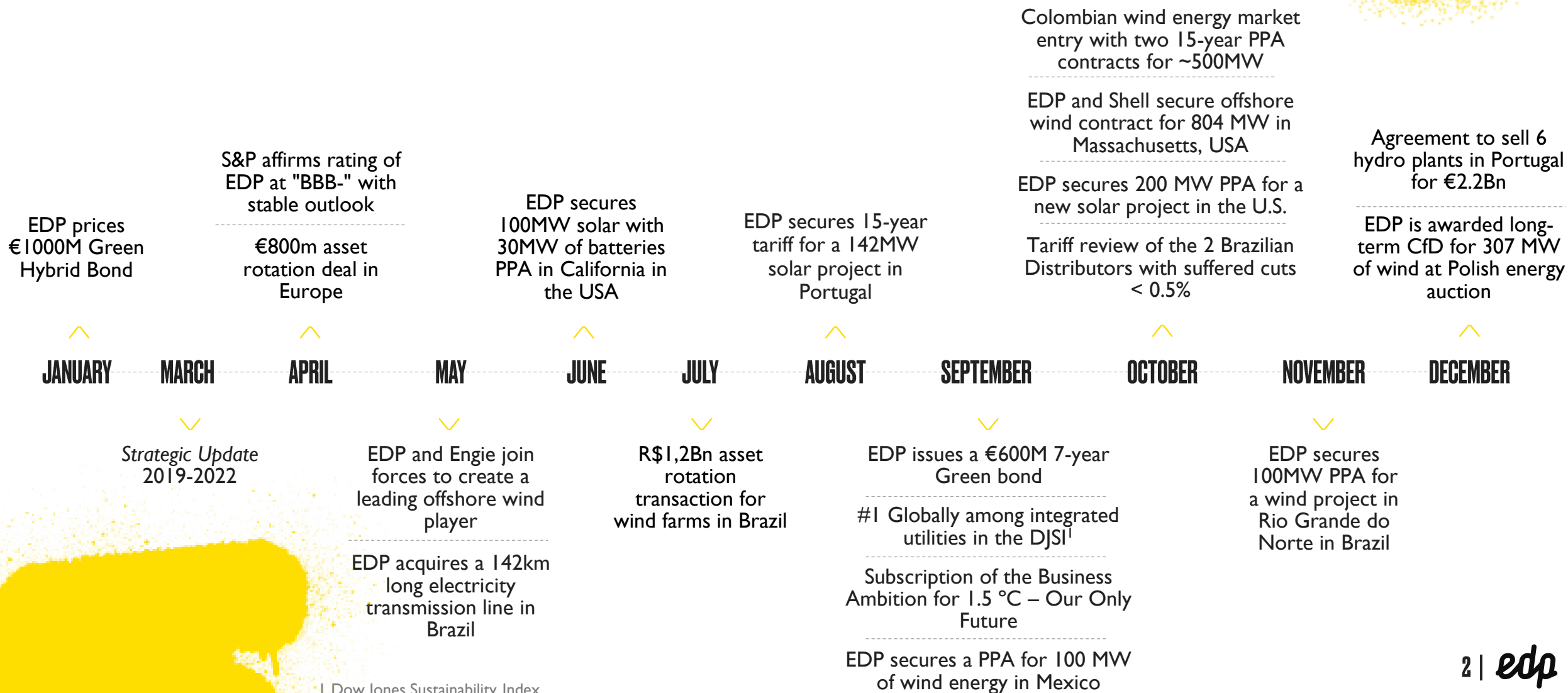


# INTERDAY

## GENERAL SHAREHOLDERS MEETING

ANTÓNIO MEXIA  
APRIL 16<sup>th</sup>, 2020

# MAIN EVENTS THAT CONTRIBUTED TO EDP'S SUSTAINABLE GROWTH STRATEGY IN 2019



<sup>1</sup> Dow Jones Sustainability Index

# THE RESULTS IN 2019 REFLECT THE GOOD PERFORMANCE OF THE GROUP

EBITDA

€3,706 M

(+12% YoY)

∨  
**+4% Renewables**

**+27% wind and solar** impacted by increase in generation, coupled with the increase in average selling price, and asset rotation gains of €313M  
**-29% hydro** due to low volumes in Iberia (HCF of 0.81)

**+19% Networks**

**+75% operation in Brazil**, new regulatory cycle in the distribution and development of new transmission lines

**-4% OPEX** adjusted in Iberia

**+52% Clients and Energy Management**

**+€106M Energy Management** in Iberia with solid results of hedging to offset reduced margins and volumes in coal

**+€93M Iberian supply**, given market context normalization

RECURRING  
NET PROFIT

€854 M

(+7% YoY)

∨  
**+52% EDP Renewables**

Record net profit of €475 M

**+5% EDP Brasil**

Record net profit of R\$1,338 M

**-€98M Reported net losses in Portugal**

For the second consecutive year impacted by:  
i) Impairment in Sines (-€94 M);  
ii) Provision for the project of Fridão (-€59 M)  
iii) Low hydro volumes

NET DEBT  
/ EBITDA

3.6x

(vs. 4.0x Dec-18)

∨  
**Net debt**

€13.8 Bn, +3% YoY

Lowest leverage ratio since 2007

**RESULTS SUPPORTED BY THE GOOD  
PERFORMANCE OF OUR TEAMS**

# WE PROMOTE AN ORGANIZATION THAT IS CLOSE TO ITS EMPLOYEES AND READY TO ADDRESS THE DEFINED STRATEGIC TARGETS

WE ARE A COMPANY  
FOCUSED ON  
DIVERSITY AND IN  
THE DEVELOPMENT  
OF OUR **11.660**  
EMPLOYEES



NATIONALITIES



**44**



WOMAN



**25%**



GENERATION  
Y AND Z



**46%**



MOBILITY



**8%**

ENGAGEMENT LEVEL OF 73%, 7% ABOVE THE MARKET AND 6% ABOVE THE UTILITIES SECTOR<sup>1</sup>,  
WHICH DEMONSTRATES THE STRONG COMMITMENT OF OUR EMPLOYEES TO EDP

# FULLY COMMITTED TO OUR COMMUNITY THROUGH THE INVESTMENT IN CULTURAL AND SOCIAL PROJECTS

**EDP has the largest  
social and cultural  
corporate investment  
program in Portugal**

## CULTURE

### ▼ **maat**

18 exhibitions, including an  
exhibition of the 6 finalists  
of the New Artists Awards

Centenary of the Central  
Tejo building

+ 330 thousand visitors

### ▼ **ELECTRA**

2<sup>nd</sup> year with 8 editions in  
PT and EN

24.000 circulated copies

+ 100 authors - Boris  
Groys, Gerhard Richter,  
Pedro Cabrita Reis, Maria  
Filomena Molder...

### ▼ **CULTURAL PATRONAGE**

Casa da Música, Fundação  
Serralves, Fundação Árpád  
Szenes/Vieira da Silva,  
Orquestra Sinfónica Juvenil,  
Galeria Municipal do  
Porto, Companhia  
Nacional de Bailado

## SOCIAL INVESTMENT

### ▼ **EDP SOLIDÁRIA**

9 health projects  
(Respiratory diseases)

+ €1M invested

~15 thousand beneficiaries

### ▼ **ESCOLAS SOLIDÁRIAS**

+ 80.000 direct  
beneficiaries

+ 500 schools

### ▼ **ARTE PÚBLICA**

+ 100 works of art

+ 60 artists

40 parishes

# 2019 WAS ALSO MARKED BY THE DELIVERY OF THE MAIN COMMITMENTS ASSUMED UNDER THE 2019-22 STRATEGIC UPDATE

## EDP Vision

Leading the energy transition to create superior value



ACCELERATED AND FOCUSED GROWTH

**76% of 7GW of growth in renewables secured** through long-term contracts and average maturity >15 years  
**59% of transmission investment in Brazil: 30-year fixed remuneration<sup>1</sup>** with financing in local currency



CONTINUOUS PORTFOLIO OPTIMIZATION

**€3.2Bn** from the agreement for the sale of hydro assets and asset rotations, representing > **50% of the target until 2022**



SOLID BALANCE SHEET AND LOW-RISK PROFILE

**79% Regulated EBITDA<sup>3</sup>**  
**Reduction in the leverage ratio** to lowest level since 2007  
**Financial liquidity of €6.7Bn**, as of March 2020, allows to cover financing needs beyond 2022



EFFICIENT AND DIGITALLY ENABLED

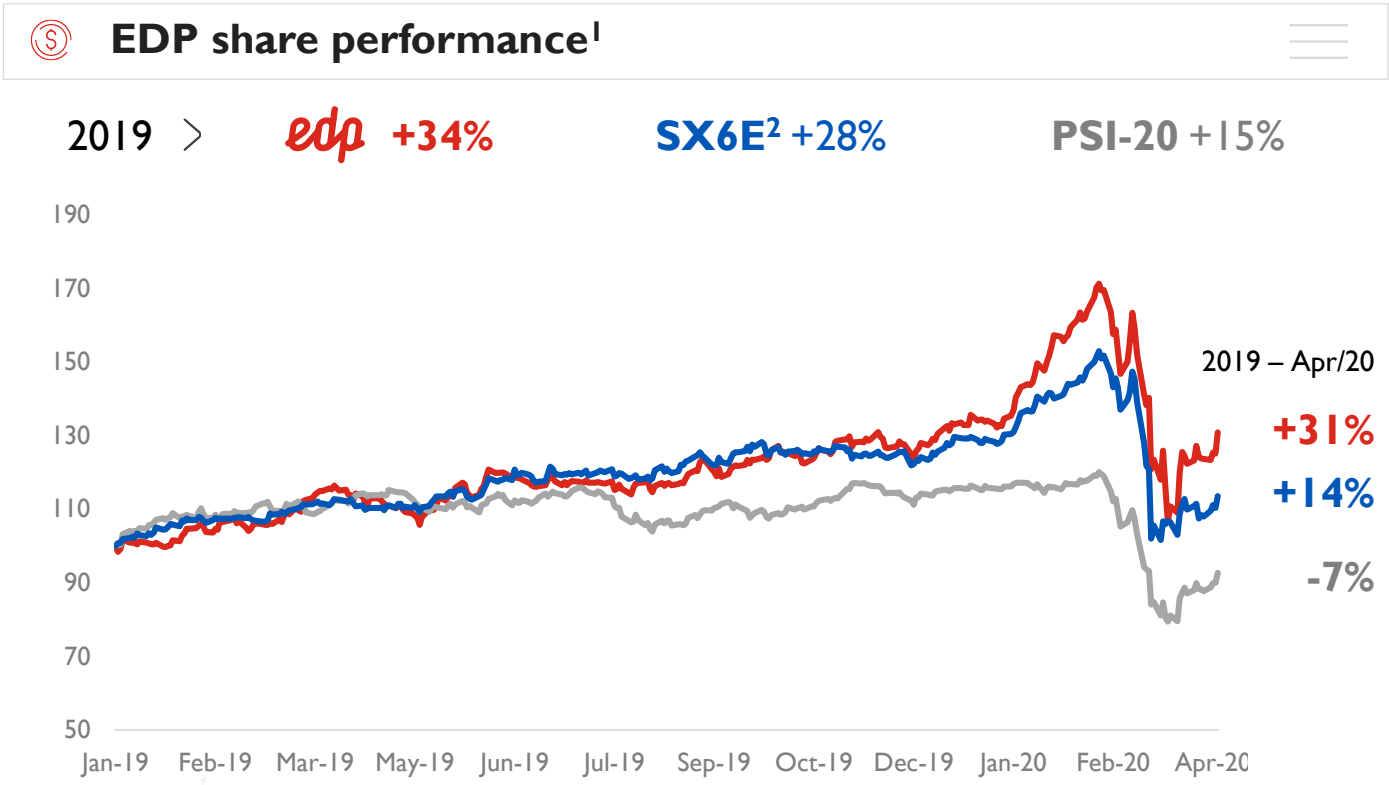
**27% OPEX / Gross Margin**, already aligned with target defined for 2022  
**€0.2Bn of digital TOTEX**, aligned with the plan



ATTRACTIVE SHAREHOLDER REMUNERATION

**Stable and sustainable dividend policy**  
Strong commitment to **decarbonisation** and high **ESG<sup>2</sup> standards** across the organization - **#1** Globally among integrated utilities in the **DJSI<sup>4</sup>**

# EDP'S VISION OF LEADING THE ENERGY TRANSITION IS REFLECTED IN THE POSITIVE MARKET VALUATION



Stability and sustainability of EDP's dividend policy secures presence in the European reference indexes focused on dividends<sup>3</sup>

S&P EURO DIVIDEND ARISTOCRATS INDEX	>	<b>#1</b> 40 companies
EURO STOXX SELECT DIVIDEND 30 INDEX	>	<b>#2</b> 30 companies
STOXX EUROPE SELECT DIVIDEND 30 INDEX	>	<b>#14</b> 30 companies

COMMITMENT TO THE ENERGY TRANSITION AND DIVIDEND STABILITY  
ARE DECISIVE FACTORS IN THE LONG TERM STRATEGY

<sup>1</sup> Bloomberg (9.Apr.2020) | <sup>2</sup> SX6E: European utilities index | <sup>3</sup> Based on most updated available data

# WE HAVE A STRONG TRACK RECORD IN SUSTAINABILITY, RESULTING FROM A CONSISTENT PERFORMANCE OVER THE PAST 10 YEARS

N O N - E X H A U S T I V E



**#1 global**  
integrated utilities<sup>1</sup>



**Top 6** among  
comparable peers<sup>2</sup>



**#1 global**  
integrated utilities<sup>1</sup>



**Top 5** utilities<sup>3</sup>  
globally



**93<sup>rd</sup> Percentile<sup>4</sup>**  
utilities globally

WE WANT TO CONTINUE TO GROW SUSTAINABLY,  
SIDE BY SIDE WITH OUR STAKEHOLDERS

1) Integrated electric utilities: companies that generate electricity, manage transmission and distribution lines and sell electricity | 2) Energy and Utilities | 3) ICB Supersector: Utilities | 4) Bloomberg

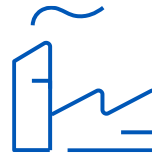
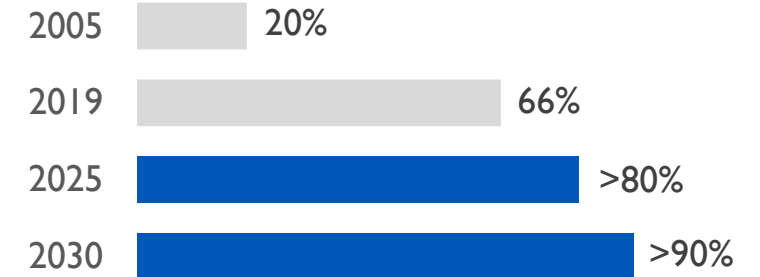


# WE ARE WELL POSITIONED AND FULLY ON TRACK TO DELIVER OUR DECARBONIZATION COMMITMENTS

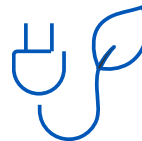
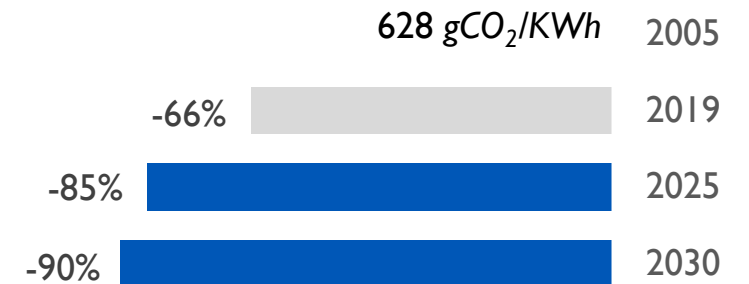
The acceleration of the decarbonization process will be fundamental for the relaunch of the economy in a post COVID-19 scenario



% Generation from **renewables**



Specific emissions **reduction in 90%** (vs. 2005 levels)



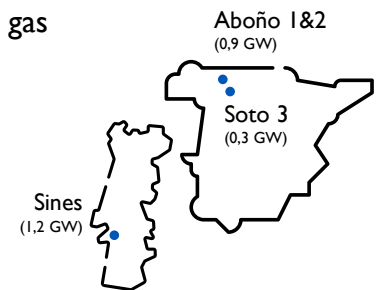
Become **coal free before 2030**

**Aboño 1:** will be converted to gas (COD 2022)

**Aboño 2:** as a backup

**Soto 3:** No production since Jun-19

**Sines:** Shutdown up to 2023, conditional on positive margins



EDP HAS BEEN  
CONTRIBUTING TO THE  
FIGHTING OF THE  
PANDEMIC WITH A NUMBER  
OF STAKEHOLDER  
INITIATIVES



**We have an integrated plan  
to ensure the health and  
safety of our employees,  
the supply of energy and  
the support to those who  
are on the front line**

A large, bright yellow circular graphic with a textured, hand-painted appearance, centered on a solid blue background. Inside the circle, the text "COVID-19" is written in a bold, white, sans-serif font.

**COVID-19**

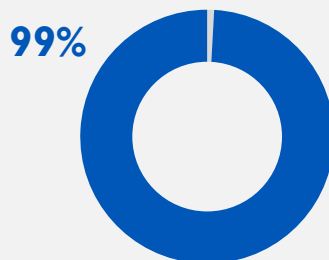
# THE HEALTH OF OUR EMPLOYEES COMES FIRST



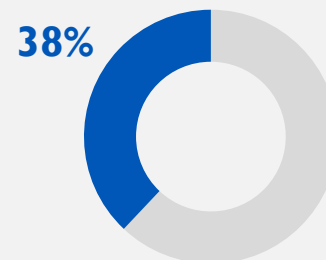
**72%** OF EDP GROUP  
EMPLOYEES IN  
TELEWORKING<sup>1</sup>

■ % Teleworking

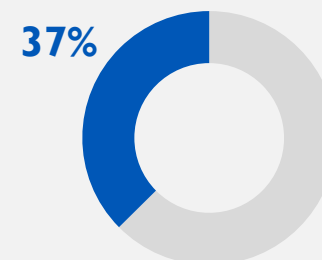
Corporate



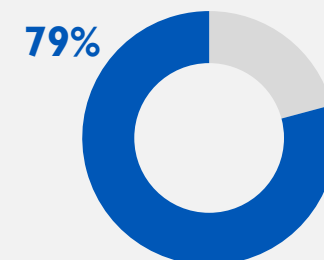
Field



Dispatch



Stores/Call Centers



## > Preserve the health of our employees

Implementation of teleworking

Internal Communication reinforcement

Internal medical support line to more than 45,000 people

## > Ensuring business continuity

Reinforcement of cleaning and disinfection activities

Delivery of personal protective equipment

Alternating shifts, without contact and team redundancy

**Investment in digitalization in recent years was critical to allow remote working in the current context**

# WE TAKE CARE OF OUR CLIENTS, ENSURING THE SUPPLY OF ENERGY

## We support our client base ...



Suspension of energy cuts



Flexibility of the term and payment method (without interest)



Reinforcement of digital contact channels and call centers

... with special attention to those who are on the front line

## Free electricity supply



10 hotels requested to provide hospital support

## 20% discount offer on electricity for:



Doctors, nurses and technicians of the Portuguese National Health System in Portugal and Spain

~70.000 professionals



Integrated long-term care units and residential structures in the area of disability, childhood and community

~500 institutions

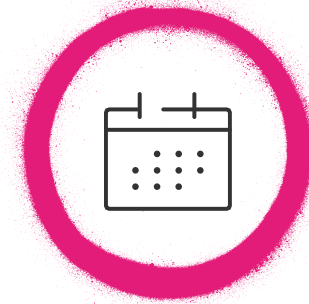
# WE CONTRIBUTE TO MAINTAIN THE ECONOMIC ACTIVITY AND THE EMPLOYMENT, ALSO WITH OUR SUPPLIERS



Stable workforce and **maintenance of the hiring plan** for the EDP Group in 2020 for a total of **700 people**



**Investment plan** totaling more than **€9Bn, between 2020 and 2022**, the remaining period of the Business Plan



**Anticipated payments** to more than 1.200 SMEs<sup>1</sup> in early April  
**Prompt payment** of a set of invoices, each of up to €500K, to SMEs<sup>1</sup> until the end of May

# WE HAVE SHOWN OUR COMMITMENT TO OUR COMMUNITIES SINCE THE VERY FIRST MOMENT

NON-EXHAUSTIVE

## HOSPITALS

~**€4M** in medical equipment  
(50 ventilators, 200 monitors  
and medical life support  
equipment in partnership  
with CTG)



+ **€1,8M** of medical  
equipment



**€500k** personal protective  
equipment



## SOCIAL INSTITUTIONS

Social fund of ~**€545k** in  
community projects and for  
vulnerable communities



**€500k** personal protective  
equipment for 300 nursing homes



~**€110k** donation to nursing  
homes and social institutions



**€100k** donation of essential goods  
for nursing homes and NGOs



## INNOVATION

**250k** for the production of a  
new invasive ventilator model  
(CEiiA<sup>1</sup>)



“Gulbenkian Soluções Digitais  
Covid-19” - **€100k** for  
platforms and apps that  
promote public health



Management of Covid.pt  
platform (volunteering program)



## CULTURE & EDUCATION

**€102k** in electronic  
equipment for schools



Volunteering program in  
partnership with the  
Portuguese Ministry of  
Education to **adapt schools  
to digital platforms**



Movement Portugal  
**#EntraEmCena** – digital  
platform for artists



## MORE THAN 50 INITIATIVES TO HELP IN THE FIGHT AGAINST THIS PANDEMIC

# EDP IS A RESILIENT COMPANY, FULLY COMMITTED TO ALL ITS STAKEHOLDERS

EDP's strategic options imply green and sustainable growth with high ESG<sup>1</sup> standards

These options are reinforced by the pivotal role of the European Green Deal, which will be key in the relaunch of the economy post COVID-19

## > EMPLOYEES

We take on the commitment by providing **safety and business continuity**

## > SUPPLIERS

We take on the commitment by contributing to **maintain the economic activity and the employment**

## > SHAREHOLDERS

We take on the commitment through the proposal of a **stable and sustainable dividend**

## > CLIENTS

We take on the commitment through the **supply of energy and special attention to those on the front line**

## > COMMUNITY

We take on the commitment through the investment in **cultural projects and more than 50 social initiatives**

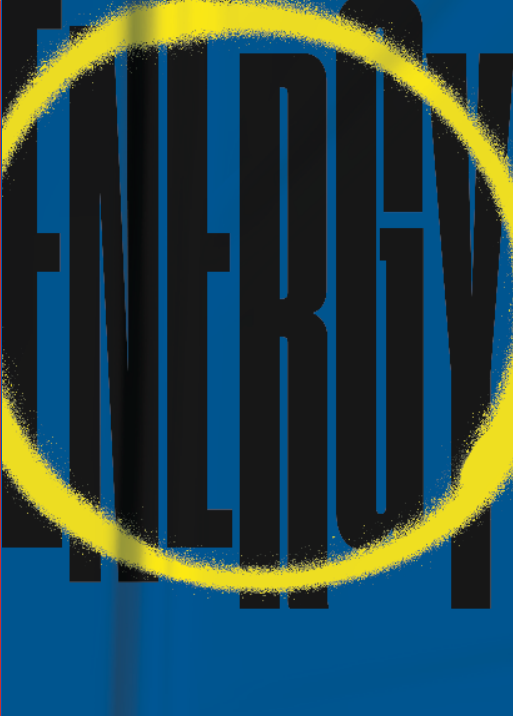
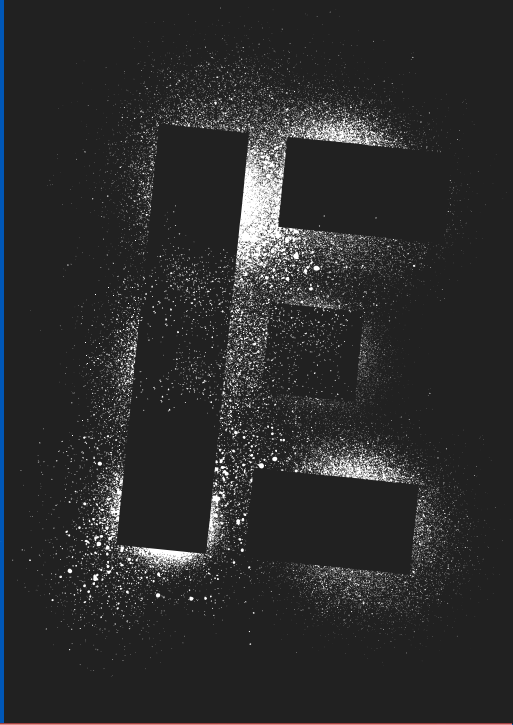


ENERG  
ENER  
ERGIA

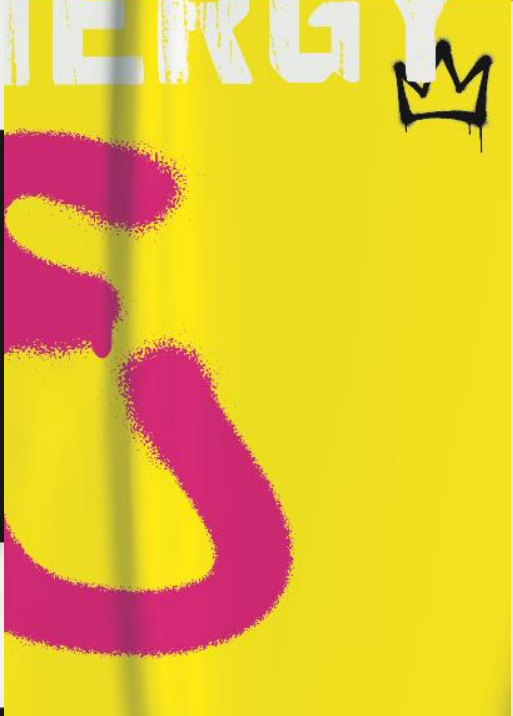


energy

P



ENS



ENERGY