# 200 1H19 RESULTS PRESENTATION

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### 1H19 Key Highlights



EBITDA: +11% YoY

↑ Renewables growth (+0.9 GW built YoY) and Asset Rotation deals (+0.5 GW agreed YTD)

↑ Networks with Growth in Brazil (Distribution & Transmission) and lower OPEX in Iberia

**€1,908 Mn** EBITDA

**Net Profit: +7% YoY** 

↑ EBIT +14% supported by growth in renewables and networks + efficiency (Opex -1% LFL)

€405 Mn Net Profit

Avg. cost of debt at 4.0% (+30bps) impacted by €1bn hybrid and higher weight of USD & BRL

Net debt: -1% YoY

↑ €0.7bn Recurring Organic Free Cash Flow in 1H19 (+16% YoY)

€14.0 Bn Net Debt

Net expansion investments doubled YoY to €1.2 Bn with strong focus on renewables

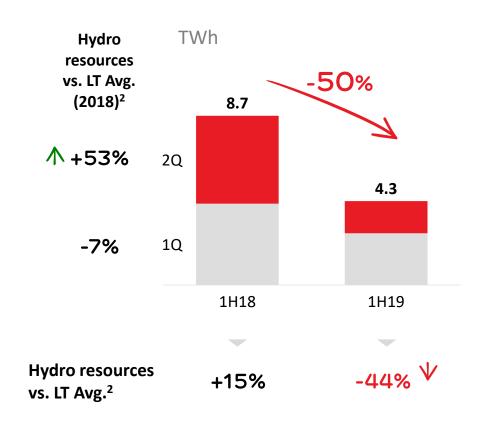
2018 annual dividend paid on May 15<sup>th</sup> (€0.7bn): Sustainable and stable dividend policy

€0.19 Dividend per share

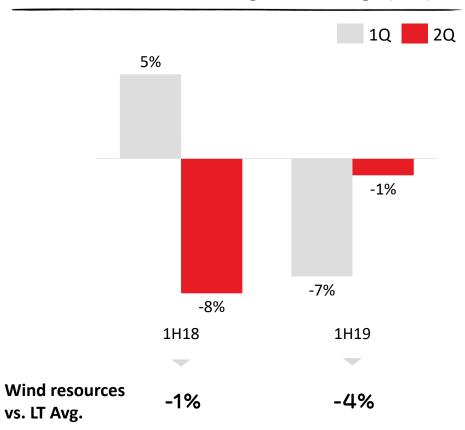
## Low hydro resources in Iberia in 1H19, wind resources recovering globally in 2Q19 but still below average







### **EDP Wind resources vs Long-term average (P50)**



<sup>1)</sup> Average of monthly hydro coefficient from REN; 2) Hydro resources reference from Portugal only

## EBITDA +11%, with strong growth in renewables (new capacity + asset rotation) and networks (expansion in Brazil, lower Opex Iberia)



EBITDA 1H19<sup>1</sup>

€ Mn; YoY growth,%

#### Renewables

Wind & Solar: Capacity +6%, avg. selling price +5% and asset rotation gain (+€0.2bn) more than offset slightly lower wind resources (-4% vs. LT avg.)

**Hydro:** Low volumes in Iberia vs. historical avg. (-€0.2bn), partially compensated by higher avg. price

#### **Networks**

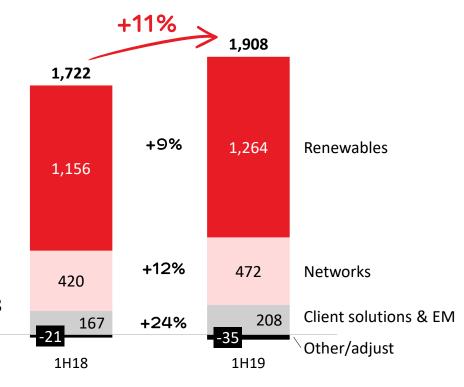
**Strong growth** in Brazil, with increased distribution volumes (+4%), client connections (+2%) and the roll out of new transmission lines

**Networks Iberia**: Opex -5%

## Client solutions & Energy Mgt

Supply Iberia: normalization of market/regulatory context post tough 2018

Improved market conditions for gas generation & supply Iberia



## Strong operating costs performance in all divisions



××%	Weight	on Opex
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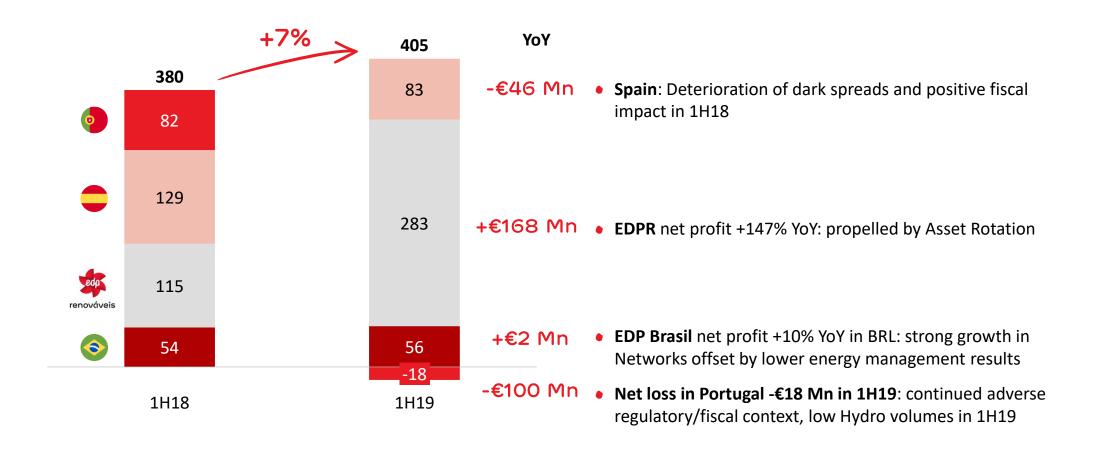
Operations	Indicator	YoY Change	Main drivers
Iberia 55%	Opex <sup>1</sup>	-1%	<ul> <li>Inflation Portugal +0.6%²</li> <li>-4% avg. Headcount vs Jun-18</li> </ul>
EDP Brasil 16%	Opex <sup>1</sup> in BRL	+3%	<ul> <li>Avg. Inflation: +4.2%³</li> <li>DisCos # Customers: +2% YoY</li> </ul>
EDPR <b>28%</b>	Adj. Core Opex¹/MW⁴	-2%	<ul> <li>Avg inflation in our geographies<sup>5</sup>: +1.6%</li> <li>Avg MW +6%</li> </ul>
edp	Opex ex-forex <sup>1</sup> Opex like-for-like (excl. growth)	+1%	<ul><li>Generation avg. MW: +2%</li><li>DisCos # Customers: +1%</li></ul>

<sup>1)</sup> Recurring Opex Pro-forma (excludes IFRS16 impact); 2) Avg. IPC 1H19 vs. 1H18; 3) Avg. IPCA 1H19 vs. 1H18; 4) Core Opex/Avg MW adjusted by IFRS16, offshore costs (mainly cross-charged to projects SPV's) and FX; 5) Inflation in 1H19 vs. 1H18 in EDPR geographies, weighted by installed capacity in each country

## Net Profit +7% YoY, supported by global renewables and networks Brazil, Iberia penalized by taxes/levies burden and weak hydro volumes



**Reported Net Profit 1H19** € Mn





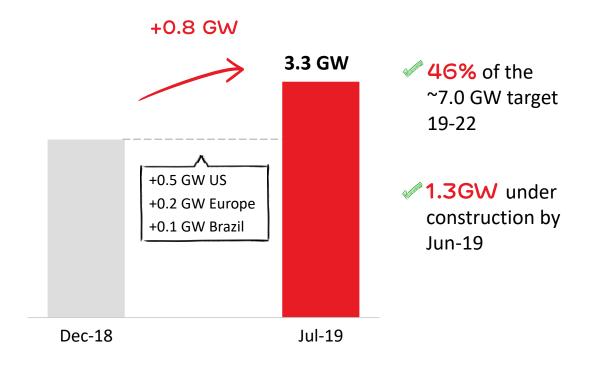
Strategy Execution

### Delivering growth targets both in renewables and transmission Brazil



### Renewables Growth Visibility

Renewables Capacity LT contracts secured for 19-20



### Transmission projects Brazil

6 greenfield transmission lines: 1,439km

#### R\$3.8 Bn<sup>(2)</sup> of total investment

30% already incurred (20% executed in 1H19)

- 1 line in operation (20 months ahead of schedule)
- 3 lines under construction
- 2 lines in permitting stage (1 line added in 1H19)

R\$1.6 Bn or 50% of funding already secured under competitive conditions

<sup>1)</sup> Total capex includes investment in all 6 transmission lines (2) inflation updated invetsment

## Establishment of a 50:50 JV with Engie for global off-shore wind creating a Top 5 global player



Top players Global Off-shore Wind<sup>(1)</sup>
(by capacity secured with PPA/FiT for 2025E)
GW

EDP/Engie JV for off-shore wind: Projects with PPA/FiT secured

J VV						Project 🍰
						Floating off-shore
						Seamade
						Moray East
						Tréport & Nourmou
				_	2.5	Under Construction/Sec
						Under development (UK,
_						Total Projects <sup>(2)</sup>
	Peer 1	Peer 2	Peer 3	Peer 4	EDP / Engie JV	

Project 🏖	CoD	MW	JV Stake (%
Floating off-shore	2019E	49	80.0
Seamade	2020E	487	17.5
Moray East	2022E	950	56.6
Tréport & Nourmoutier	23E/24E	992	60.5
Under Construction/Secured(	2)	~2.5 GW	
Under development (UK, US, F	Poland)	~3.0 GW	
Total Projects <sup>(2)</sup>		~5.5 GW	

- Partners since 2013 in off-shore wind projects, with complimentary competences to achieve large scale of operations
- Dedicated team and joint-operations with head-offices in Madrid
- Shared control governance: Initial CEO proposed by EDP, COO & Chairman by ENGIE; rotation following 3-year mandates

### Asset rotation and disposals in Iberia moving forward as planned



#### Asset rotation

Europe	

	Latope
Announcement	Apr-19
Capacity, Gross	997 MW
Net	491 MW
EV/MW	€1.6 M/MW
Cash Proceeds	€0.8 Bn
	<b>3Q19</b>

- Implicit valuation above business plan assumptions
- ✓ Deals agreed YTD: ~20% of €4bn target proceeds for 2019-22

### Asset Disposals Iberia

- Identification of a portfolio of merchant generation assets in Portugal (>1.5GW) for potential disposal
- Strong market interest and selection of a restricted group of interested parties to present non-binding offers (end of July)
- Other complementary/alternative options also being considered

On track to reach full execution by 2020

## On track to deliver our 2019-22 strategic plan



OUR STRATEGY	1H19 EXECUTION
Accelerated and focused growth	Renewables: +0.9 GW built YoY; +0.8 GW PPAs (46% secured out of 7.0 GW for 19-22) 50:50 JV with Engie for Wind Offshore: Top 5 Global player Networks Brazil: Transmission lines ahead of schedule (30% incurred), competitive funding
Continuous portfolio optimization	Asset Rotation deals: €0.8bn YTD of value crystallization (20% of 19-22 target)  Asset disposal in Iberia: moving as expected for full delivery before 2020 YE
Solid balance sheet and low-risk profile	€1bn hybrid green bond issue; Securitization of €1.1bn of tariff deficit Portugal €6.7bn of financial liquidity by June, covering refinancing needs beyond 2021
Efficient and digitally enabled	-1% Opex (Like-for-Like ex-growth) -5% Opex Iberian Networks (Digital meters: +15%; Remote meter readings: +40%)
Attractive shareholder remuneration	Annual dividend per share of €0.19, referent to 2018, paid on last May 15 <sup>th</sup> (~€0.7bn): in line with the floor of dividend policy defined for 2019-22 period



## +0.7 GW of wind capacity added in 1h19, with renewables representing 74% of total capacity by Jun-19

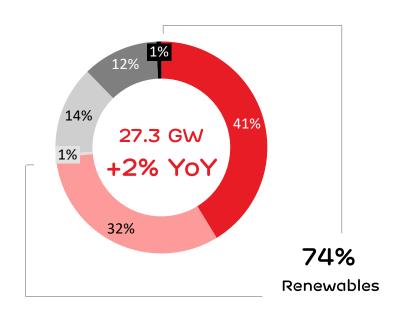


1H19



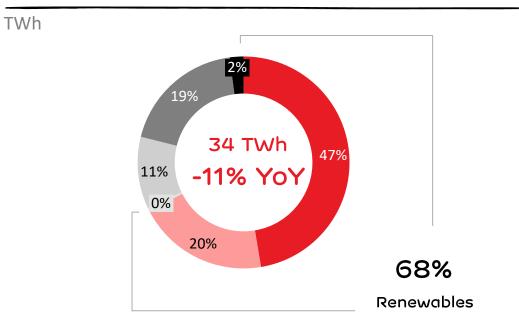
#### Installed capacity breakdown by technology

GW



+2% in renewables capacity

#### **Electricity production breakdown by technology**



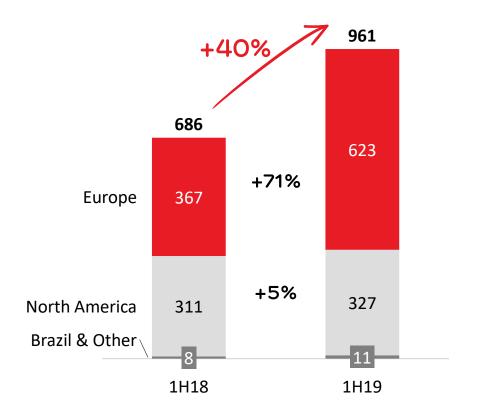
- 16% in renewables production

## Wind & Solar EBITDA +40%, impacted by Asset Rotation in Europe, +6% capacity and selling price, offset by wind resources 4% below avg.



**EBITDA – Wind & Solar** 

€ Mn; YoY growth,%



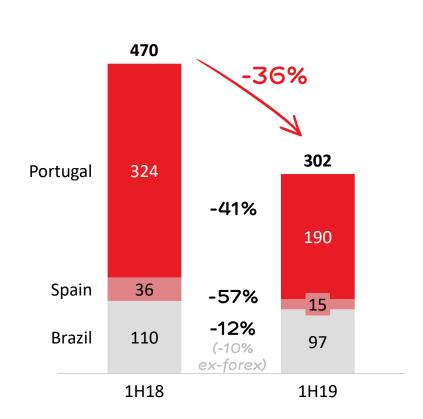
	1H18	1H19	YoY
Avg. Installed Capacity <sup>1</sup> , GW	10.7	11.4	+6% 1
Production vs. LT Avg. (P50), $\%$	-1%	-4%	-3 pp <b>√</b>
Electricity Production, TWh	15.5	16.2	+5% ^
<b>Avg. selling price,</b> €/MWh	53.5	56.2	+5% ^
<b>Asset Rotation Gains, €</b> Mn	-	219	- ^

## EBITDA from Hydro down by 36%, strongly penalized by low volume in Iberia, partially offset by higher prices



EBITDA – Hydro

€ Mn; YoY growth,%



	1H18	1H19	YoY	
Hydro factor Portugal (1.0 = avg.)	1.15	0.56	-51%	Ψ
Hydro Production <sup>1</sup> , TWh	8.4	4.3	-50%	Ψ
Avg selling price, €/MWh	55	63	+15%	<b>^</b>
	1H18	1H19	YoY	
Generation Scaling Factor (GSF)	99%	121%	+22pp	<b></b>
Average spot price PLD, \$R/MWh	249	211	-15%	$\Psi$
% of annual energy contracts allocated to 1H	48%	46%	-2pp	V

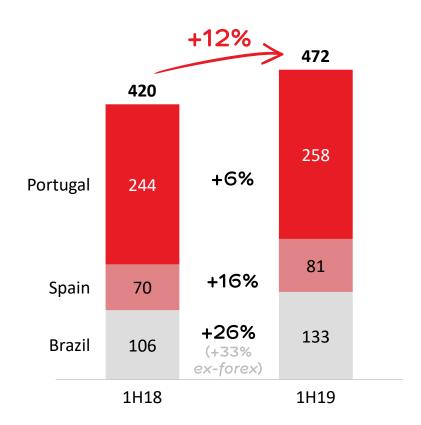
<sup>1)</sup> Including pumping, but excluding small hydro

## Regulated Networks EBITDA +12%, with strong performance in Brazil backed on demand growth and beginning of transmission operations



**EBITDA – Networks** 

€ Mn; YoY growth,%

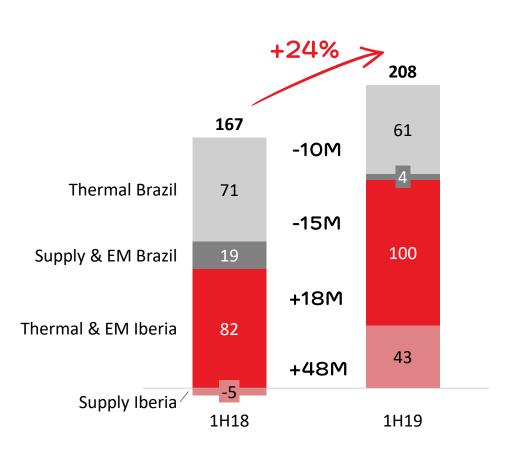


	1H18	1H19	YoY	
Return on RAB PT <sup>1</sup> , %	5.43%	5.26%	-17 bp	$\forall$
<b>Opex,</b> €Mn	200	191	-5%	<b>^</b>
	1H18	1H19	YoY	
Electricity distributed, TWh	12.5	13.0	+4%	<b>^</b>
Transmission EBITDA, € Mn	-	18	-	

## Client Solutions & Energy Management EBITDA +24%, normalization of supply margins in Iberia and weaker Energy Management in Brazil



**EBITDA** – **Client Solutions & Energy Management** € Mn; YoY growth,%

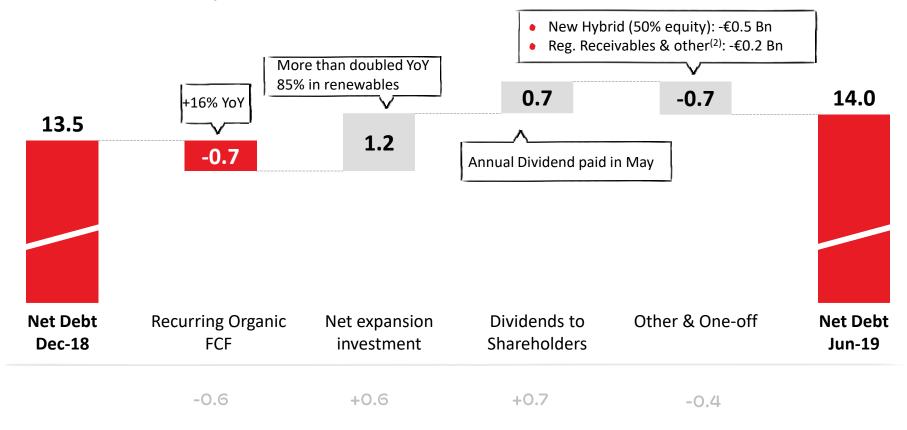


	1H18	1H19	YoY
CCGT production, TWh	2.1	3.7	+73%
Services to electricity contract	s ratio 17.3%	18.2%	+5%
Normalization of operating ma	rgins in Iberia, fol	lowing a part	icularly
			icaiaiiy
adverse 1H18.	1H18	1H19	YoY
· ·		5 .	·
adverse 1H18.	1H18	1H19	YoY

### Net debt at €14.0 Bn, +4% YTD



**Change in Net Debt: Jun-19 vs. Dec-18, €** Bn



Net debt / EBITDA<sup>1</sup>

**1H18**, € Bn

4.0x

4.0x

<sup>1)</sup> Based on net debt excluding regulatory receivables and on recurring EBITDA of the last 12 months; 2) includes -€0.3 bn from changes in reg. receivables and related working capital/tax payments; €65m extraordinary pension fund contribution and €38m forex impact 3) The adoption of IFRS16 resulted in a liability of €737m that is book under "Other liabilities, net".

## Financial liquidity of €6.7 Bn in Jun-19 covering refinancing needs beyond 2021



€Bn

Cash & Equivalents:

Available Credit Lines:

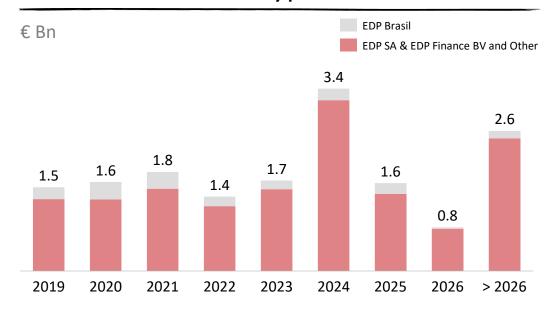
**Total Liquidity** 

€1.5 Bn

€5.2 Bn

€6.7 Bn

#### EDP consolidated debt maturity profile as of Jun-19



2019 main events

Jan 23<sup>rd</sup>: €1 Bn hybrid bond issued (4.5% yield)

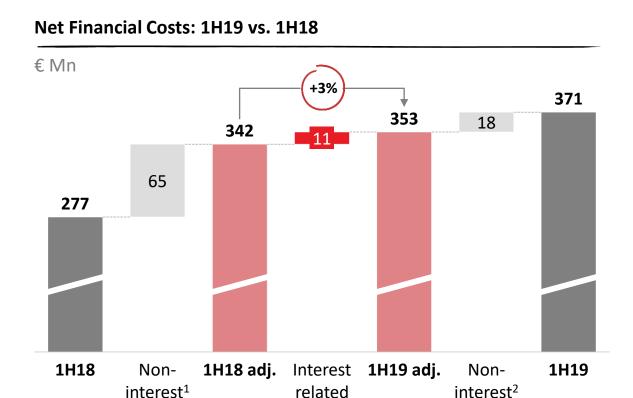
**Apr 15<sup>th</sup>:** S&P affirms rating at BBB-

May 13<sup>th</sup>: €0.6 Bn tariff debt securitization

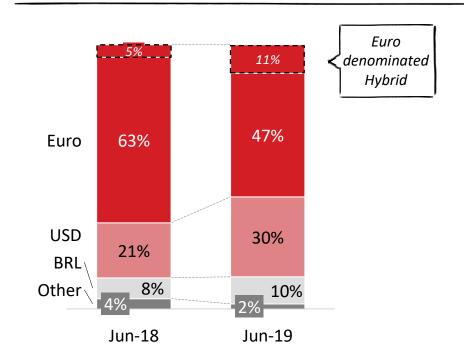
June 25<sup>th</sup>: €0.5 Bn tariff debt securitization

## Financial results adjusted for non-interest items up by 3% following 30bp increase of avg cost of debt and slight decline of avg debt





#### Nominal debt by currency



Avg. cost of debt

+30bp 4.0% impacted by €1bn hybrid bond issue in Jan-19 and higher weight of USD & BRL

Avg. Debt

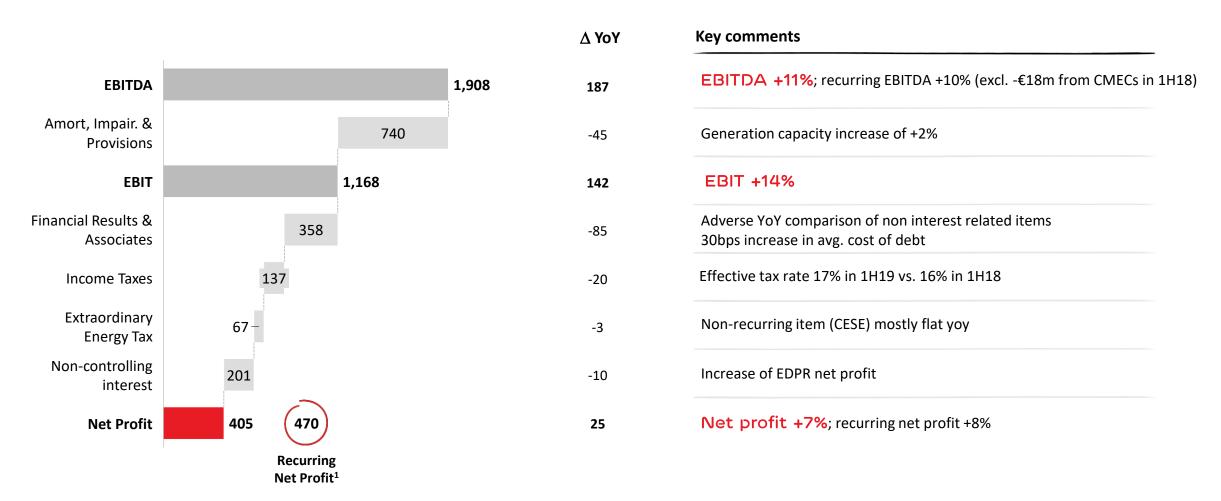
-1%

1) Other items in 1H18 includes: +€15 Mn of badwill arising from the acquisition of a stake in Celesc, +€19 Mn of Capital Gains (mostly Moray East asset rotation), +€15 Mn of Net foreign exchange differences and derivatives and +€16 Mn pro-forma impact from IFRS 16. 2 Other items in 1H19 are related with Net foreign exchange differences and derivatives

## Net Profit +7% YoY, supported by EBIT growth and penalized by increase of financial costs



1H19 Reported Net Profit, € Mn



<sup>1)</sup> One-offs impacts at net profit level: 1H18: CESE (-€64 Mn) and retroactive Final CMEC (-€13 Mn); in 1H19: CESE (-€67 Mn)



### **IR Contacts**

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### **Next Events**

- Sep 6<sup>th</sup>: Porto (CaixaBank BPI Conf.)
- Sep 11<sup>th</sup>: London (BBVA Iberian Conf.)
- Sep 12-13<sup>th</sup>: London (Morgan Stanley Power & Utility Summit)

- Sep 17<sup>th</sup>: London (UBS Renewables Conf.)
- Sep 24-25<sup>th</sup>: New York (Santander Conf.)

October 30<sup>th</sup>: 9M19 results release