionality value in CCGT

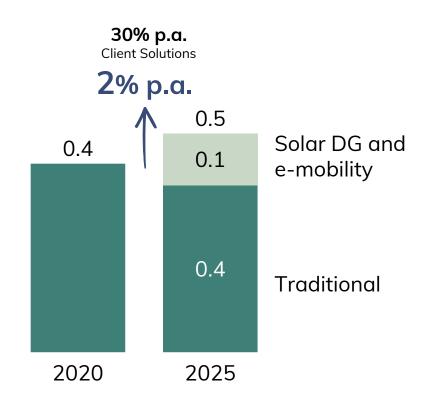


~€0.2 Bn annual CAPEXSteCAPEX, € Bn1Cun





**EBITDA to increase by 15%** EBITDA, € Bn



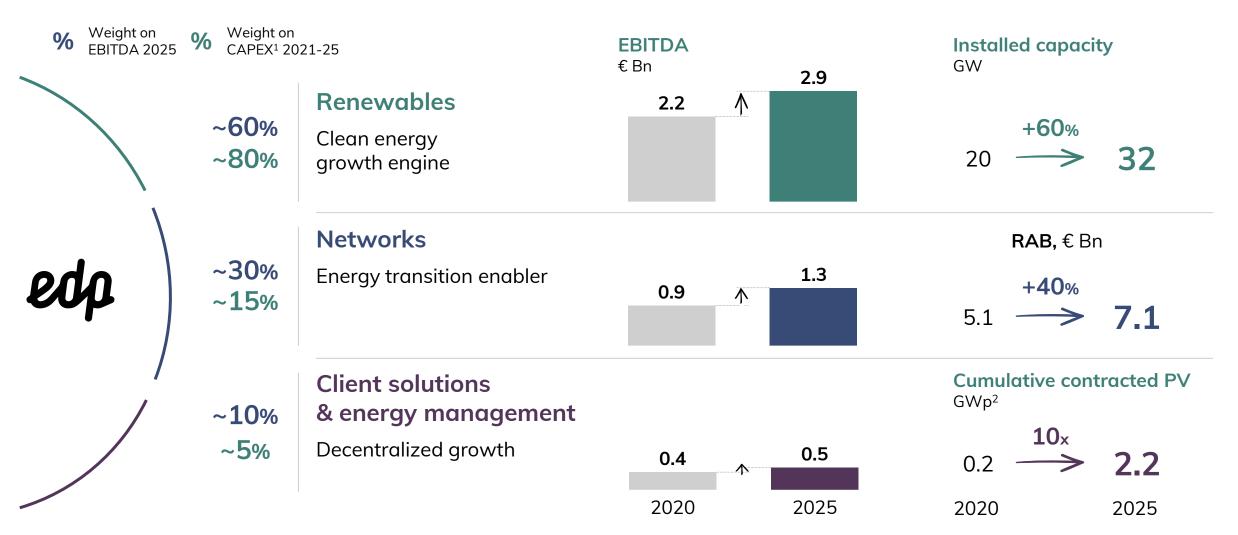
1. Includes financial investments and does not include holding capex

2. Energy management, thermal, and other client services

3. Includes under management and entirely sold to customers

Note: Excluding contribution from disposed portfolios in 2020

## **Overview of our platforms – key highlights**



1. Includes financial investments

2. Includes under management and entirely sold to customers

Note: Excluding contribution from disposed portfolios in 2020 (6 hydro plants, B2C portfolio and 2 CCGTs in Spain). Excludes Viesgo in 2020.

# Our financials

#### Our financials

# We will deliver superior value, while keeping a solid balance sheet and low-risk profile

	2020	2023	2025	
<b>CAPEX<sup>1</sup>,</b> € Bn/yr Step-up investment plan with renewables focus	3.7	4.5	4.6	<b>+1 Bn</b> 2025 vs. 20
<b>EBITDA<sup>2</sup>,</b> € Bn Increased results with distinctive energy transition profile	3.5	4.2	4.7	+6% CAGR 2020-25
<b>Net income²,</b> € Bn Earnings acceleration	0.8	1.0	1.2	+8% CAGR 2020-25
<b>FFO/ Net Debt<sup>3</sup>,</b> % Achieve BBB rating in the short term	~19%	~20%	~21%	<b>+2 pp</b> 2025 vs. 20

1. Including financial investments

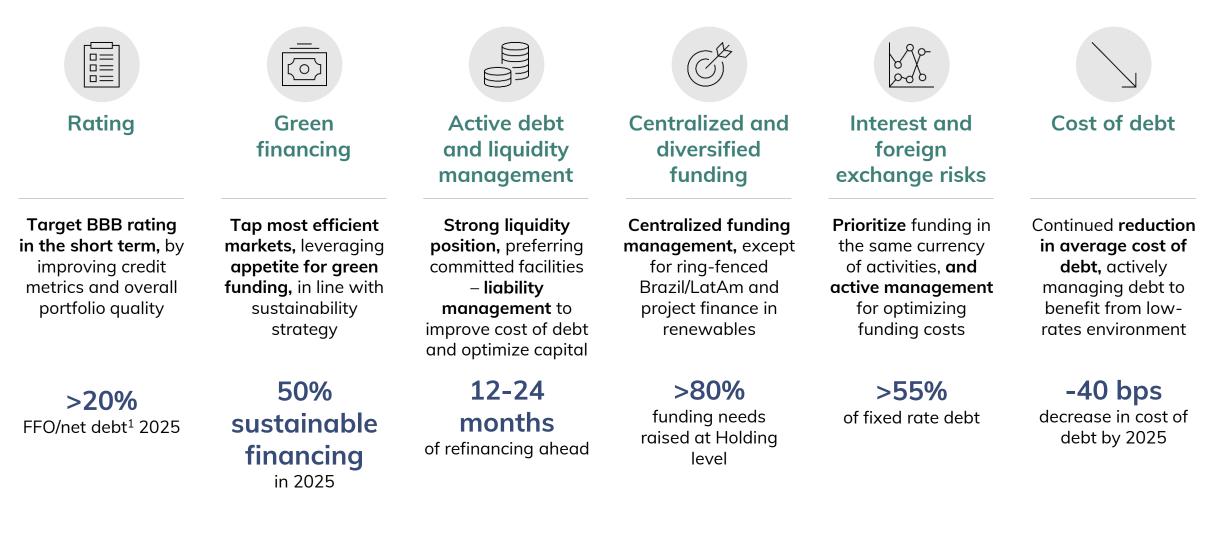
2. EBITDA and Net Income adjusted by disposed portfolios in 2020 (6 hydro plants, B2C portfolio and 2 CCGTs in Spain); CESE at net income level as recurring cost

3. FFO/ND formula consistent with rating agencies methodologies, considering EDP definition of EBITDA Recurring

Note: Recurring EBITDA and Net income

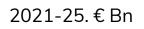


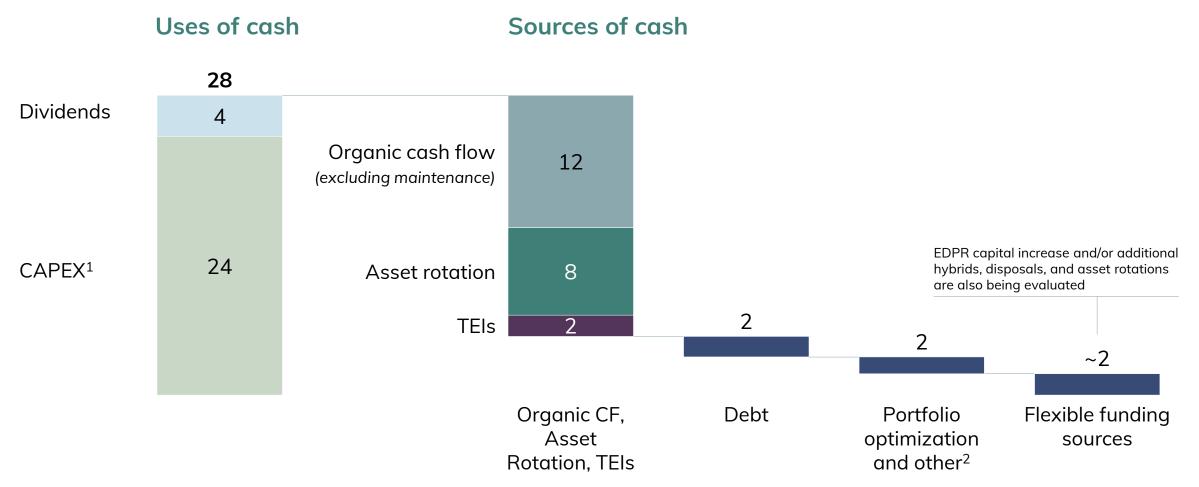
We have a prudent financial policy with a centralized management, supporting a solid investment grade rating



#### Our financials

# Our strong step-up in growth and attractive shareholder remuneration will be funded through diversified sources of cash





1. Includes financial investments;

2. Includes hybrids, regulatory receivables, forex and other

Note: Citi, Morgan Stanley and Rothschild have been retained to advise on the potential financing alternatives

# Closing remarks

# We have consistently delivered on ambitious targets...

<b>Key targets 2019-22 7 GW</b> by 2022	Already achieved 7.7 GW already secured since 2019
> <b>1</b> Bn asset rotation / yr.	€2.3 Bn in 2019-20 with premiums ~50% above targets
> <b>75%</b> EBITDA regulated / LT. contracted	<b>80%<sup>1</sup></b> EBITDA regulated / LT. contracted, enhanced by <b>Viesgo</b> <b>acquisition</b> in Spain
> <b>€2 Bn</b> disposals	€2.7 Bn, swapping Iberian portfolio of merchant hydro PT and B2C/thermal in Spain at 14x EBITDA for Viesgo regulated assets at 12x
<b>3.2</b> x ND/EBITDA 2020	<b>3.2</b> x excluding IFRS 16 leasing, from 4x in 2018
Strong TSR	<b>&gt;65%</b> <sup>2</sup> , >35 pp above EURO STOXX Utilities, also reinforcing green positioning and ESG commitment

# ... and are well positioned to deliver on our commitments for the next years



#### Commitments



**Step up growth in renewables,** accelerating ownership and asset rotation strategies

Focus investments on RES and Networks, EU, and US

**Target a BBB rating in the short term** (maintaining a sustainable leverage)

### Key figures and targets

€24 Bn CAPEX in energy transition <sup>1</sup>				
<b>20</b> GW gross additions <sup>1</sup>				
€8 Bn asset rotation				
<b>€4.7 Bn</b> EBITDA by 2025				
>20% FFO/net debt <sup>2</sup> in the short term				



Future-proof organization

Evolve organization to be more global, agile, and efficient

Strengthen focus on **innovation** and promote a **digitally enabled organization** 

Top company in engagement and enablement<sup>3</sup>
 €100 Mn<sup>1</sup> like-for-like OPEX savings
 €2 Bn TOTEX in Digital and Innovation<sup>1,4</sup>

ESG excellence and attractive returns

Step up **green leadership positioning** and being a **reference in ESG** 

Deliver a sustainable **EPS growth** and an **attractive dividend policy** 

Coal free by 2025 Carbon neutral by 2030 €1.2 Bn net income by 2025 €0.19/share dividend floor

1. 2021-25

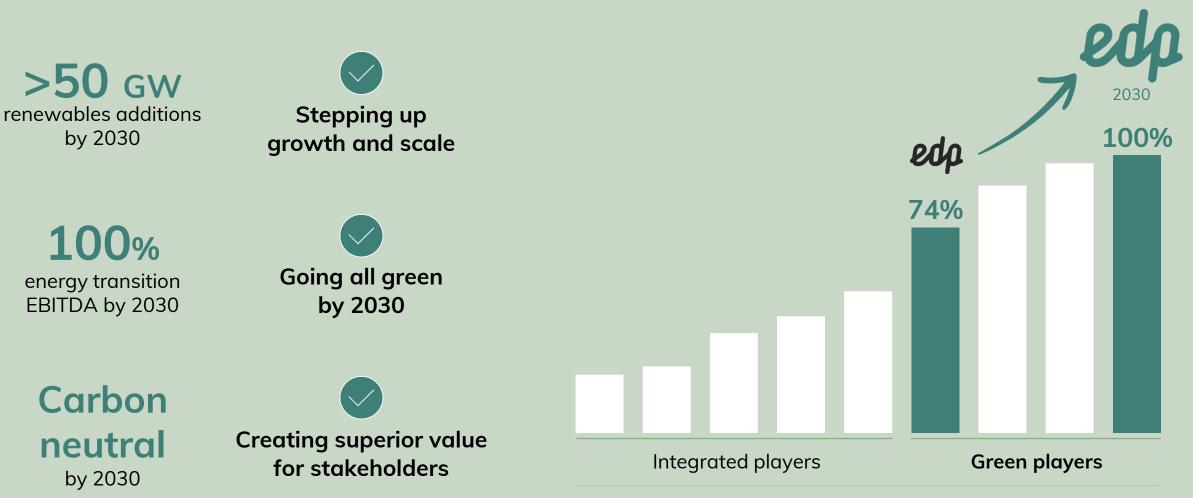
2. FFO/ND formula consistent with rating agencies methodologies, considering EDP definition of EBITDA Recurring

3. Of employees, based on annual surveys. Top company refers to being above than utilities and high performing companies' benchmark

4. €1 Bn TOTEX in Innovation, €1 Bn CAPEX in Digital

Closing remarks

We are stepping up our commitments, reinforcing our distinctive position as a Green Leader



Renewables share (GWh) in total generation



Unprecedented challenges require ambitious commitments





# Leading the energy transition to create superior value

All green by 2030



## Leading the energy transition to create superior value

# All green

# Appendix



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#### Appendix

- Macro assumptions
- EDP group
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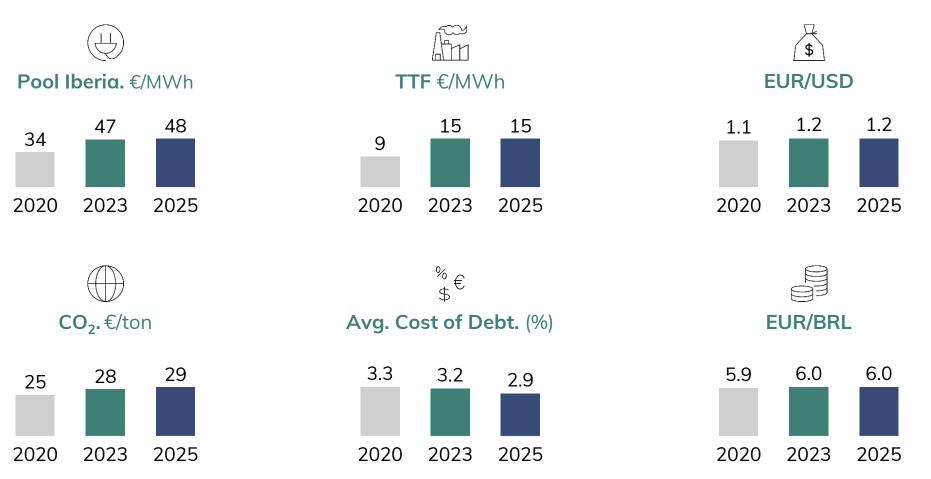






## Main market and macro assumptions

2020, 2023, 2025



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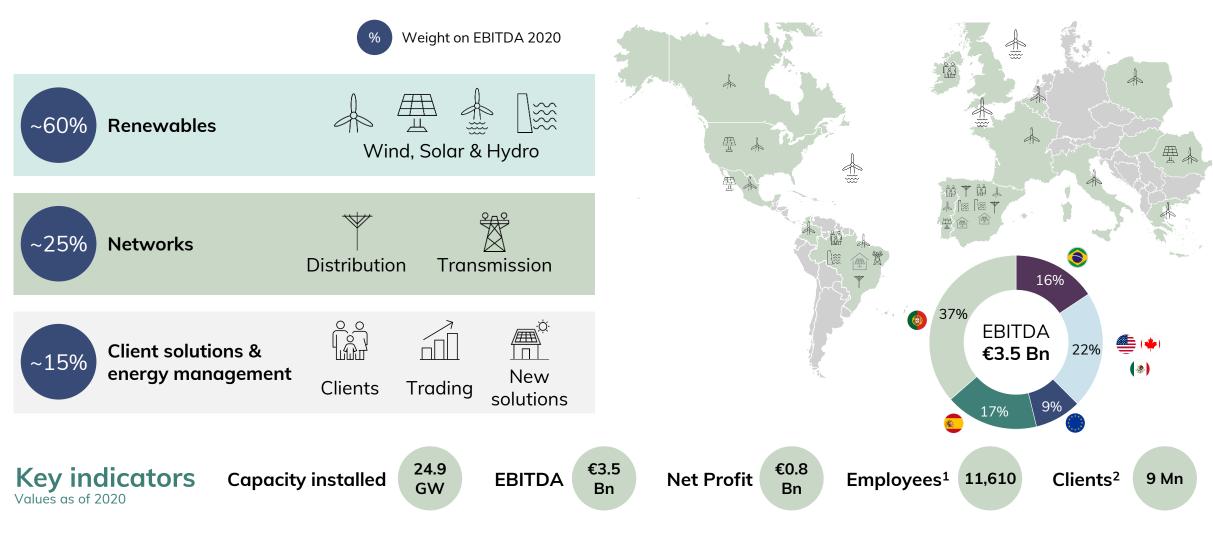
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We are an global company, leader in the energy sector, present in 20 edp countries throughout different stages of the value chain



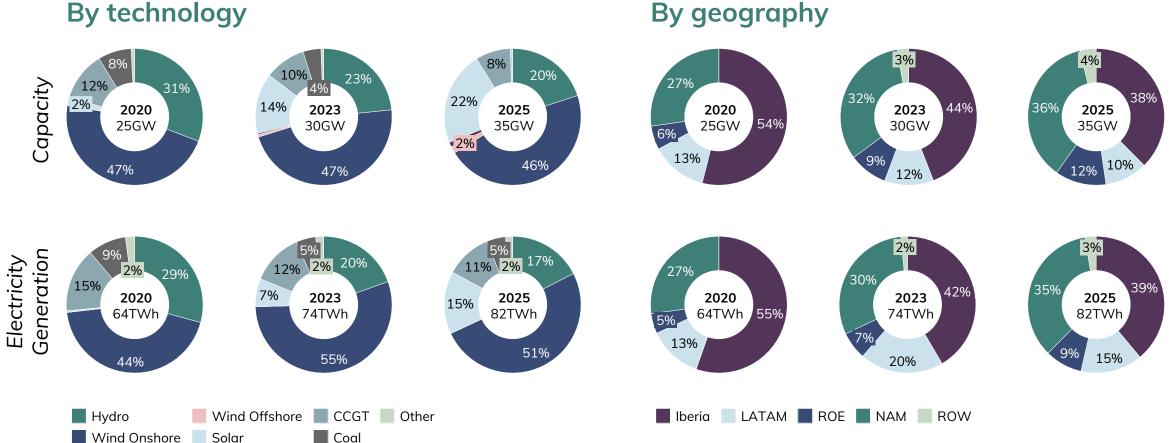
1. Excludes Viesgo

2. Energy and services clients

Note: Excluding contribution from disposed portfolios in 2020 (6 hydro plants, B2C portfolio and 2 CCGTs in Spain). Excludes Viesgo in 2020.

EDP Group

## Capacity & production breakdown by technology and geography in 2020, 2023 and 2025



By geography

#### **Overview of our platforms – key highlights** Weight on EBITDA 2025 Share of Capex<sup>1</sup> 2021-25 **EBITDA,** € Bn Renewables **Networks Client solutions &** ~60% ~30% ~10% energy management ~80% ~15% ~5% +5%<sup>2</sup> p.a. CAGR +8%<sup>3</sup> p.a. CAGR +2% p.a. CAGR 2020 2.2 2020 0.9 2020 0.4 2023 2.5 2023 1.3 2023 0.4 2025 2.9 2025 1.3 2025 0.5

## We have delivered ambitious targets, accelerating growth and improving our portfolio...





	Target 2019-22	Achieved
	<b>7</b> GW additions for 2019-22	7.7 GW of 19-22 additions already secured (~2 years ahead of plan)
Accelerated and focused growth	> <b>1.4x</b> IRR/WACC	>1.4x on projects' approval, c. 250bps spread, including also a contracted NPV > 70%
	> <b>75%</b> EBITDA regulated / LT. contracted	80% <sup>2</sup> EBITDA regulated / LT. contracted, enhanced by Viesgo acquisition in Spain
	>€1 Bn /year in Asset Rotation	n <b>€2.3 Bn</b> in 2019-20 asset rotation with premiums ~50% above targets
	> <b>€2 Bn</b> disposals	<b>€2.7 Bn</b> , swapping Iberian portfolio of merchant hydro PT and B2C/thermal in Spain at 14x EBITDA for Viesgo regulated assets at 12x
	<25% merchant EBITDA	<b>22%<sup>1</sup>,</b> with thermal decreasing to <5%
Continuous portfolio optimization	~90% RES+Networks EBITD	A ~ <b>90%<sup>1</sup> EBITDA</b> from Renewables and Networks with a very resilient business model, despite COVID-19 pandemic

Recurring (figures restated to exclude the operational impacts of the portfolios of hydro assets in PT and CCGT plants and B2C clients in SP in 2020) 1.

Including EBITDA from Viesgo 2.



## ... and our balance sheet, with strong value creation for shareholders

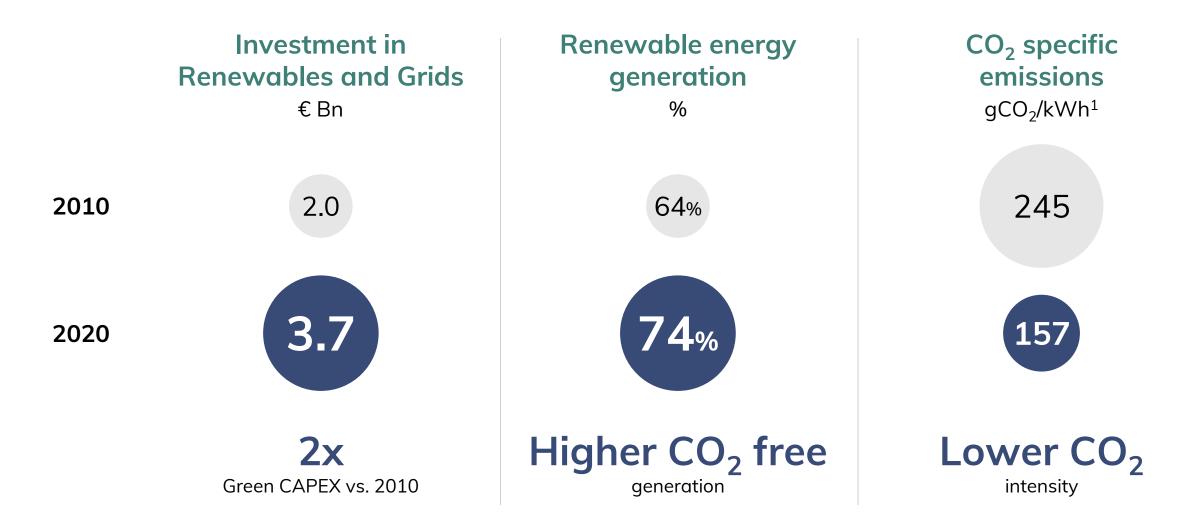
	Target 2019-22	Achieved
	<b>3.2</b> x ND/EBITDA 2020	<b>3.2x</b> excluding IFRS 16 leasing, from 4x in 2018
Solid Balance Sheet and low-risk profile	~80% <sup>1</sup> EBITDA EU+US	84%, with strong performance in multiple US states and EU countries
	€100 Mn Opex reduction	~ <b>€50 Mn already achieved</b> by 2020, on track to achieve full target
Efficient and digitally enabled organization	€800 Mn Digital CAPEX	<b>€400 Mn</b> , digital CAPEX invested in 2019-20, in line with target
	Strong TSR	<b>&gt;65%²,</b> >35 pp above EURO STOXX Utilities, also reinforcing green positioning and ESG commitment
Attractive shareholder remuneration	<b>€0.19</b> Dividend floor per share	Full commitment to floor and above target payout ratio 75-85%

1. Recurring (figures restated to exclude the operational impacts of the portfolios of hydro assets in PT and CCGT plants and B2C clients in SP in 2020)

2. 24/02/2020 vs 12/03/2019

Source: Bloomberg; Fitch Ratings

## We have anticipated the transformation of the sector



## We are well positioned to deliver on these commitments

<b>€24 Bn</b> investment plan fueling growth	~85% secured or under active negotiation for 2021-23 6GW secured for 2021-23 (>25GW of renewables developed to date)
<b>€8 Bn</b> in asset rotation	<b>Strong visibility</b> for 2021-22 and prudent approach for 2023-25 <b>€5.5 Bn</b> proceeds since 2012 and <b>19</b> transactions proving solid track record
Strong efficiency capture	€50M of Opex savings already achieved (on track with 21-22 target)
Attractive shareholder remuneration	<ul> <li>€0.19 / share floor secured</li> <li>Always shared growth with shareholders (DPS growth since €0.10 in 2005)</li> <li>ESG top performer aiming at carbon neutrality by 2030</li> </ul>

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## **Renewables Outlook**

Baseline 21-25 overview

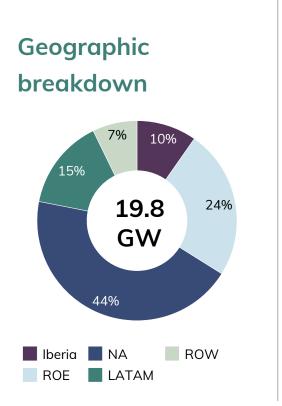
Total Capex<sup>1</sup>

**€19.2** Bn<sup>2</sup>

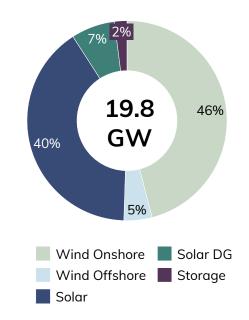
Corresponding to ~€3.8 Bn p.a.

### Total added capacity

**19.8 GW** Corresponding to ~4.0 GW p.a.

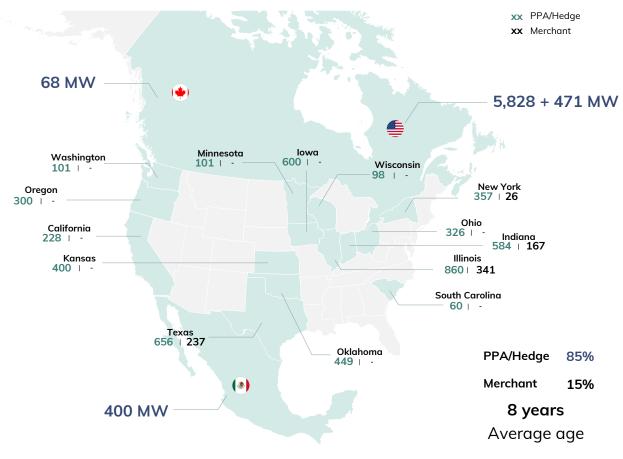


### Technology breakdown



## Wind & Solar North America: 6.8 GW of capacity

#### Wind & Solar installed capacity<sup>1</sup> 2020



#### **Remuneration frameworks**

- Us
- Sales can be agreed under PPAs (up to 20 years), hedged in forward markets or merchant prices
- Green Certificates (Renewable Energy Credits, REC) subject to each state regulation
- Sales can be agreed under PPAs
- Tax incentives: PTC collected for 10-years since COD (\$25/MWh in 2019) & Wind farms beginning construction in 2009 and 2010 could opt for 30% cash grant in lieu of PTC
- Mexico
   Technological-neutral actions in which bidders offer a global package price for the 3 different products (capacity, electricity generation and green certificates)

🔶 Canada 📍

Feed-in-Tariff (Ontario 20 years duration) and Renewable Energy Support Agreement (Alberta)

# Wind & Solar Europe & Brazil: 5.4 GW of installed capacity in eight countries



## Wind & Solar installed capacity 2020 **xx** Capacity **10 MW** 126 MW 476 MW 1,228 + 20 MW 521 MW 271 MW 436 MW 2,137 MW + 167 MW

5205 MW (EBITDA capacity) +187 MW (Equity capacity) 10 yrs (Avg age)

### **Remuneration frameworks**

📀 Spain	<ul> <li>Post 2016: New capacity allocated through competitive auctions</li> <li>Projects being developed with aim to have Corporate PPAs</li> </ul>
🁩 Portugal	<ul> <li>Recent solar PV project with a 15 year FIT</li> <li>Regular tenders expected to be held until 2030</li> <li>Corporate PPAs also a route market in Portugal</li> </ul>
🛑 Romania	<ul> <li>Market price + Green Certificate (GC) for 15 years</li> <li>Electricity law now allows PPAs for new renewable assets</li> </ul>
France	• WFs/ CfD for 15/20 yrs
- Poland	• CfD scheme grated through tenders in 2016 (based in auctions)
() Italy	<ul> <li>COD &gt; 2013: 20 years contract award through competitive auctions</li> <li>PPAs also available specially for solar PV</li> </ul>
elgium 🕒	<ul><li>Market price + green certificate scheme</li><li>Option to negotiate long-term PPAs</li></ul>
Brazil	<ul> <li>Competitive auctions held periodically both in the regulated market (ACR) and non regulated (ACL)</li> <li>Since 2008 competitive regulated auctions awarding 20 years PPAs</li> <li>Sales can be agreed under PAs</li> </ul>

## Hydro Outlook



### EDP Hydro portfolio Iberia

	Installed capacity <sup>1</sup> MW		<b>Net Generation<sup>1</sup></b> TWh	Avg. Concession Maturity
Reservoir	3,845	(70%)		
Of which pumping	2,358	(43%)		
Run-of-River	1,682	(30%)		
Total	5,527		13.2	2051

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### **Recent Disposals**

Disposal of portfolio of **6 hydro plants** in Portugal at 14X EBITDA multiple Assets involved: 3 run-of-river plants + 3 pumped storage power plants



#### EDP's Hydro plants in Brazil

	Avg. EDP's stake	Installed capacity <sup>1</sup> , MW	Avg. PPA maturity	Avg. Concession Maturity
Peixe Angical	60%	499		
Lajeado	73%	902		
Mascarenhas	100%	198		
Jari	50%	196		
Cachoeira Caldeirão	50%	110		
São Manoel	33.33%	245		
Total		2,150	2030	2037

1. EBITDA @100% MW; Equity MW @ consolidated capacity/ stake

2. Still including generation from disposed portfolio of 6 hydro plants in Portugal

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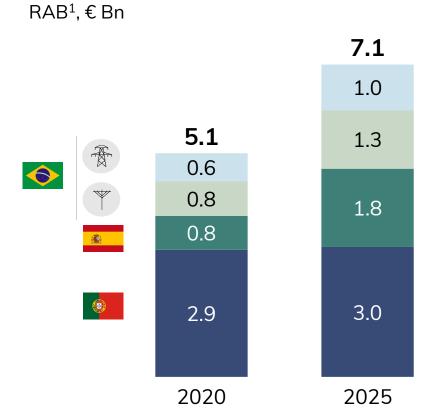


## **Networks Outlook**

**CAPEX per geography** €M



## Regulated Asset Base



Regulatory Framework: Distribution						
			Esp. Santo	São Paulo		
RoR real pre tax 2020	4.8% <sup>1</sup>	5.6%	8.1% <sup>2</sup>	8.1% <sup>2</sup>		
New regulatory period	2022	2026	2022 <sup>3</sup>	2023		
Regulatory period length	3 to 4 years	5 years	3 years	4 years		

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# Since 2018, EDP issued EUR 5.1b in Green Bonds, in line with EDP's sustainability strategy

## **EDP's green bond issuances**

Oct.2018: EUR 600m 1.875% 7Y Green Bond (1st Green issuance)

Jan.2019: EUR 1,000m 4.496% NC5.25 Green Hybrid (1st Green Hybrid)

Sep.2019: EUR 600m 0.375% 7Y Green Bond

Jan.2020: EUR 750m 1.7% NC5.5 Green Hybrid

Apr.2020: EUR 750m 1.625% 7Y Green Bond

Sep.2020: USD 850m 1.71% Long-7Y Green Bond (1st USD Green)

Jan.2021: EUR 750m 1.875% NC5.5 Green Hybrid

Total: EUR 5.1 billion



**Second Party Opinion from Sustainalytics** states that EDP's GBF aligns with the four core components of the Green Bond Principles established in 2018

## EUR 8.2b

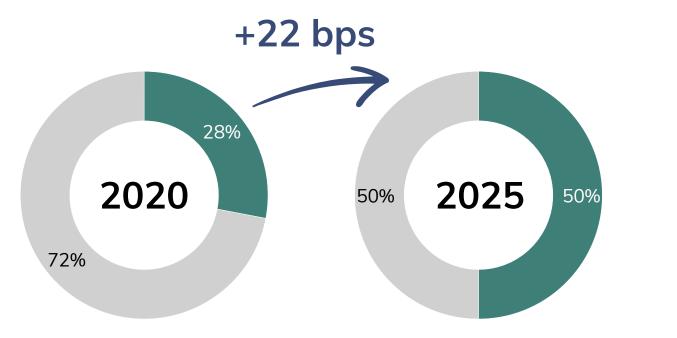
EUR 3.1b

Total capacity @ YE2020 Capacity left

EDP is contemplating an update to its Green Bond Framework in light of new EU Taxonomy and potentially broaden the scope of eligible assets and investments

# EDP's capital structure will increasingly reflect its commitment to sustainability

## Share of Sustainable Funding





- > € 5Bn already placed aligned with our Sustainability Strategy
- Continued investment in Renewables and sustainable activities
  - Leveraging on growing investor base and strong appetite
  - Capture competitive cost of green / sustainable funding

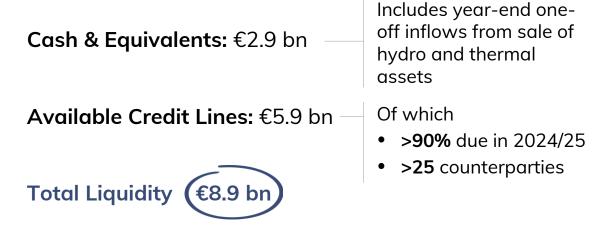
Sustainable financing will be driven not only by green bonds but also by sustainability-linked instruments

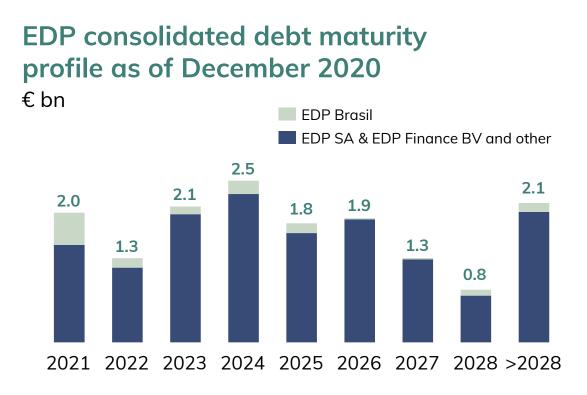
# Liquidity position is actively managed, with a mix of robust credit facilities and cash



## Financial liquidity as of December 2020E

€bn



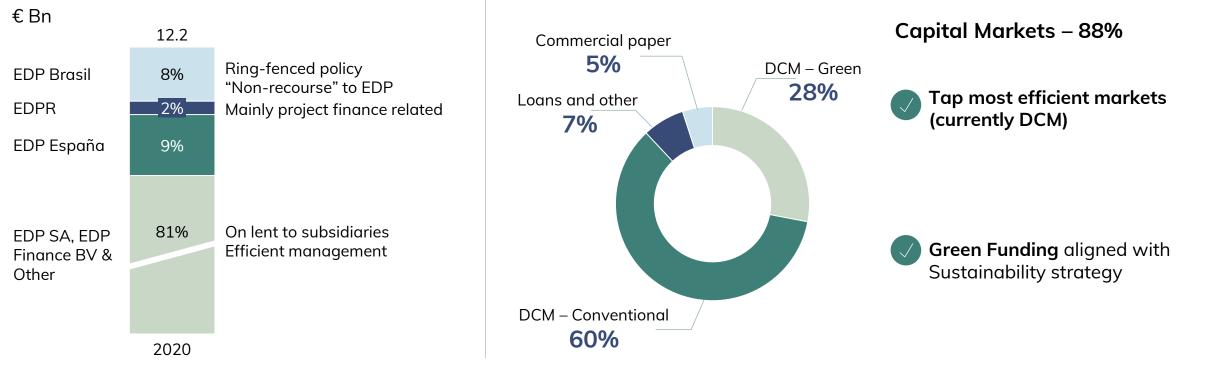


## Cash holdings must be balanced to optimize cost and risk

# Funding primarily raised at Holding level, enhancing efficient debt management

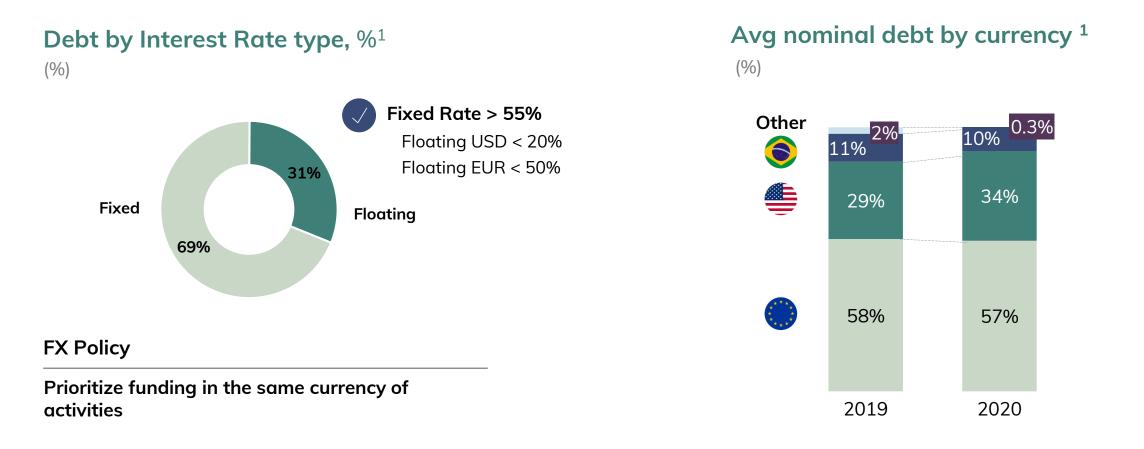


# EDP Consolidated net debt position in 2020



## Sources of debt funding 2020. %

# EDP actively manages interest rate and Forex risks within existing risk policies

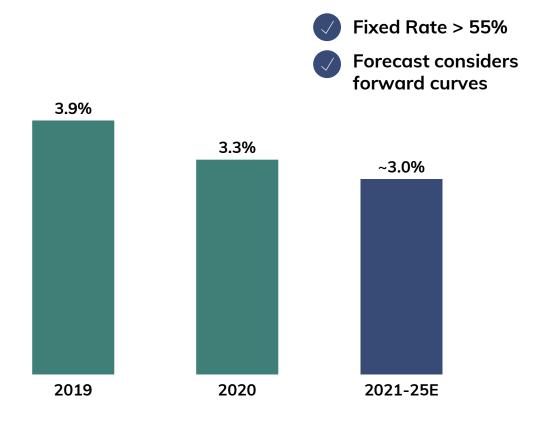


By the end of 2020, 69% of EDP financial debt was at fixed rates, in line with existing interest rate policies

## Continued reduction in average cost of debt as we continue to actively **ed** manage our debt to benefit from a low rates environment



#### EDP average Cost of Debt evolution



### **Bonds issued**

	Amount	Coupon	Maturity
Jan-20 (hybrid)	€750m	1.70%	2080 🤤
Apr-20	€750m	1.63%	2027 🌻
Sep-20	USD850m	1.71%	2028 🌻
Jan-21 (hybrid)	€750m	1.875%	2081 🌻

#### 2021-2023 Bond maturities

	Amount	Coupon
Jan-21	USD 750m	5.25%
Jan-21	€553m	4.125%
Jan-22	€1000m	2.625%
Mar-23	€600m	2.375%
Set-23	€600m	1.875%
Nov-23 (Viesgo)	€500m	2.375%

Continued reduction in average cost of debt supported by active debt management policy and low rates environment

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#### Appendix

- Macro assumptions
- EDP group
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EDP Brasil's strategy focused on electricity networks and new energy businesses to accelerate alignment with the energy transition



**Cash Generation** 

Efficient operations in Distribution

**Delivery of transmission** projects ahead of schedule

Strong **cash generation** from conventional generation

Capital recycling



### Growth

Reinforcement of investments in distribution

**Transmission:** Secondary Market and auctions

Acceleration of investments in **distributed** generation (Solar PV including utility scale)

### **Future Businesses**

B2C **position reinforcement** 

Positioning for the energy **market liberalization** 

**Digital** transformation

E-mobility investment



### **Financial Discipline**

Target **2.5 – 3.0 x Net Debt / EBITDA** 

AAA rating Local scale

Zero Based Budgeting

Minimum **dividend of R\$1.0/share**, dividend payout >**50% adj. net profit**<sup>1</sup>

# EDP's Brasil Renewable activity to grow in Solar DG and manage for value in Hydro portfolio

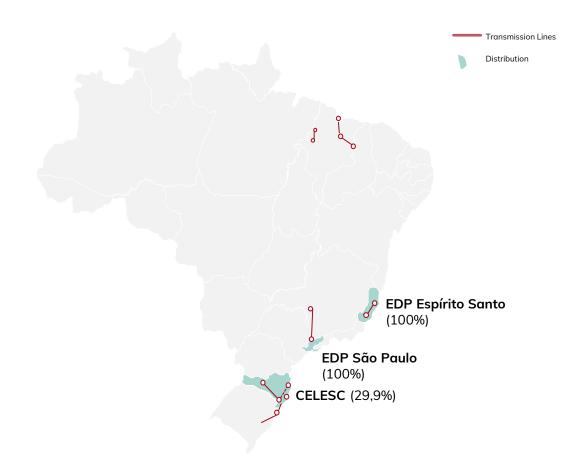
	EDP's stake	<b>Installed capacity,</b> MW	Concession Maturity
Asset			
Lajeado	73%	903	2033
Peixe Angical	60%	499	2036
Mascarenhas	100%	198	2025
EBITDA Consolidated		1,600	
Cachoeira Caldeirão	50%	100	2048
Jari	50%	196	2044
São Manoel	33.3%	245	2049
Total		2,151 <sup>1</sup>	
2.2 GW	16 yr	78%	
Installed Capacity <sup>1</sup>	Average Concession Term	LT contracted	

### Solar DG **Key Indicators** 34.5 MWp **30.8** MWp Installed Capacity Under construction 65.3 MWp Total Recent acquisition of Blue Sol to expand activity CAPEX Solar DG 21-25 to reach €0.3Bn (Construction Projects) + €0.2Bn (as a Service)

1. EBITDA + Equity GW consolidated capacity

# Networks Brazil: Growth driven by the stable regulatory environment and transmission opportunities

#### Networks geographical footprint



#### **Distribution assets**<sup>1</sup>

Distribution Subsidiary	EDP's stake	RAB,	Next regulatory review	Concession Term	Supply points, Th	Distributed Energy ,TWh
EDP Espírito Santo	100%	2,581	Aug-22	2025	1.620	9.5
EDP São Paulo	100%	2,423	Oct-23	2028	1,980	15.0
CELESC	29,9%	3,007	Aug-21	2045	3.135	25.5
Total		8,011			6,735	50.0

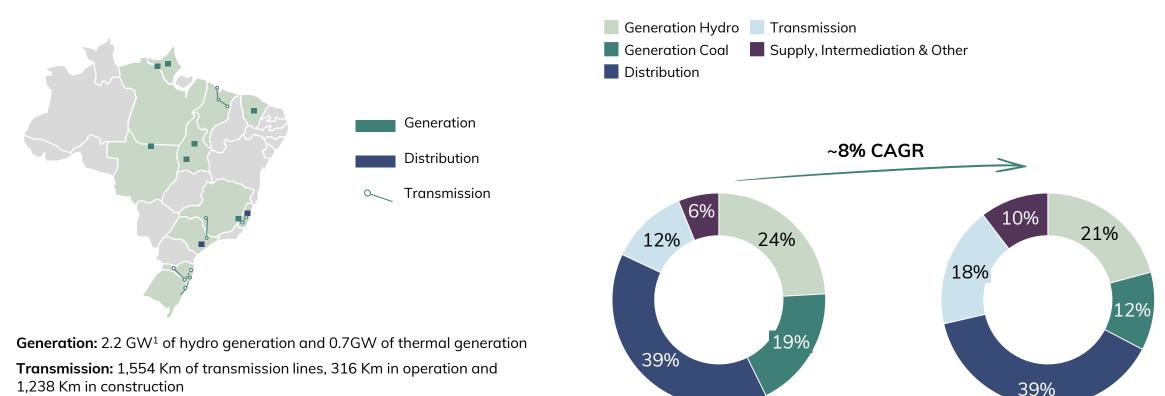
#### **Transmission assets**

Lots <sup>2</sup>	Km	Reg. Reveneues, R\$ Mn	CAPEX, R\$ Mn	COD <sup>3</sup>
ES - Lot 24	113	23	119	Dec-18
SC - Lot 21	485	192	1.463	Aug-21
MA I - Lot 7	123	74	432	Aug-21
MA II - Lot 11	203	34	208	Aug-20
SP-MG Lot 18	375	228	1.563	Aug-21
Lot Q	142	47	337	June-20
MGTE⁵	113	8	88.5	Sep-22
Total	1,554	606	4.209	

# EDP Brasil will continue to optimize its portfolio by increasingly focusing on Networks and accelerating in New Downstream



#### **Recurrent EBITDA EDP Brasil**



**Distribution:** 24.4 TWh distributed per year through 3.6m clients

Commercialization: 25.6 TWh/year of traded generation

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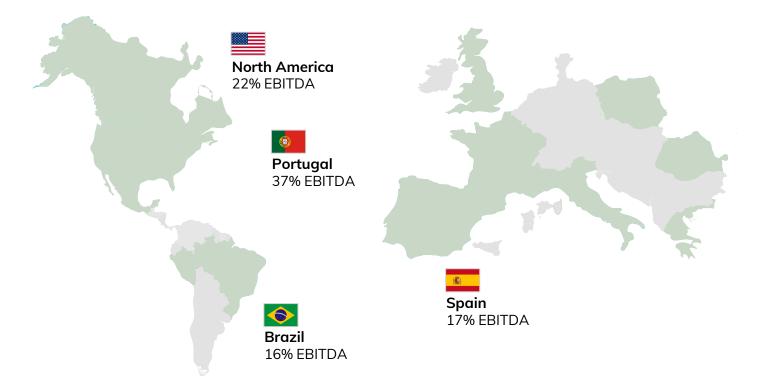


Portugal strategic axis

# We are truly global, with ~65% of our results generated internationally, with leadership maintained in Portugal



## EDP's leadership from Portugal, globally present in 20 countries % EBITDA 20201



# EDP has evolved from a state-owned to a totally privatized company in 18 years, with ${\sim}65\%~of~results~generated~outside~Portugal$

1. Remaining 9% EBITDA include Poland, Romania, France, Belgium, Italy, Hungary, and the UK

2. As of 22/02/2021

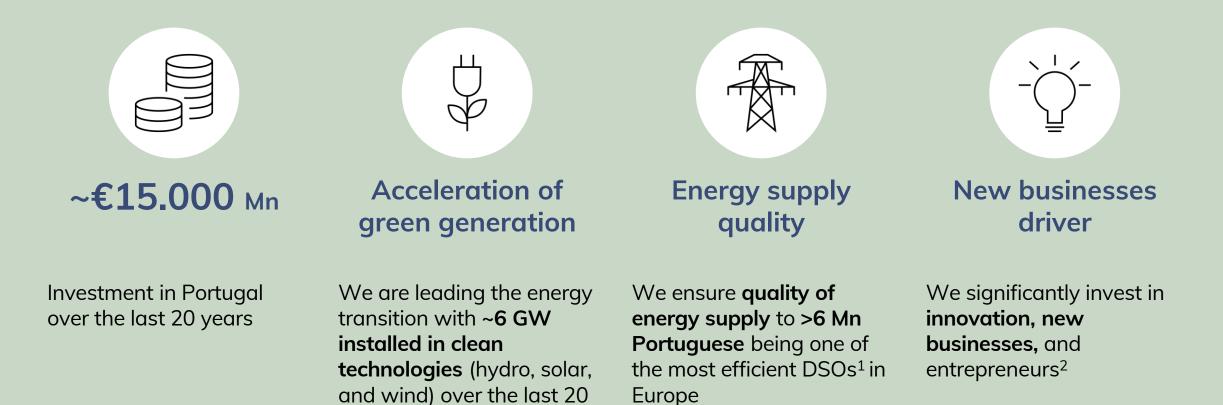
### Current shareholder structure<sup>2</sup>

China Three Gorges	19,03%
Oppidum	7,20%
Blackrock	5,06%
NORGES bank	2,95%
Alliance Bernstein	2,68%
Sonatrach	2,19%
Qatar Investment Authority	2,09%
Canada Pension Plan Invest. Board	2.01%
Own shares	0,49%
Free float	56,30%



## We have an historical commitment with Portugal (1/2)

NOT EXHAUSTIVE



years

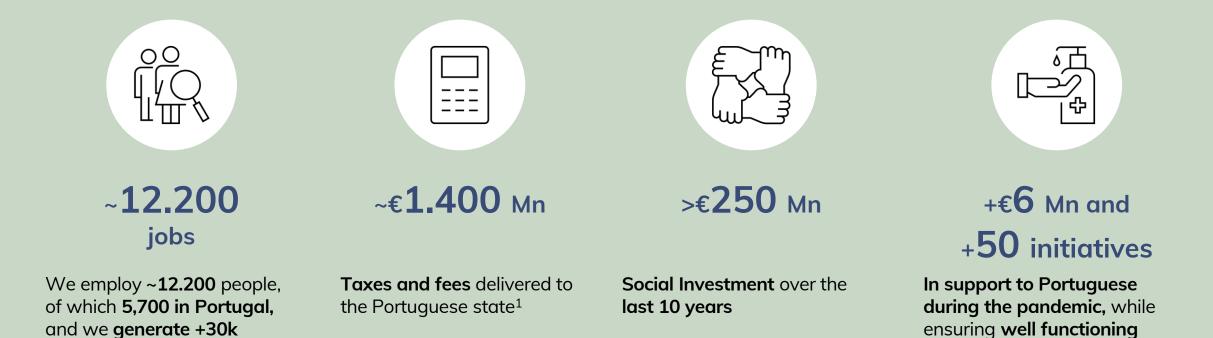


## We have an historical commitment with Portugal (2/2)

NOT EXHAUSTIVE

additional indirect jobs in

Portugal



1. ~€480 Mn supported by EDP and ~€900 Mn taxes collected from other agents and then delivered to the state in 2019

electric grids, continuing

processes, and anticipating

investment and hiring

payments to suppliers

#### Portugal strategic axis

# Our strategy in Portugal is based on 4+1 axis, supporting the path to **ed** the country's decarbonization

### EDP's strategic axis towards Portugal's decarbonization

Energy matrix transformation towards predominance of renewable energy

Relevant investment in increased renewables generation capacity

Multi-technology and minimizing costs to consumer (e.g., Hybridization) Enable transition in sectors with higher carbon intensity

Decarbonization of industry and transport

Innovative projects in Hydrogen Support to our clients in their energy transition

Energy communities and decentralized solar

Electric mobility and smart solutions

Energy efficiency

Innovation and promotion of technologic evolution in a sector in constant change

Wind & Solar floating

Solar tracker

Storage

New businesses incubation (EDP Starter)

**Reinforce and develop a resilient and efficient electric grid** – support to the decarbonization, with quality and safety

# In Hydrogen, we are developing innovative projects and strategic partnerships to prepare the market entry

Selected projects

C

Sines		Project	Description	Status
	Port proximity NG Infrastructure	Power to hydrogen in CCGT	Test power-to-H <sub>2</sub> -to- power concept to increase CCGT flexibility	Project to start in April 2020 Demonstration to begin in 2021
	High solar resources Industrial cluster	Industry, mobility and blending in natural gas grid	Decarbonization of hard to abate sectors, promoting the creation of a national hydrogen market	Evaluation of potential business cases Identification of potential partners
galp (6) MARTIFER (2004) and other partners	REN stas. engie	Offshore hydrogen – wind coupling	Support in the development and demonstration of H <sub>2</sub> production with offshore wind	Feasibility study and Pre- FEED in progress Evaluating a potential demonstration of other opportunities

# We produce, serve, and innovate for our ~ 5M customers in Portugal and for all Portuguese

Selected projects

### **Distributed solutions**



Solar PV solutions for multiple use cases:

Individual self-consumption: >125 MWp sold capacity



**Collective self-consumption:** launch of commercial offer in 2021



Demand-side management

### E-mobility



New B2C and B2C portfolio: innovative and more competitive solutions



**Public charging network:** ambition of 1,000 points in 2021



App EV. Charge: More integrated and digital client experience

# Driven by innovation and digitalization



**Planeta Zero:** app-based program, which rewards efficient behaviors



Effizency: online platform to accelerate B2B services (~1000x reduction in proposal preparation time)



Smart Energy Lab: investment in innovative solutions



## We are pioneers in developing floating offshore

Selected project: WindFloat Atlantic (Portugal)

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25 MW (3 x 8.4 MW)20km off-shore100m depth

Benefits from floating offshore

The greater distance from the coast allows **stronger and more consistent wind resources** Less environmental impact

Possibility to use larger turbines

**33%** equity stake at **Principle Power** (technology developer)

Developing the **Leucate project** (30 MW, floating) in France

Potential from floating offshore

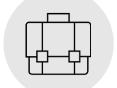
	Potential	% of offshore resource at +60m depth
***	4,000 GW	80%
	2,450 GW	60%
	500 GW	80%

Portugal strategic axis

# We will invest €6.3 Bn in Portugal, creating jobs and contributing to carbon neutrality goals

Assuming a balanced and stable regulatory framework





+7.250

+€**6.2** Bn Investment<sup>1</sup> in Portugal until 2025

Namely: Grid modernization Green generation New businesses Job creation (direct and indirect) ~1.4 MtCO<sub>2</sub>

Additional **CO2 emissions avoided**/year





edp comercial

EDP Inovação



1. Investments in infrastructure and assets, people, suppliers and communities

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### EDP aims to further elevate the fight against climate change, towards Climate positivity, Circularity and Natural Capital Preservation

#### Aspire to Climate positivity...

Becoming **coal-free by 2025**, supported by a strong **acceleration in renewables** 

Anticipate by **2 decades carbon neutrality target to 2030**<sup>1</sup> far ahead of the **Paris Agreement** 

Strive to go beyond **Net Zero** aspiring for **Climate positivity** and managing the climate risk

Implement **adaptation plans** across all business units to further **mitigate climate risk** and reinforce **resilience** 

#### ... accelerate circularity...

Company-wide decision-making under the principles of a **circular economy**, minimizing waste and maximizing reuse

A responsible management of **water consumption and uses**, maximizing the value of water

#### ... and enhance Natural Capital

Recognize the value of Nature and its limits and, in line with the United Nations', keep commitment to protect, restore and promote the sustainable use of terrestrial ecosystems and biodiversity

Setting a **No Net Loss goal for 2030** for all of our new projects. We are committed to mitigate our impacts on biodiversity aiming to become net positive







# Raising the values and principles of a Just Transition and enhancing the positive impact in society

#### Ensuring a Just Transition ...

To overcome the economic and social costs of the climate transition in the most vulnerable coal and carbon-intensive regions, EDP commits to

- Mobilize investment in renewable energy for the regions impacted by the closure of coal power plants and support reallocation and professional training programs and sustainable small businesses in the regions affected
- Accelerate investment and innovation in the energy transition and new technologies (such as electric mobility and Hydrogen), generating economic growth and employment opportunities

#### ... positively impacting our society

Drive **adaptation and transformation** across our stakeholders, in particular our suppliers, by implementing policies towards a **sustainable value chain** 

Be a driving force of a **positive change** in our society





On the Social criteria, we continue committed to provide a fair and safe workplace and build on the principles of Diversity and Inclusion...

2020 figures





# 80% engagement level: 10% above market and 8% above Utilities sector<sup>(1)</sup>. It demonstrates strong commitment of our people with EDP

**EDP** recognized with excellence level as a familiarly responsible company



Global 2000 - World's Best Employers

1. 20 Utilities, totaling c. 200,000 employees

2. Excludes Viesgo

# ...while having implemented the highest standards in Corporate Governance, Compliance and Ethics

#### Leading on Compliance & Ethics...

Compliance Management System aligned with international standards and best practices **(ISO 19600; COSO)** 

Advanced maturity level according to an independent assessment performed by an external auditor (following ISAE 3000 R methodology)

Homogeneous compliance methodology applied transversely to all the company, BUs and geographies

Recently re-launched in Nov-20 **EDP's Code of Ethics, a landmark in ethics management,** highly sponsored by the GSB and EBD

# ... together with the highest standards in Governance

**Dual Governance model:** Executive Board of Directors (EBD) and General and Supervisory Board (GSB)

- Major corporate and strategic decisions scrutinized by the **GSB** after approved by the EBD
- **GSB Composition:** members have appropriate qualifications and experience and the majority are independent
- **5 Specialized Committees** of the GSB enabling an in-depth counselling and supervision of matters

**ESG experts team** constantly seeking, implementing and monitoring professional **best practices** 

ESG principles as decision making criteria

Goal is to create value for shareholders, giving rise to a progressive cycle of corporate integrity, with positive effects for all stakeholders

### ESG Outlook 2025-2030

		2020	2025	2030
ENVIRONMENT	Revenues aligned with EU taxonomy (%) Scope 1 & 2 Emissions (gCO <sub>2</sub> /kWh) Renewables Generation (%) Coal Installed Capacity (%) Total Waste (kt)	58 157 74 8 309	~70 ~100 ~85 0 118	>80 0 100 0 30
SOCIAL	Employee Engagement (top tier company) Female Overall (%) Accident frequency rate <sup>1</sup> SDGs Social Investment (EUR Mn) <sup>2</sup>	25 1.74 12.4	✓ 30 1.55 50	✓ 35 <1 100
GOVERNANCE	Female on Leadership (%) Top Management ESG & equity linked compensation <sup>3</sup> Cybersecurity (rating) Top quartile in ESG rating performance <sup>5</sup>	25 ✓ 800		35 ✓✓ dvanced BitSight rating <sup>4</sup>

 Number of work accidents per million hours worked (included employees and contractors); 2. Excluding 2020 onwards, values accumulated since 2021; 3. Applicable to Board of Directors and top management; changes in Board of Directors dependent of General Shareholders Meeting; 4. >= 740; 5. Includes DJSI, FTSE4Good, MSCI and Sustainalytics
 Note: includes Viesgo's headcount

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EDPR strategic update





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### Our world and our sector

Our company and track-record

Our strategy and growth

Our 2025 targets



EDPR strategic update

# New energy sector at the center of the economy and transformation towards Net Zero



We need a new decarbonized and electrified world...



... in which a new energy sector is required

~95% renewables share in power generation in 2050 -100%

coal phase-out in global power by 2050 V Clean

Affordable

3x

global electricity demand growth by 2050 Zerocarbon

power sector by 2050 Reliable



### The World is joining forces in this effort



Paris Agreement + COP26 accelerating efforts

189

countries

**China, EU and US** committed (>95% world GDP)

**Decarbonization** and **renewables** targets set

New regulation underway

€1.1tr

Green Deal

\$1.9tr

Biden plan

New **private and social commitment** demanding and supporting **clean energy** 

Ο

\$15tr private

**companies** committed in 2020 to go "100% clean"<sup>1</sup> 90%

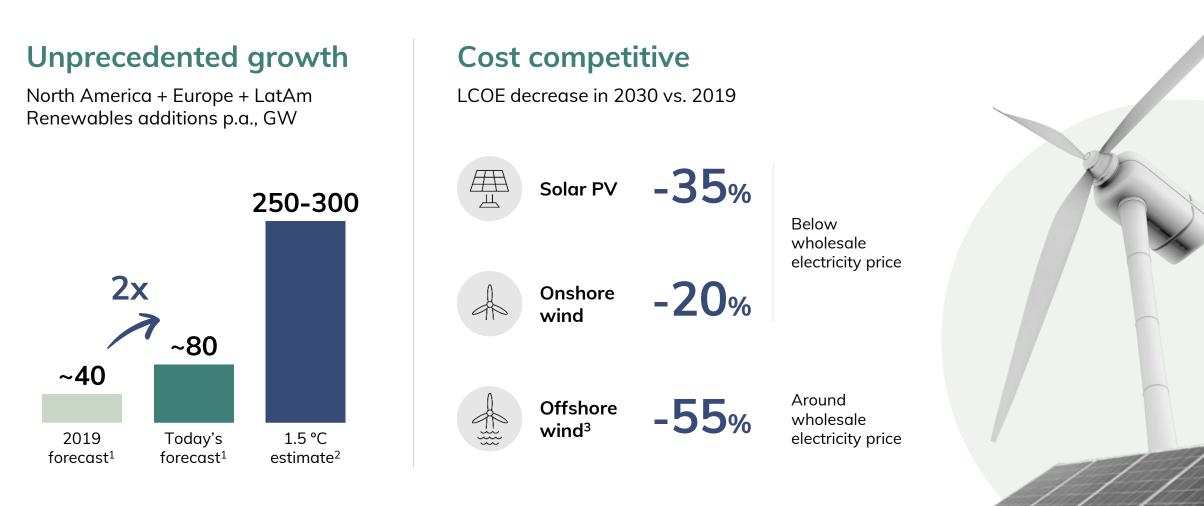
of young people believe they can **make a difference on climate change**<sup>2</sup>

1. Source: Global Climate-Disclosure Project Platform;

2. Source: United Nations survey

EDPR strategic update

The energy of the future will be electric, clean, affordable and reliable, edp requiring an unparalleled renewables growth

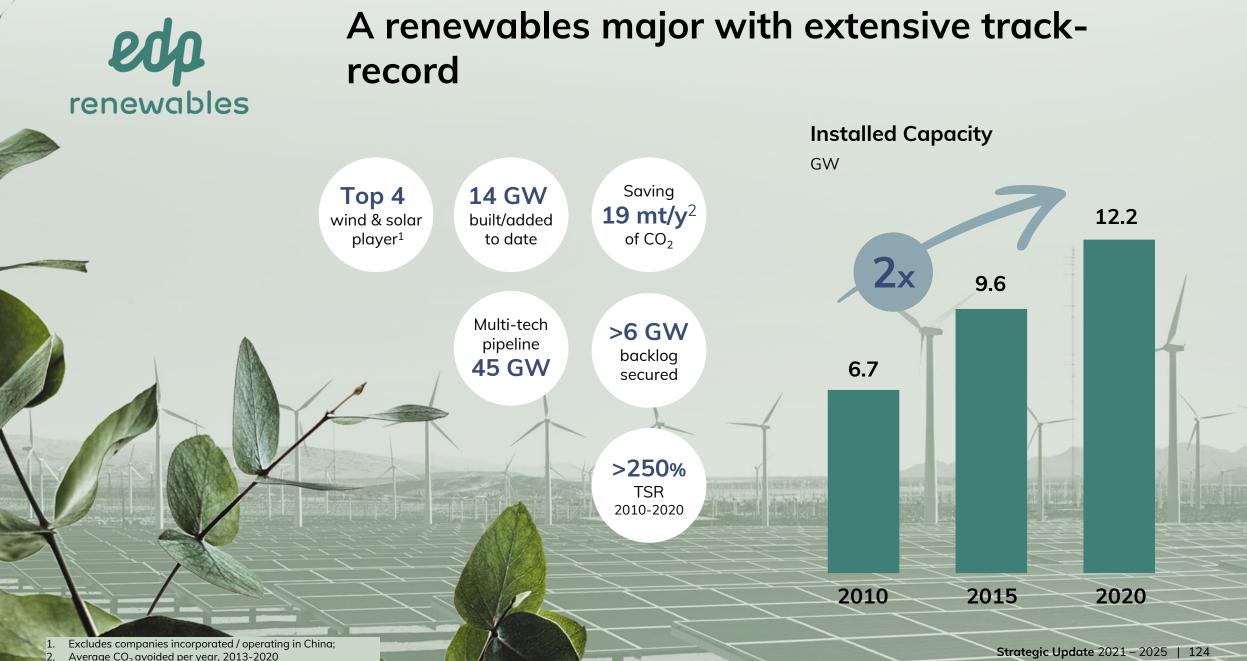


1. IHS market forecast in 2019 for 2019-22, and in 2020 for 2021-25

2. Top-down assessment based on world's capacity needed to reach net-zero emissions in 2050

3. Bottom-fixed

Source: McKinsey, EnergyData & IRENA 2030 Report; OECD Investing in Climate, Investing in Growth Report 2019



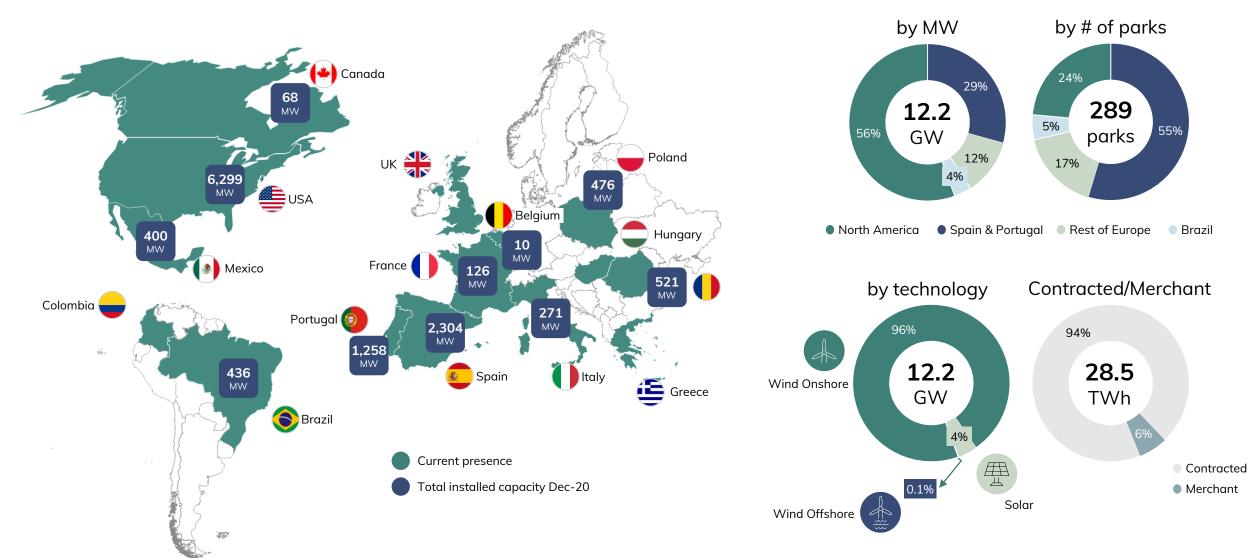
Average CO<sub>2</sub> avoided per year, 2013-2020

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#### EDPR strategic update

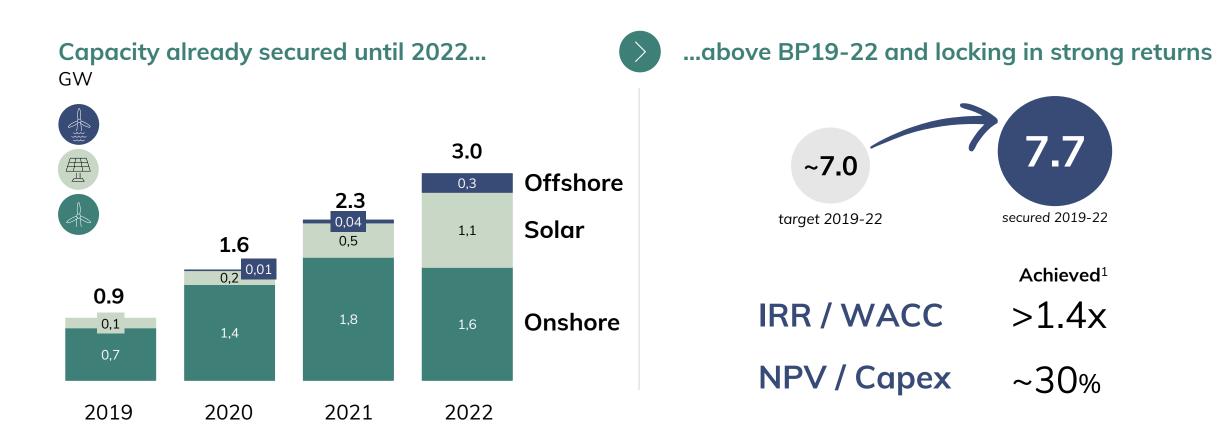
# Attractive portfolio with 12.2 GW installed and presence in 15 countries





# EDPR has already secured a ramp-up growth up to 3 GW/year at attractive profitability...





EDPR strategic update

### ...supported by a proven Asset rotation model to create superior value...



Gain/

MW

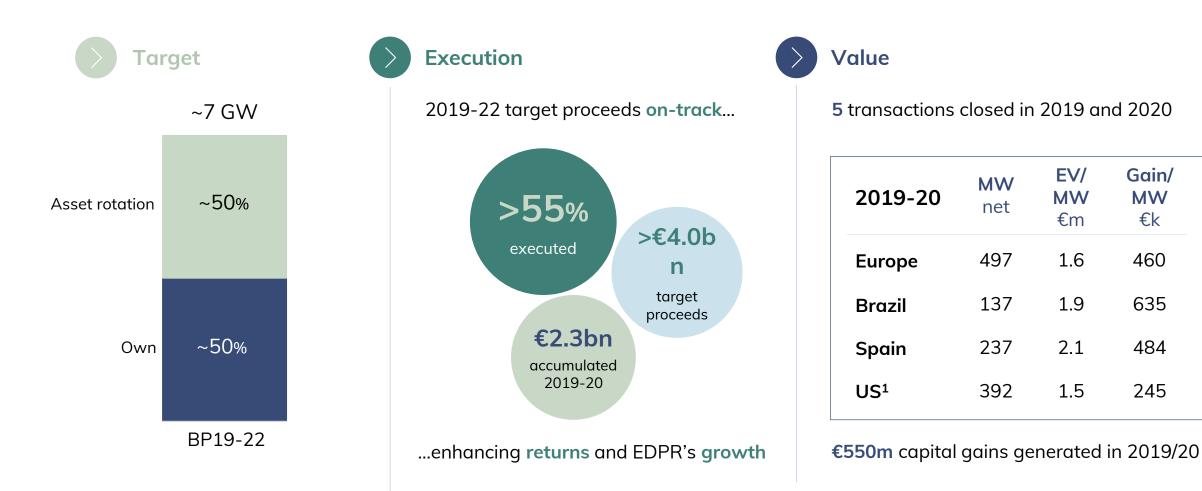
€k

460

635

484

245



Strategic Update 2021 – 2025 | 127



# ... leading to increased bottom-line growth and record levels in 2020





# Leaner and more efficient Corporate Governance structure supported in the daily management of the business by...



# **Key Highlights** Independent Chairman<sup>1</sup> Board reduced from 15 to 12 **Executive directors** reduced from **4 to 2** (CEO and CFO) Women increased from 20% to 33% Independent Directors increased from 40% to 50% 100% independent directors at BoD Committees

Establishment of a **Management Team** 

1. EDPR's BoD will propose that the positions of Chairman and CEO are held by different people in the next General Shareholders Meeting to be held in Abril, with the current concurrence of both positions in Miguel Stilwell being temporary. Independent Chairman to be also proposed by the Board of Directors in the next General Shareholders' Meeting.





#### ...a highly experienced and motivated management ... Miguel Stilwell d'Andrade CEO **3** nationalities **Duarte Bello** Rui **45** avg. age COO Europe & Teixeira Brazil CFO 17 avg. years of experience in the sector renewables **Remuneration linked to** strategy execution including ESG Spyridon **Miguel Angel** Martinis Prado COO Offshore & COO North America CDO

# ...supported by a top-class team and a lean organization focused on business development & operations





# Our strategy to deliver superior growth through 2025



Accelerated and selective growth

+20 GW additions 2021-2025 Value



Ongoing asset rotation program

€8bn target 2021-2025 Excellence



High quality teams and efficient operations

-2% CAGR Core Opex/MW

Promoting clean energy while operating in a sustainable way across the three ESG dimensions



# We will double growth in renewables, adding 4 GW/year with clear visibility

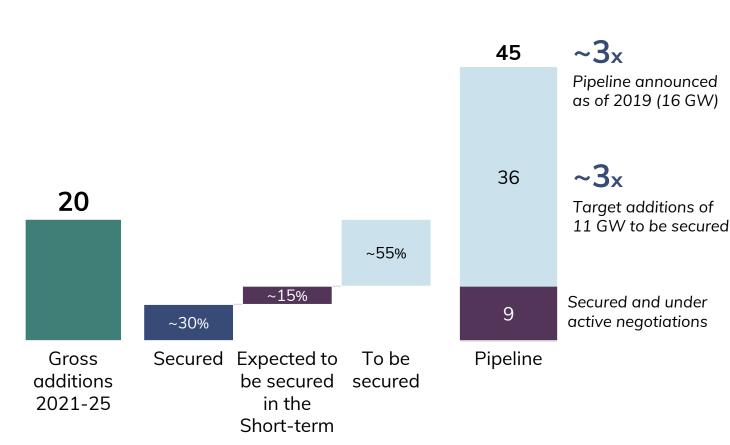


#### Step-change growth in renewables...

Gross additions, GW<sup>1</sup>/year



#### ... with a robust pipeline to address target additions



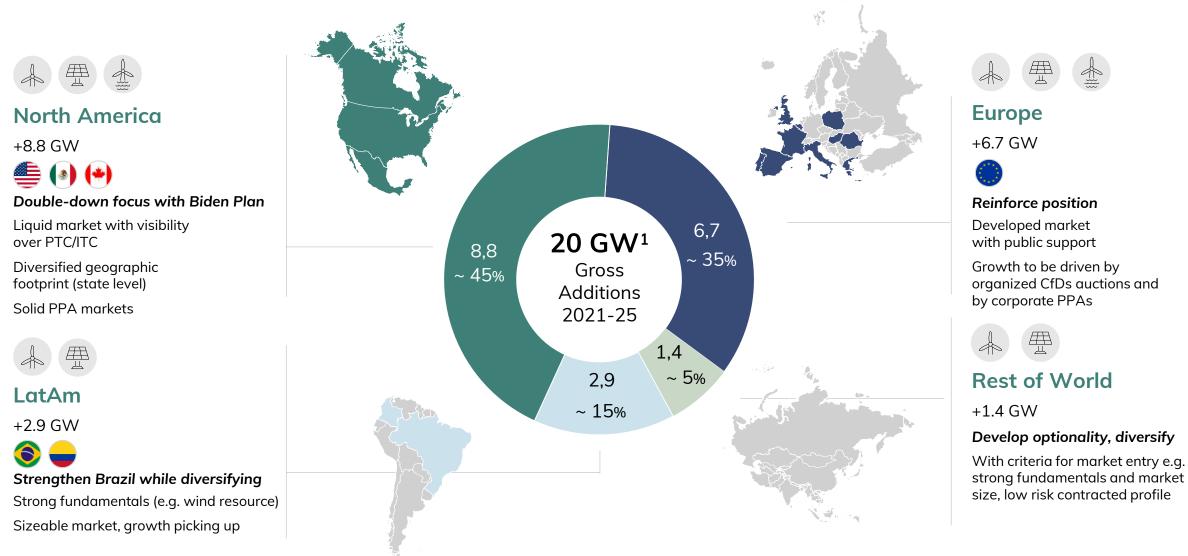
#### Total gross additions, GW<sup>1</sup>

1. EBITDA MW + Equity MW

2. Includes the 50% stake in Ocean Winds JV with Engie for wind offshore projects

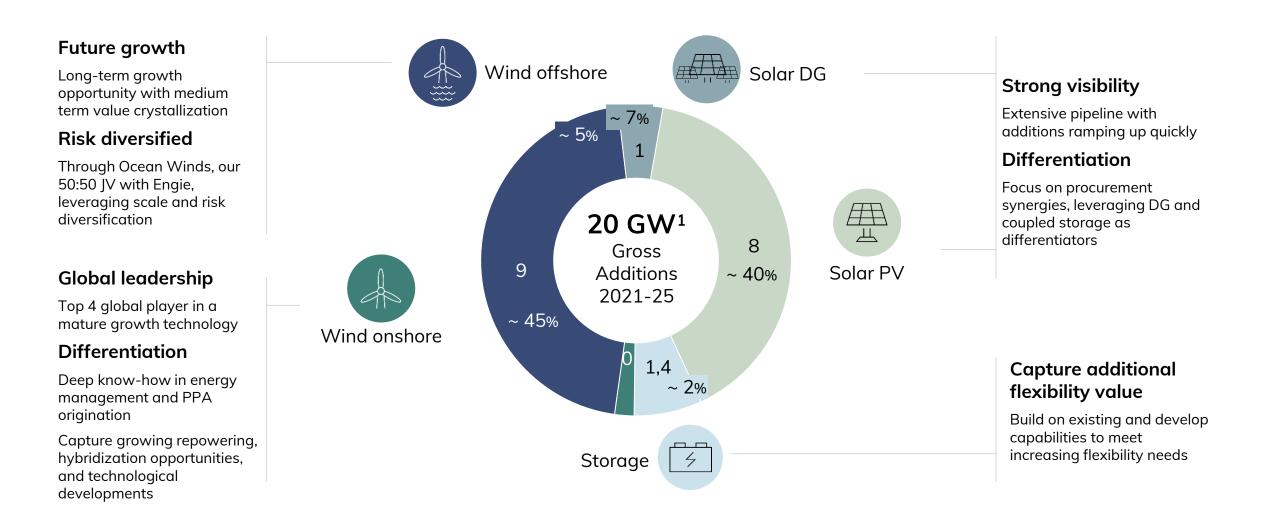


### We focus our growth in core low-risk geographies across the world



# We will grow our presence across technologies, with a differentiated value proposition within the renewable sector





### We are focused on strengthening our leadership position in wind onshore

Target 2021-25 (GW)

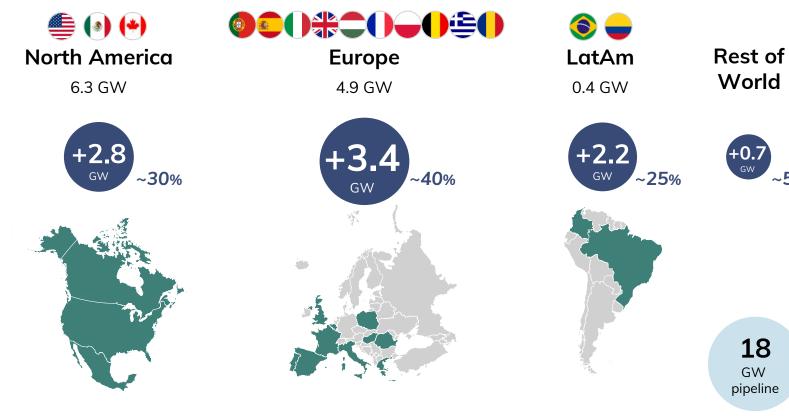
Current presence

~5%

XX % in additions XX Total installed capacity



#### We have a strong onshore wind presence across the globe that will be reinforced...



#### ... consolidating leadership and exploring growing opportunities

Consolidate position as global Top Wind player

Reinforce presence in core low-risk markets (EU+ US)

Capture growing repowering, hybridization opportunities and technological developments

# We are committed to build a sound market presence in Solar

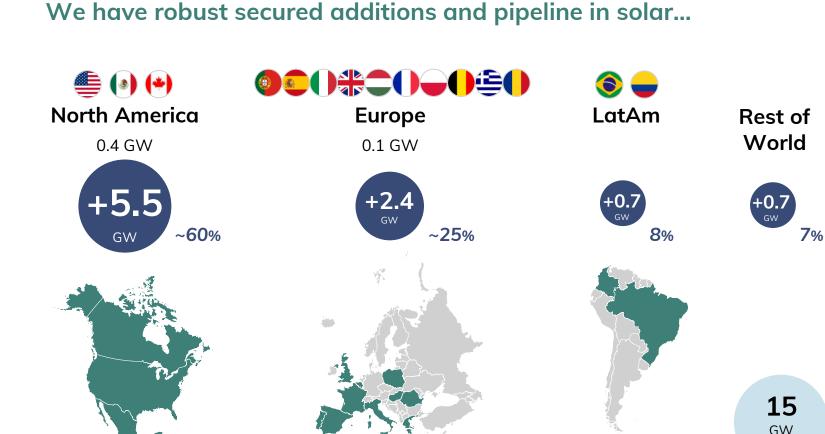
Target 2021-25 (GW)

Current presence XX

pipeline

XX % in additions XX Total installed capacity





... adopting a differentiated approach to clients

Reinforce approach to **large scale utility model** through in house capabilities

Develop distinctive approach to C&I through **dedicated platform** of **Distributed Generation** in the **US** 

Provide **differentiating and firm solutions** with coupled storage

# We aim to be a leading global player in offshore wind through the 50:50 JV Ocean Winds (OW)

#### Step-change in capacity with a global footprint...

#### Project visibility for 6.6 GW of capacity

	Name	Country	MW gross	% OW	COD	
	Windplus	(0)	25	85%	2020	$\checkmark$
	SeaMade <sup>1</sup>	$\bullet$	487	18%	2021	$\checkmark$
	Moray East		950	57%	2022	$\checkmark$
	EFGL		30	80%	2023	$\checkmark$
	Noirmoutier		496	61%	2025-26	$\checkmark$
	Moray West		871	62% <sup>2</sup>	2025-26	
	Mayflower		1,336	50%	2025-26	$\checkmark$
	Le Tréport		496	61%	>2025	$\checkmark$
	B-Wind		200	100%	>2025	
	C-Wind		200	100%	>2025	
	KF Wind		1,500	61%	>2025	
L						

Early market entry through multipartnerships
Bid preparations for competitive auctions

Scotwind
NY Bight
Norway
California
France
Japan
other

> pipeline 24 GW

# renewables



#### ... with results already in place

**Pursuing greenfield development,** while assessing other opportunities

**Construction progressing on schedule** despite Covid challenges

**Early mover advantage in Floating** with Greenfield projects in multiple geographies

Financing via project finance and Equity Bridget Loans at asset level during construction

# We are developing new technologies and business models to ensure long term renewables competitive edge and growth



#### Hybridization



### Improve profitability and assets utilization

- Opportunities combining **Solar + Wind** to improve infrastructure utilization
- **0.4 GW of hybrid projects** analyzed for 2021-25
- 0.1 GW highly competitive projects awarded in 2021 Spanish auction

#### Strong path to address intermittency

- Deploy storage coupled with solar (first solar 200 MW + storage 40 MW to be installed in 2022 in the US)
- New unit to develop capabilities for standalone storage management (0.4 GW expected through 2025)
- Addressing client requirements

#### **Differentiated business case**

- Early-mover advantage and technology partner
- First project installed in **Portugal** (25 MW), second project secured in **France** (30 MW)
- Large GW project in early stage in Korea, pipeline in Spanish and Greek islands and preparing tenders in California, France and Scotland

#### Increasing current assets long-term value

- Using current infrastructure and upgrade with more efficient technology
- First repowerings successfully installed/under construction in Spain (42 MW)
- At least additional 0.4 GW expected through 2025 (in the US taking advantage of current PTC framework)

# Offshore

Floating



Repowerin

#### Storage

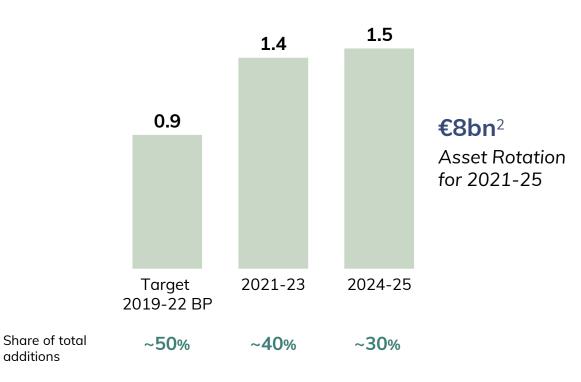


EDPR strategic update - Value

### We will accelerate growth, maintaining our distinctive asset rotation model



Asset rotation model added capacity, GW<sup>1</sup>/year



#### ... aligned with our track record

Extensive track record	<b>19</b> transactions since 2012		
	€12bn EV <sup>3</sup> track record in past transactions		
Expanding market	<b>Increased market demand</b> from Infra, Pension, Sovereign Wealth Funds		
Conservative value creation assumption	<b>€0.3-0.4bn AR gains</b> p.a. last 2 years vs <b>~€0.3bn</b> p.a. projected for 2021-25		

EBITDA + Equity GW 1.

additions

Includes equity proceeds and debt de-consolidation 2.

Considering EV at 100% 3.

renewables

#### EDPR strategic update - Excellence

# Managing the full value chain to deliver competitive and quality projects at the highest excellence standards



### Development

#### **Competitive Projects**

- Local development knowledge and multi-partnership network to bring best opportunities
- Second to none **energy assessment** track record and efficient **site layout**
- Experienced **PPA Origination** team to manage different offtaking products

### Construction

#### On time & on budget

- **Global scale** providing competitive procurement
- 20 year relationship with **Top Tier Suppliers**
- **E&C team** with large experience in years and MW, leveraging on **agile** project management

### Operations

#### **Excellence in asset management**

- **Digitalization**, centralized **Dispatch Center** and **Big Data** analysis providing an holistic real-time view
- Strong O&M expertise in internalization models and predictive maintenance
- Comprehensive Energy Management and Risk Management strategies

#### ...while guaranteeing the best ESG standards

100%

Biodiversity high risk facilities with action plans €35m

Social & A2E investment >80%

Wastes recovery along the whole value chain >75% Sustainable purchases Zero H&S accidents mindset 100%

Facilities certified by ISO 14001 & ISO 45001

#### EDPR strategic update - Excellence

### We have key core competences and a unique knowhow set to maximize efficiency



#### Our unique O&M strategy ...

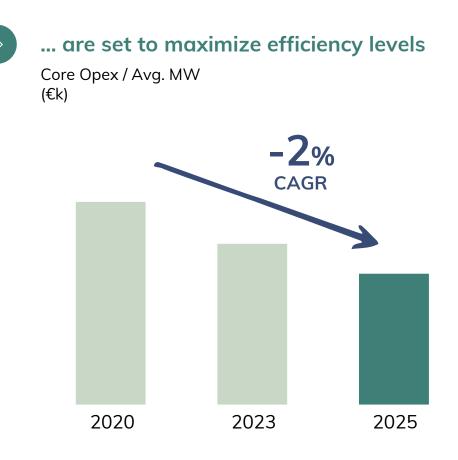
10 year strategy in optimizing O&M activities by **increasing internalization post-warranty** (today 50% of the fleet)

Has resulted in market pressure and compressed **service prices down by 25-30%** 

Flexibility to **choose** today on an asset by asset basis the **most competitive** between insourcing or outsourcing

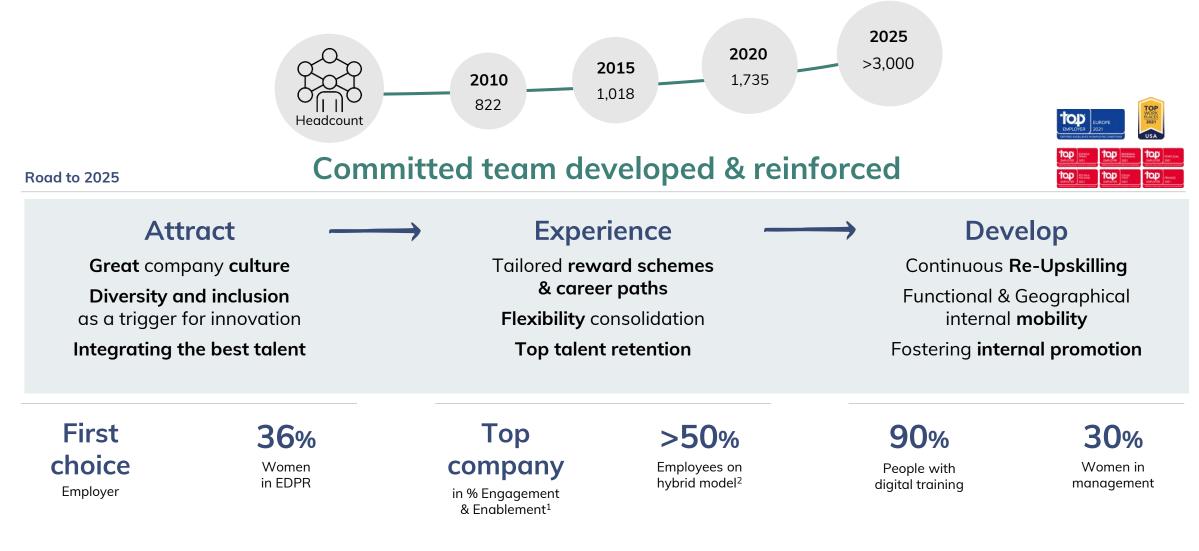
#### ... and extensive experience and scale ...





2025 growth supported by current top-class team reinforced by best talent in the market attracted by a superior proposition







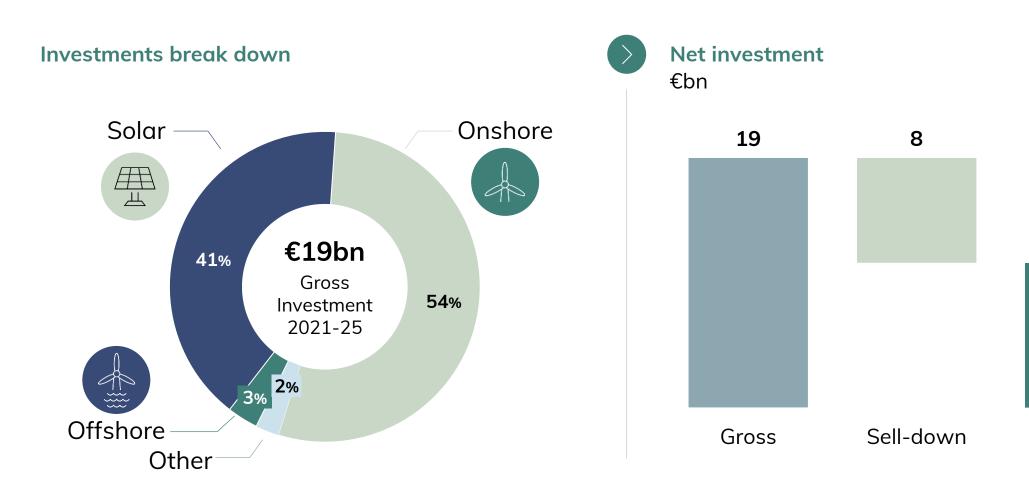
# Our 2025 targets



2021-25 4 GW/yr €19bn investment 2021-25

#### EDPR strategic update

# Growth 2021-25 plan totalling 20 GW leading to a €19bn cumulative investment ...



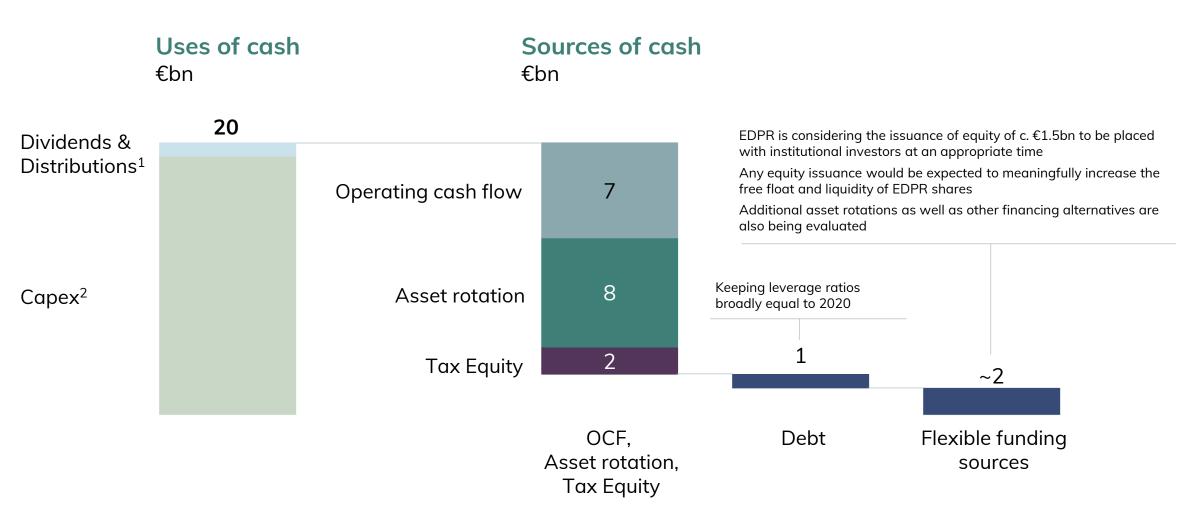
Net

11

renewables



### ... supported by clear sources of cash...



1. To projects' controlled by EDPR but with minority shareholders and to EDPR minority equity holders

2. Includes Financial Investments

Note: Citi, Morgan Stanley and Rothschild have been retained to advise on the potential financing alternatives



### ... to deliver superior value through a solid business model...

	2020	2023	2025	
<b>Installed Capacity</b> GW Step-up growth and scale	12	18	25	<b>↑</b> >2x
<b>EBITDA</b> €bn Increased results with geographic diversification and a stable Asset Rotation program	1.65	2.0	2.3	<b>+7%</b> CAGR 20-25
Net income €bn Earnings acceleration through accretive investments in attractive projects	0.55	>0.6	0.8	↑ +8% CAGR 20-25

Dividend floor of €0.08 per share, prioritizing cash-flow reinvestment in accretive growth



### ... while operating with the highest ESG standards

		2020	2025
Circular economy %	Recovery rate for generated wastes in the whole value chain	<b>76</b> <sup>1</sup>	85
Biodiversity %	Facilities with high biodiversity risk with action plans defined	n/a	100
People %	Improve diversity and inclusion by increasing female employees	30	36
• <b>Communities</b> € m/year	Investment in supporting local communities and extending universal A2E <sup>2</sup>	4.8	7
Suppliers %	Purchasing volume in sustainable suppliers	60	75

1. Recovery only for operations; construction & dismantling not included;

2. Access to Energy

# An unique renewable major

New energy sector at the center of the economy towards

Net Zero

**edp** renewables

> Pure 100% renewable player

with extensive track-record, knowhow and core capabilities Stepping-up to the challenge and aiming an ambitious 4 GW/year growth plan



