

# 2007 Results

March 7th, 2008

# 2007: Highlights of the period



Reported EBITDA: +14% YoY based on organic growth

Liberalized Gen.&Sup.: good performance in a tough market; EBITDA +37% YoY

Renewables: wind capacity increased 132%; Delivering growth targets with top quality assets

Regulated Networks and LT contracted generation: 82% of EBITDA, 75% of Capex

Efficiency improvement: Anticipation of 2010 cost cutting targets to 2008

Reported EPS: -4% YoY; non-recurrent items penalize YoY comparison

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# 2007: Highlights of the period



Wind: Acquisition of Horizon in USA and + 582 MW built in Europe

Successful integrated hedging strategy generation/supply in Iberia

Achievement of key milestones for new hydro and CCGT capacity in Iberia

**Efficiency improvement: Anticipation of cost cutting targets** 

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## **2007 Financial Headlines**

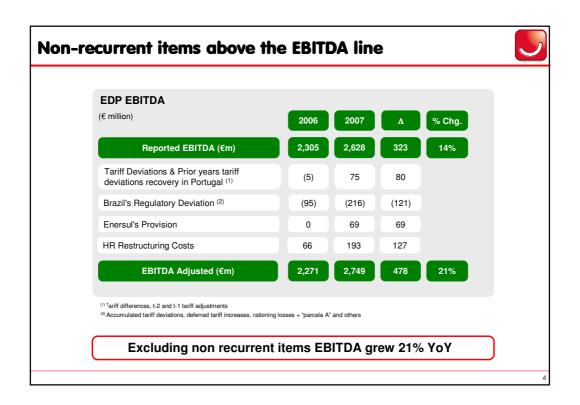


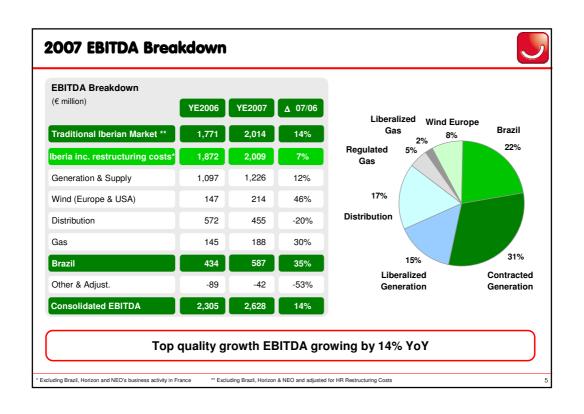
In an adverse environment, EDP achieved strong EBITDA growth

(€ million)	2006	2007	% Change
Gross Profit	4,158	4,554	+9.5%
Operating Costs	(1,853)	(1,926)	+4%
EBITDA	2,305	2,628	+14%
EBIT	1,253	1,560	+25%
Net Financial Costs	(207)	(546)	+163%
Net Profit	941	907	-4%
Сарех	1,457	2,700	+85%
Net Debt	9,283	11,692	26%
Net Debt / EBITDA	4.0	4.4	

Reported EPS: -4% YoY; non-recurrent items penalize YoY comparison

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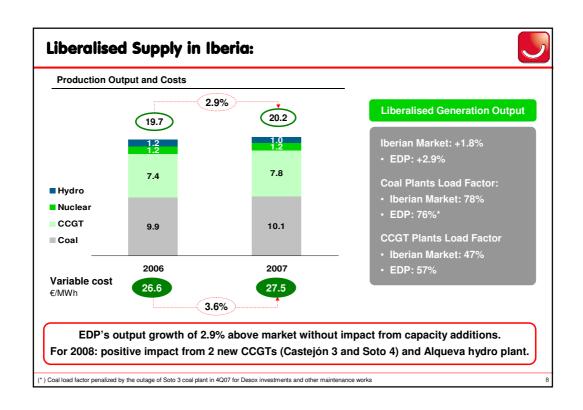
Regulated Networks and LT contracted generation: 82% of EBITDA, 75% of Capex

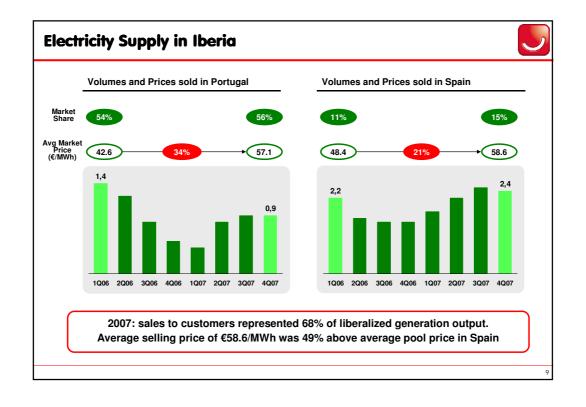
Efficiency improvement: Anticipation of 2010 cost cutting targets to 2008

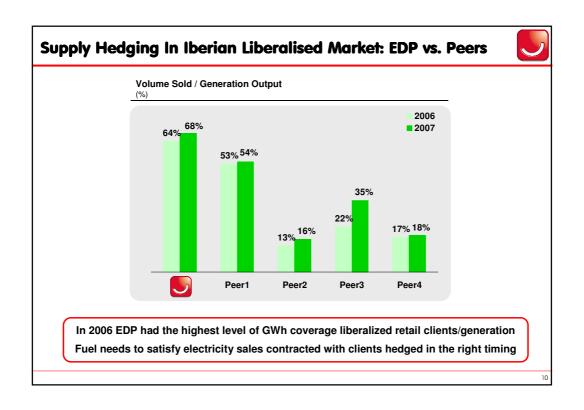
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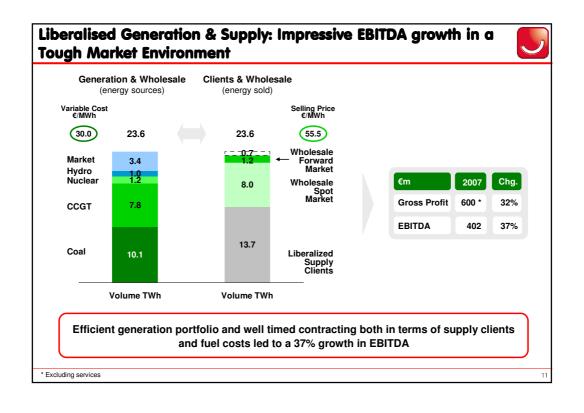
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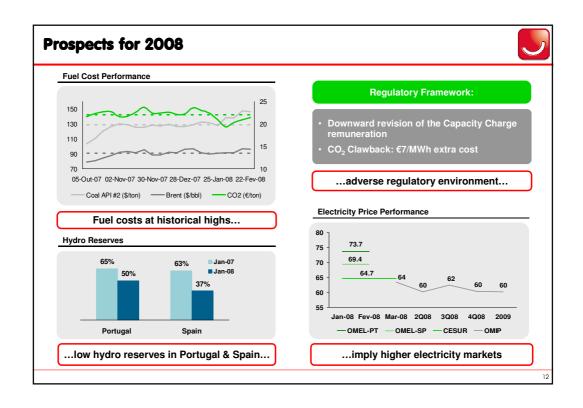
### **Iberian Electricity Wholesale Market** OMEL Weighted Avg. Baseload Price €/MWh Performance in 2007 Hydro Coefficient Spain Spanish Pool Price: -28% 75 Spain -Portugal Jul Jul OMIP Price Curve Evolution €/MWh CO2 Rights **Electricity Forward Prices:** Prospects for 1Q08 & 2008 68,7 2006 56,7 1-W Ahead 1-M Ahead 3-M Ahead CO2 Rights'07 CO2 Rights'08 - 28-Sep-2007 Recovery of wholesale electricity prices in 4Q07 and 1Q08 following depressed prices in 9M07

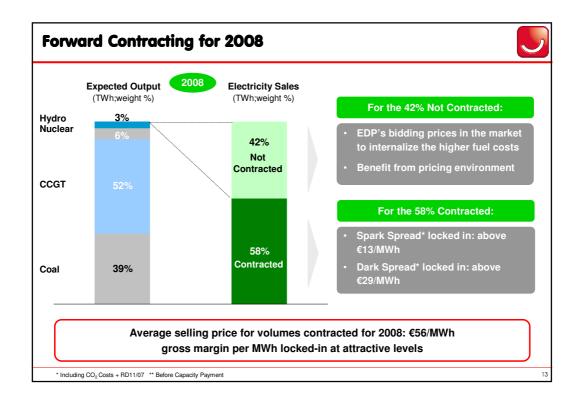


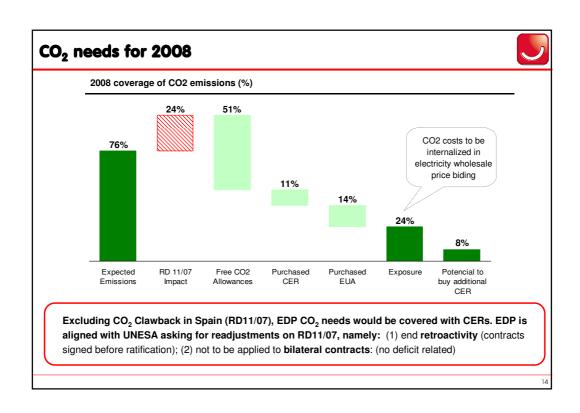




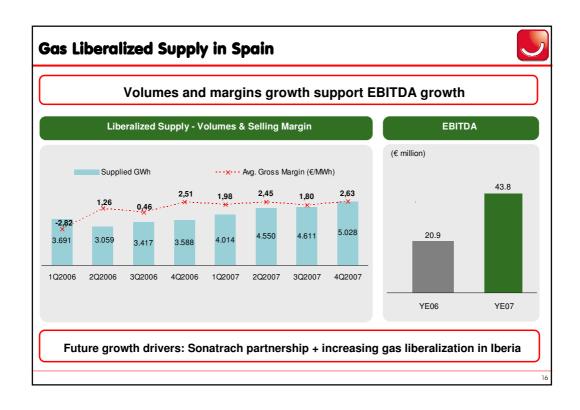


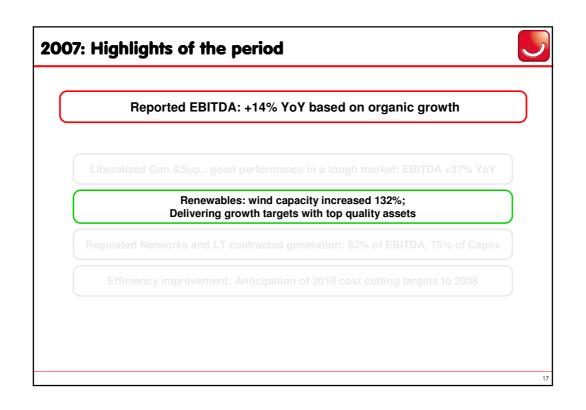


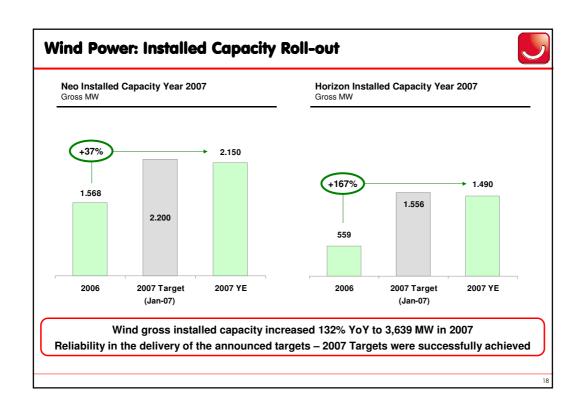


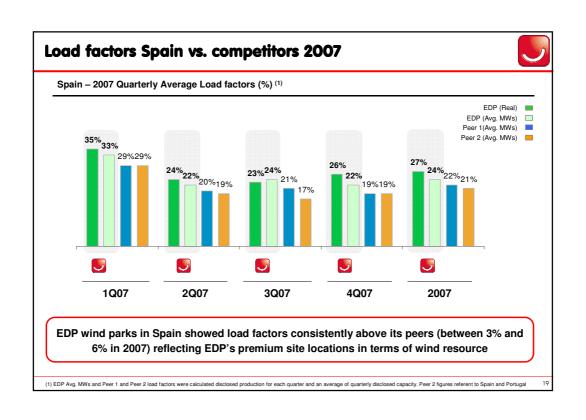


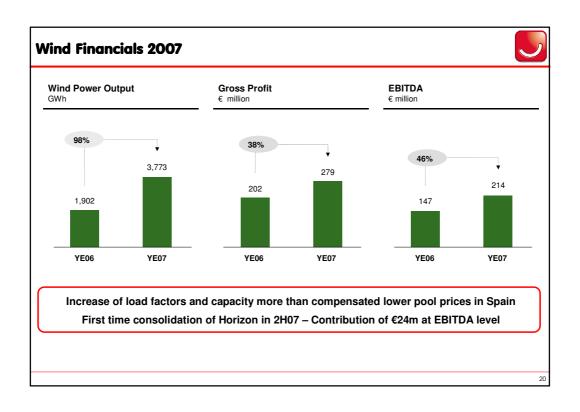
#### **EDP Generation Mix: Iberian Liberalized Market + Wind Spain** EDP: Generation Mix evolution (GWh) Chg. in Inst. Capacity: Liberalized Market + Wind Spain Iberian Liberalized Market + Wind Spain ■ CCGT Hydro ■ Wind Spain ■ Coal ■ Nuclear Capex Commissioning Date **Plants** Technology MWs Wind Spain\* 1,400 2007-2009 17% Alqueva Hydro 240 195 Oct-07 35% Dec-07\* 35% Soto 1 Coal -63 41% Castejon 3 CCGT 408 Dec-07 Soto 4 CCGT 418 204 3Q07 46% 45% Lares 1 CCGT 3Q09 431 228 36% 31% Lares 2 CCGT 431 199 3Q09 2007 2009 2006 2008 Strong increase of CCGT, wind power and hydro capacity in the market in 2007-2009 EDP is rapidly reducing its exposure to coal and CO<sub>2</sub> in merchant operations Wind Power plants in Spain commissioned until Dec-07 can continue to have full exposure to pool market price until Dec-12; plants wind capacity commissioned after Dec-07 subject to cap & floor on pool price 1/2

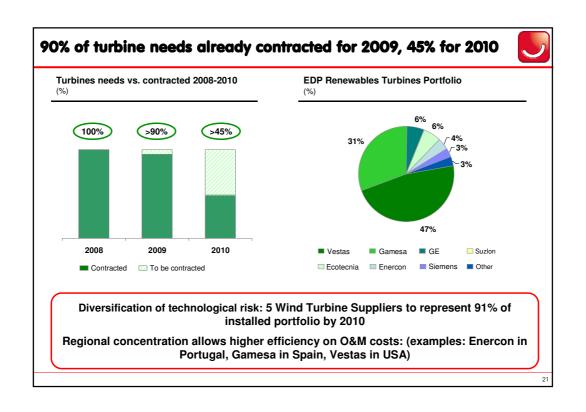




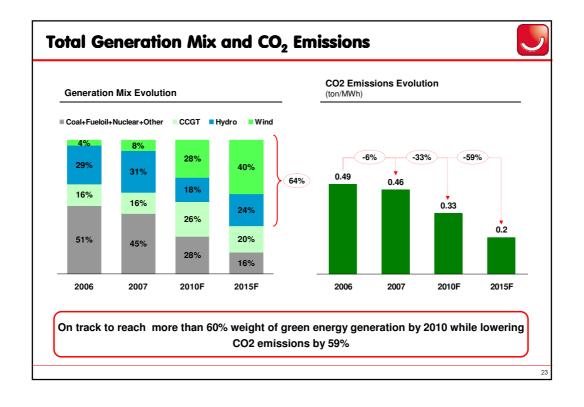


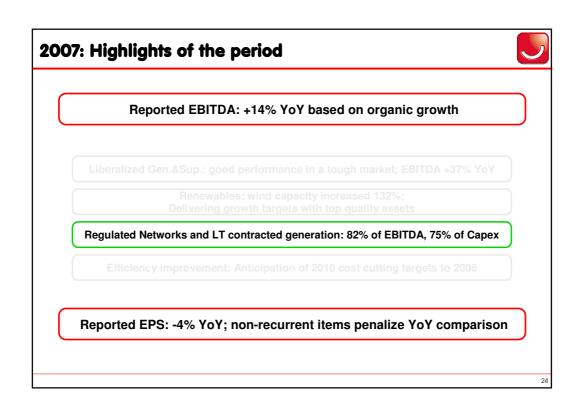


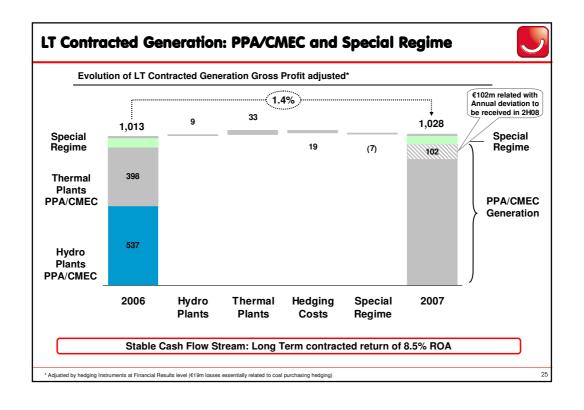


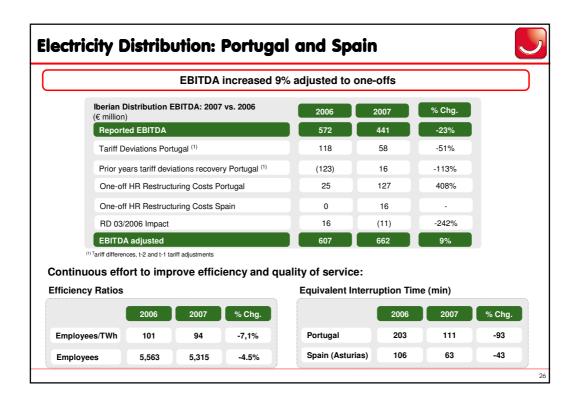


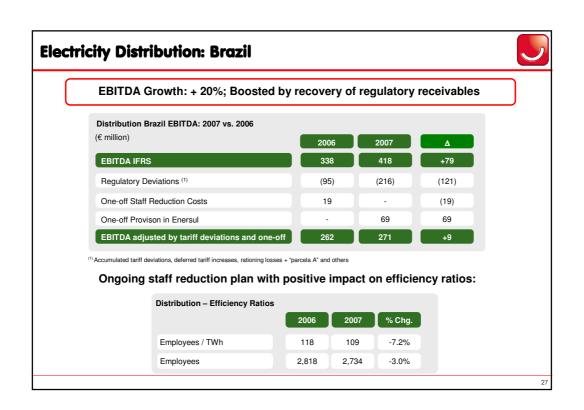
#### EDP expects to increase its hydro capacity by 18% until 2013 in the Iberian Market EDP's Investment Plans in Hydro (MW)Hydro Plants Start 18% MW Capex Type Status 883 Picote II 241 135 2012 Repowering Under construction 5,005 Construction to start in Bemposta II 191 130 2012 Repowering 1Q08 Ribeiradio Construction to start in 154 2013 (@55%) Construction to start in Alqueva II 240 75 2012 Repowering Baixo Construction to start in 170 369 2013 New Plant Inst. Cap. Ongoing TOTAL 883 863 in Iberia Investments EDP should also reinforce its presence in Renewables through hydro investments. For 2008 total CAPEX in the repowering and new hydro plants should reach €100m

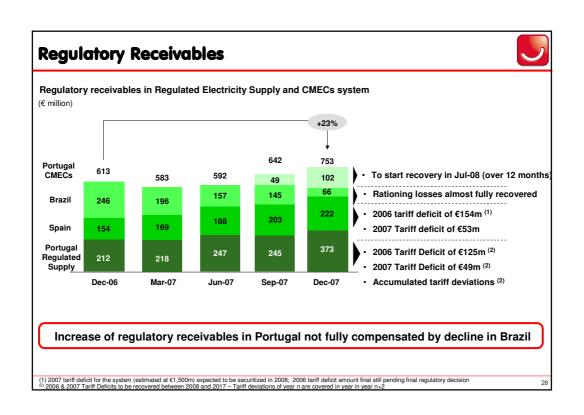


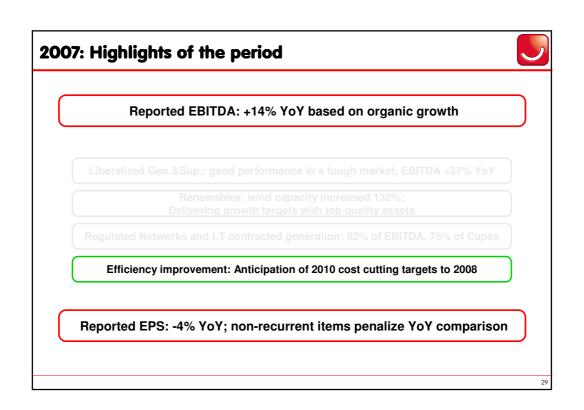


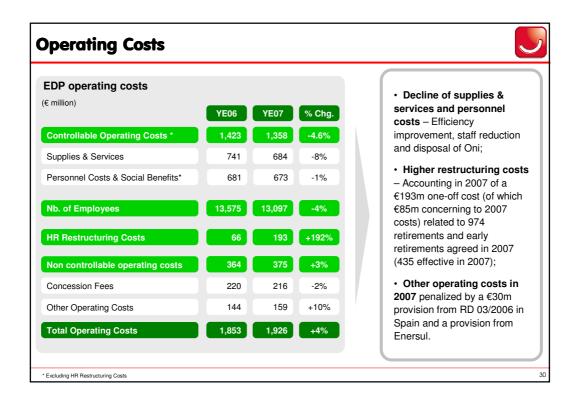


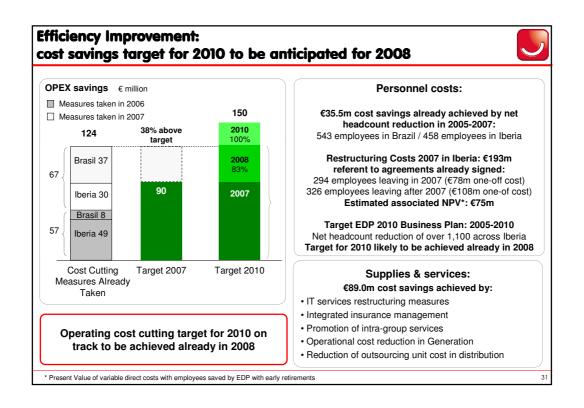


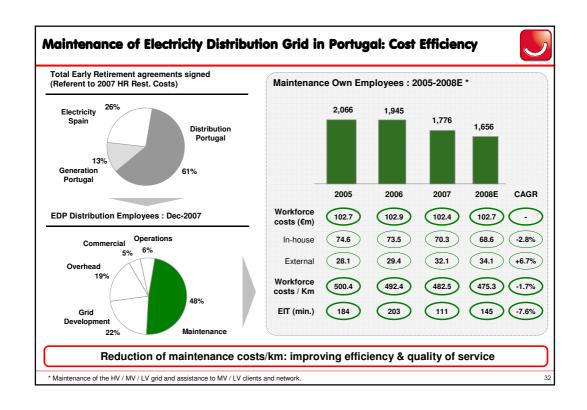


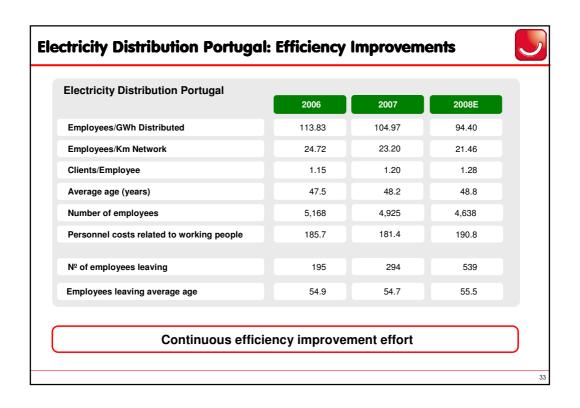


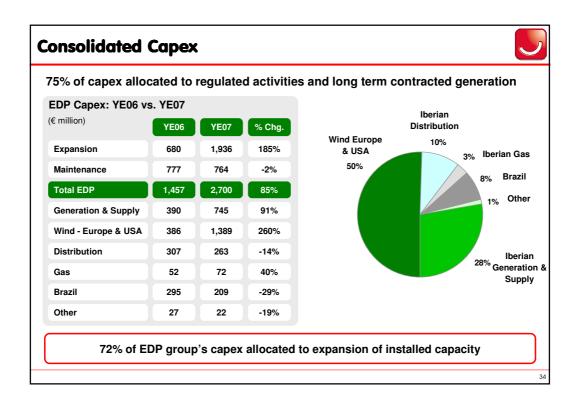


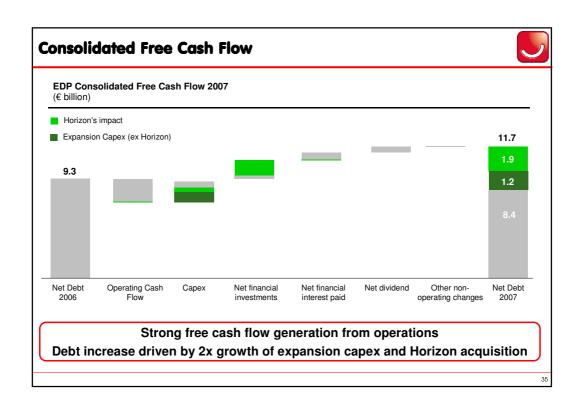


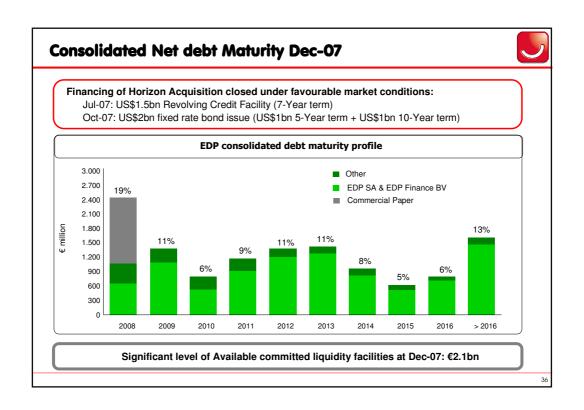


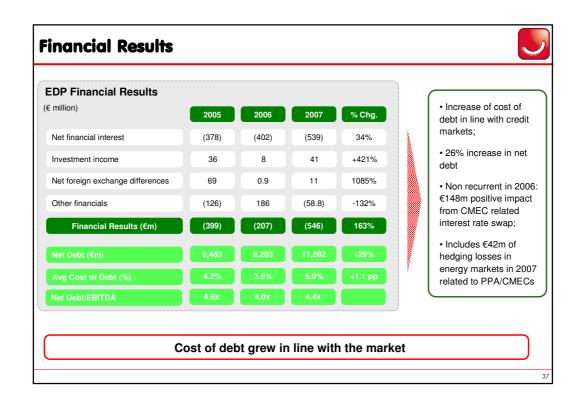


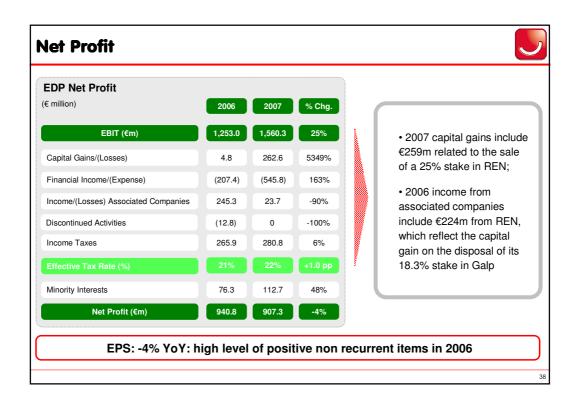
















Impressive Performance in an Tough Market: EBITDA +14%; EPS -4%

Hedging Based on efficient generation portfolio and strong commercial platform Liberalized Gen.&Sup.: good performance in a tough market; EBITDA +37% YoY

Renewables: wind capacity increased 132%; Efficient and CO2 free generation assets with low risk and attractive IRRs

Continuous effort on efficiency improvement: Opex plan on track Low Risk Asset Base: Regulated & LT Contracted Activities: 82% of EBITDA

On track to Deliver 2007-2010 Business Plan:

EBITDA CAGR 2005-2010 > 13%

EPS CAGR 2005-2010 > 14%

DPS 2007 to be proposed to AGM: €0.125 (50% pay-out ratio)

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