

# edp

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# Delivery of 2021 financial guidance supported by value accretive growth aligned with the Energy Transition



### **Main Targets Delivered**

	Guidance 2021	2021 Figures <sup>(1)</sup>	ΔΥοΥ		Highlights
Recurring EBITDA	~€3.7 Bn	€3,735m	+7%	$\bigcirc$	↑ Good performance in RES (+2.6GW, strong asset
Recurring Net Profit	>€800m	€826m	+6%		rotation)  ^ Strong results in
Net Debt	~€11.0-11.5 Bn	€11,565m <sup>(2)</sup>	-6%		Networks, both in Iberia and Brazil Weak EM,
Dividend	€	CO.19/Share <sup>(3)</sup> flat YoY		$\bigcirc$	negative mark-to- market to be recovered in the next years

<sup>(1) 2020</sup> recurring EBITDA & Net Profit, adjusted for the two disposals closed in December 2020, 6 hydro plants in Portugal and 2 CCGTs and B2C portfolio in Spain, for comparison going forward | (2) €11.2bn pro-forma Net debt including equity proceeds of €365m from the Portuguese Asset rotation transaction cashed in January 2022 | (3) To be proposed, subject to shareholders approval in the General Shareholders Meeting |

## Strategic commitments on track as we step up to the challenge to deliver superior value creation in a challenging context



7	Asset rotation <sup>(1)</sup> : ~€2.8 Bn proceeds agreed; €0.6 Bn gains in 2021	35%	<b>~8Bn</b> proceeds 2021-2025; avg. €0.3bn gains/year
	€0.75 Bn CAPEX in Electricity Networks	22%	€3.4 Bn CAPEX 2021-2025
Accelerated and sustainable growth	€1.5 Bn EDPR capital increase <sup>(2)</sup> ; rating upgrades; FFO/Net debt of 21%		Solid Balance sheet >20% FFO/Net debt in the sh
		_	

€2 Bn Green Hybrid bonds issued

@ <1.9% green funding 39%

in 2021 (vs. 74% in 2020)

**8.4 GW** of secured renewable capacity

(2.6 GW added, 1.8 GW U/C)

2021 Execution



42%

**Green leadership positioning** 

2021-2025 Target

**20 GW** of gross additions 2021-25

50% competitive green funding by 2025

**debt** in the short term



75% share of Renewables Generation



Reference in ESG



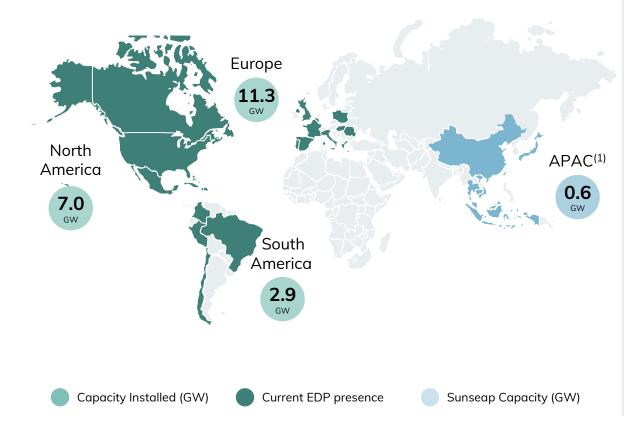
attractive returns

(1) Includes Asset rotations transactions carried in Brazil I (2) Accelerated Book Building

# We extended our renewables global presence, +12 markets, a new APAC platform, sizeable additions in solar & off-shore technologies



We have been expanding our renewable footprint to 21GW<sup>(2)</sup>...



# ...focused on geographic & technology diversification



Record wind and solar additions of 2.6 GW in 2021



+12<sup>(3)</sup> new markets including the established growth platform in APAC



**1.8 GW** added in 2021



Expansion to UK, Hungary & Chile



**0.5 GW** added in 2021

Solar

Expansion to **Asian Pacific markets** 



OW 1.5 GW of gross operating capacity

Awarded projects in US, UK, PL & S. Korea

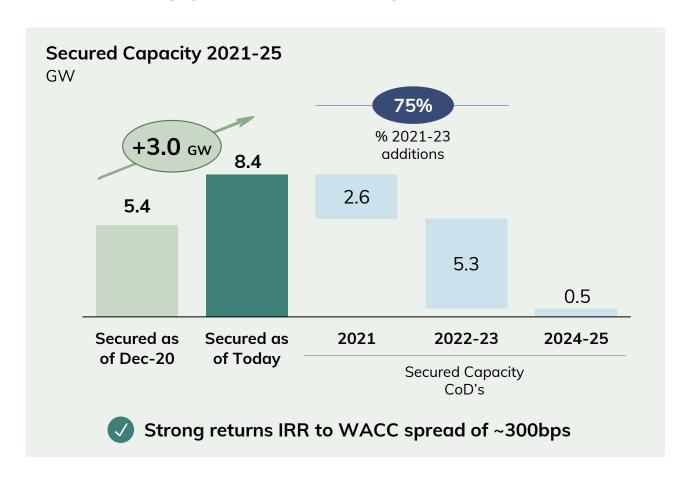
<sup>(1)</sup> Pending Sunseap regulatory Approvals | (2) EBITDA + Equity GW as of Dec-21 | (3) New markets include Hungary, Chile, Vietnam, Korea, Singapore, Thailand, Indonesia, Malaysia, Cambodia, China, Japan and Taiwan.

# 8.4 GW of capacity additions secured for 2021-25, covering 75% of 2021-23 growth target, with a resilient business model





### Accelerating growth across all platforms...



# ... maintaining a selective and disciplined investment approach

- 90% of capacity with CAPEX fully contracted (1) or Higher Capex already embedded in Investment decision
- Recent Auctions already incorporating higher bid prices
- New PPAs incorporating higher capex costs translating into 2-5 €/\$ increase in PPA pricing
- Wind capacity to be installed according to expected project timetable
- Solar capacity could potentially suffer delays of 1-3 months

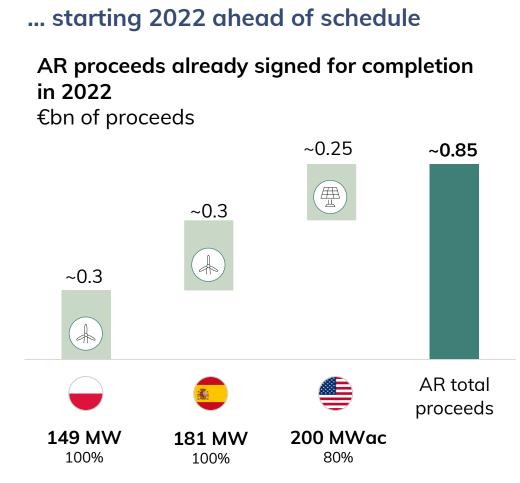
# EDP's asset rotation execution has been strong in 2021 in distinct fronts with significantly higher gains vs BP





#### Strong asset rotation performance in 2021...

#### **Asset Rotation Gains** €m Renewables €1.5 Bn proceeds<sup>(1)</sup>, disposing less ~580 GW than targeted in the BP **Booked €530M in gains** with greater return per MW than predicted ~300 **Networks** Disposed 3 transmission lots in Brazil with **€210M of enterprise value** Closed at attractive multiples, with BP 2021 capital gains of €46M Guidance Actuals



# Electricity Networks Iberia: Stable regulatory framework for 2022-25 in Portugal with indexation to yields and inflation





### **Electricity Networks Iberian Outlook**

Regulated Revenues	2021	2022E	2022-2025E
Return on RAB <sup>(1)</sup>	4.76%	4.70%	Rate of Return indexed to Portuguese 10 Year bond yields(3)
(%) Efficiency	_	4.7 0 70	Inflation update on RAB & Totex at GDP Deflator - 0.75% efficiency factor <sup>(4)</sup>
Controllable Costs/Customer <sup>(2)</sup> (€) 54 47		7	Growing Digitalization with 69% smart meters penetration in 2021, targeting 100% in 2025
2020P	<b>-12%</b> 20	21	Viesgo's integration evolving ahead of schedule (100% at corporate centers levels)

# Electricity Networks Brazil: Strong growth supported by grid expansion and inflation updated regulated revenues





Growth in transmission supported by CELG-T acquisition...

Acquisition CELG-T EDP Goiás



Exposure to **Goiás' strong electricity demand growth** 



Implied enterprise value of €347M



Transaction **closed in February 2022** 

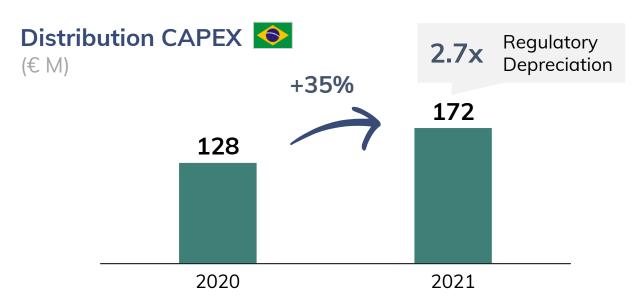
€165м

Transmission CAPEX 2021

~€80м

CAPEX in 2 new projects awarded<sup>(1)</sup>

... and steady growth of CAPEX and inflation update of regulated revenues in distribution



€785м

Regulated Asset Base Positive impact of inflation on tariffs annual update, EDP São Paulo: +12% and EDP Espírito Santo: +10%

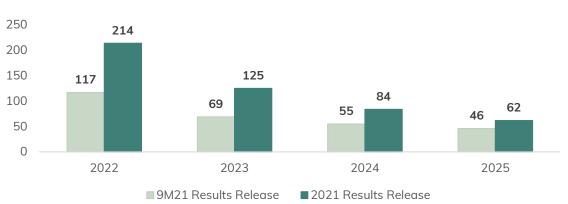
# Diversified generation mix limits adverse impact from low hydro volumes in early 2022, for 2023-25 avg. hedged volumes at ~40% Accelerated and sustainable growth





#### Wholesale Electricity Prices Iberia

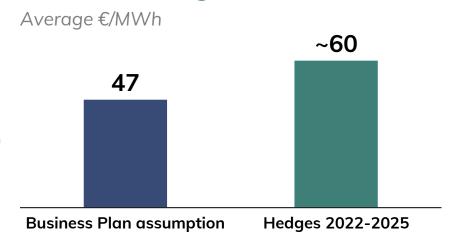




### **Expectations for 2022**

- Low hydro volumes in Jan/Feb vs. average offset by strong increase of thermal generation (gas & coal)
- Baseload production ~100%<sup>(1)</sup> hedged at ~€60/MWh

#### Baseload Selling Price Iberia 2022-2025



### **Expectations for 2023-2025**

- Baseload production ~40% hedged at ~€60/MWh
- Increase structural weight of merchant volumes to optimize hedging

(1) Baseload production excludes January 2022 2021 Results 10

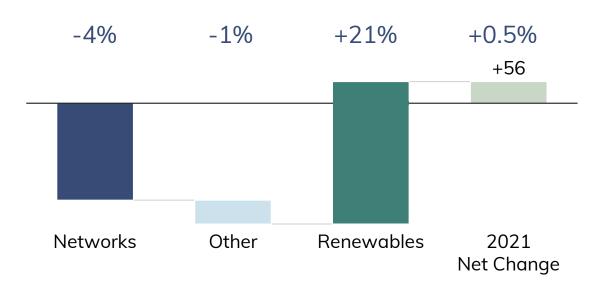


### Adapting our organization to the energy transition and reinforcing purpose and engagement





#### Workforce evolution by platform 2020 vs. 2021



- Scale up of organization and expansion into new markets in Renewables
- Digitalization and integration in Networks

### **Purpose & Engagement**





EDP recognized as **Top Employer** 



Succession plans for top management. 81% of vacant management positions filled by internal talent



Variable remuneration KPIs aligned with the 3 pillars of the Business Plan



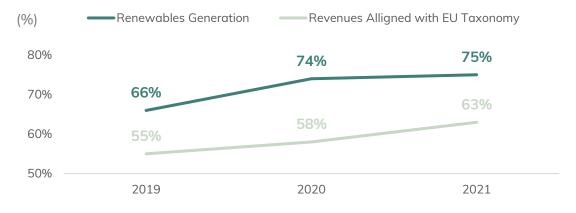
EDP aligned with high performing companies in employee engagement

# EDP is recognized by successfully integrating ESG excellence in the core of our strategy





#### Stepping up green leadership position...

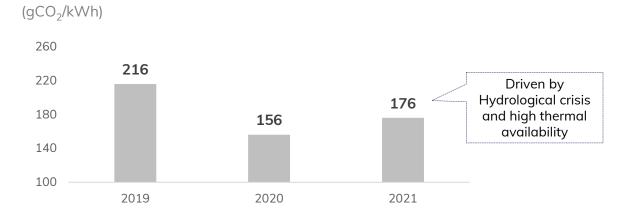


#### ...while being recognized by ESG Performance

Dow Jones
Sustainability Indices

Powered by the S&P Global CSA

World most sustainable Global Electric Utility



■ Emissions intensity (1)



Top-10 weight in the Global Clean energy Index



Recognized commitment to gender equality

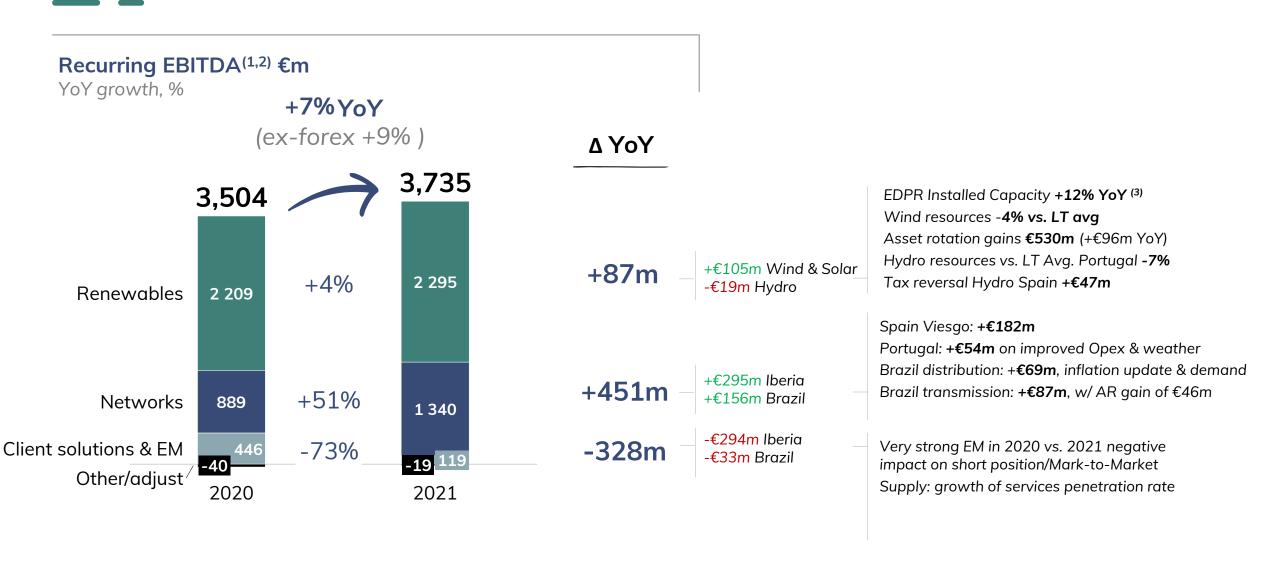
(1) Scope 1 & 2 **2021 Results** 12

# FINANCIAL PERFORMANCE



# Recurring EBITDA +7% YoY with strong growth in Electricity Networks' mitigating the weak performance in Energy Management Iberia







### Wind & Solar EBITDA +6% YoY prompted by higher asset rotation gains

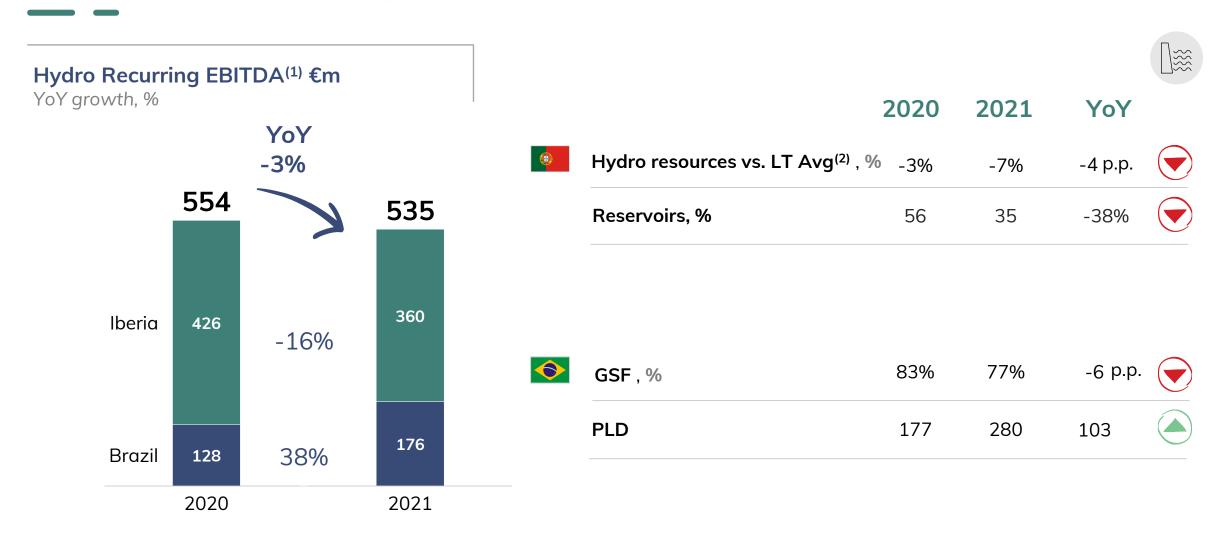




	6% YoY				
	1,655		1,760		
Europe	856	11%	950		
North America Brazil & Other	777	-4%	747		
	22 2020		2021		

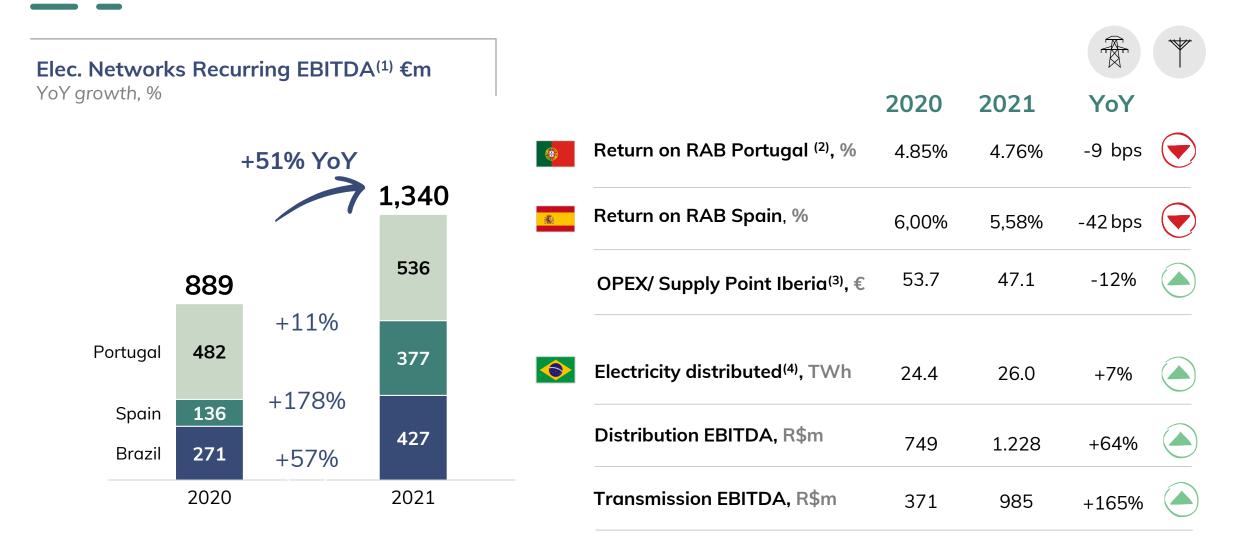
	2020	2021	YoY	
Installed Capacity <sup>(1)</sup> , GW	12.2	13.6	+12%	
Prod. deviation vs exp LT Gross Capacity Factor, %(2)	-4%	-4%	0 р.р.	
Electricity Production, TWh	28.5	30.3	+6%	
Asset Rotation Gains, €m	434	530 <sup>(3)</sup>	21%	
Avg. Selling price €/MWh	53.2	53.7	1%	

## Hydro recurring EBITDA<sup>(1)</sup> -3% YoY, impacted by deterioration of hydro resources in Iberia in 4Q21



## Electricity Networks Recurring EBITDA +51% YoY with the integration of Viesgo in Spain, inflation updates and expansion capex in Brazil





# Client Solutions & EM Recurring EBITDA<sup>(1)</sup> penalized by strong increase of energy prices and negative MTM of hedging contracts

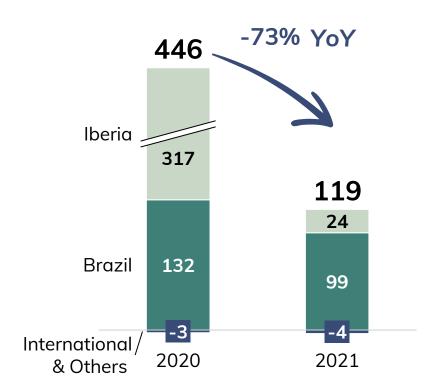
















Tough YoY comparison vs. very strong 2020 in EM





2021 EM penalized by **negative mark-to-market of hedging, high energy sourcing costs** 



Closure of Sines coal plant in 2020 (recurring EBITDA in 2020 of €22M)



Client services penetration rate +3p.p. to 31%





**Higher availability rate** of Pecém plant at 94%



Higher fuel procurement costs

# High energy prices with negative impact in 2021, mitigated through risk edp optimization within an integrated portfolio in Iberia





- Higher energy costs not passed-through to our clients (short position, higher sourcing costs and unexpected consumption)
- Optimization of thermal generation as a physical hedge

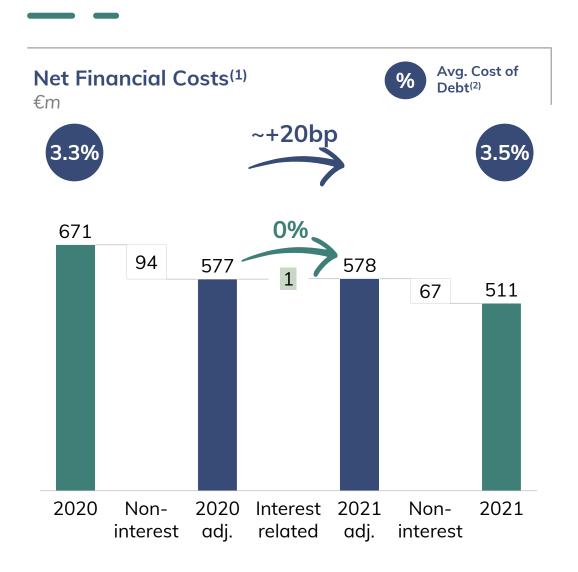
Higher than expected premium - realized prices vs baseload prices

Negative mark-to-market on gas financial hedging (mostly non-cash), to be partially reverted through associated higher operational margins, mostly throughout 2022 and 2023

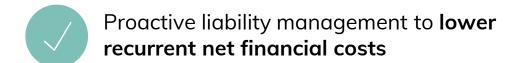
(1) Values compared against 2021 budget 2021 Results 19

### Net financial costs decline in 2021 due to positive one-off impacts and flat cost of debt







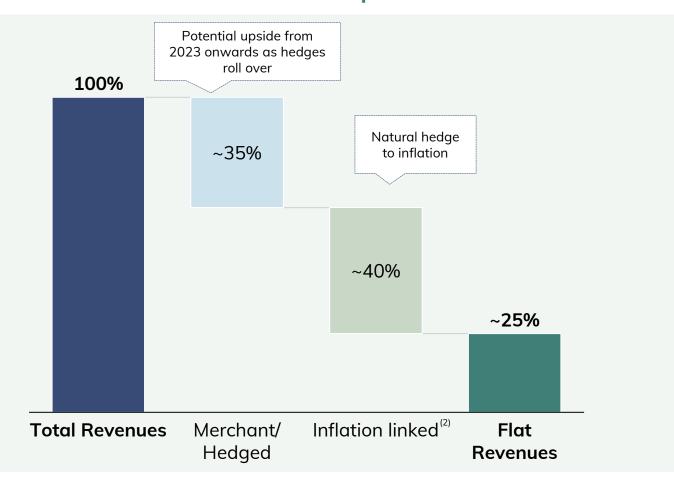




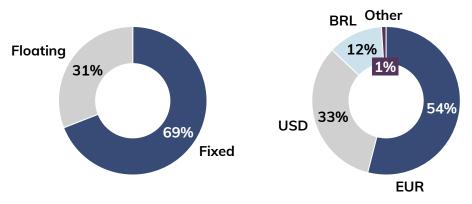
### EDP well protected against inflationary and interest rate pressures with >70% of non-fixed revenues and ~70% of fixed rate debt



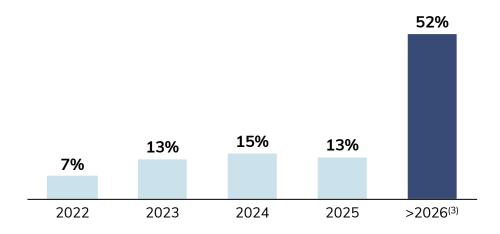
### EDP Revenues<sup>(1)</sup> with limited exposure to inflation



#### Debt breakdown by rate & currency

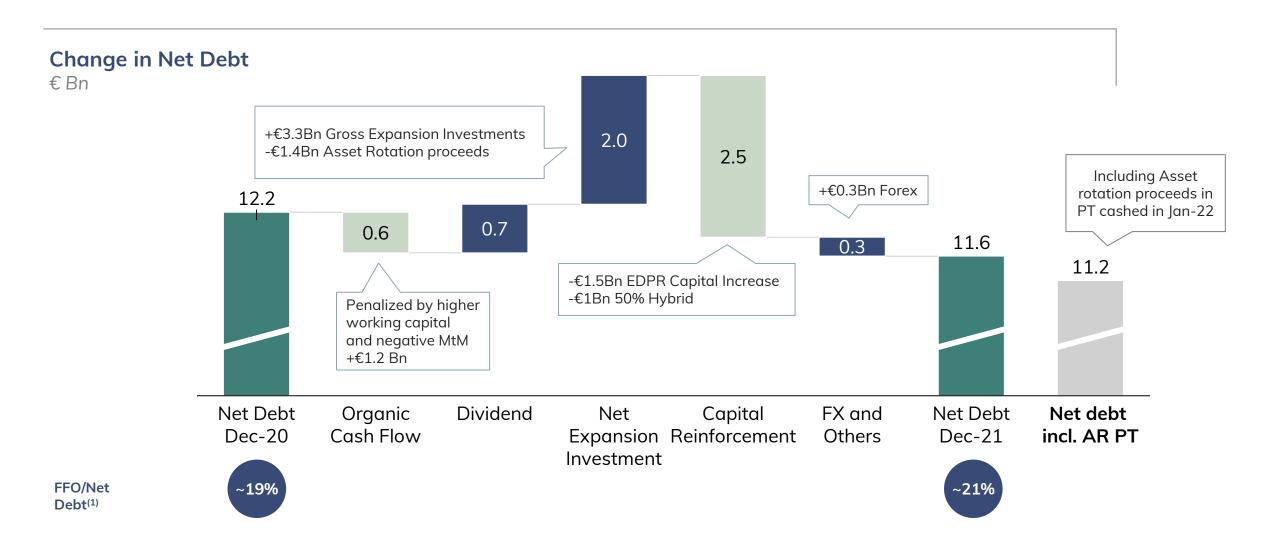


### **Debt breakdown by Maturity**



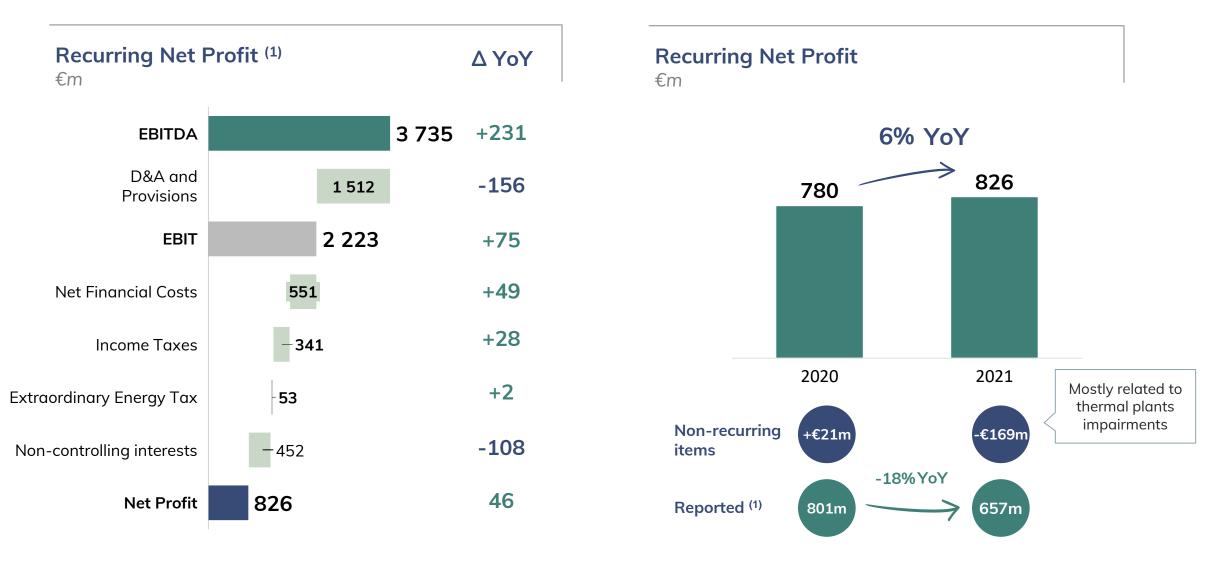
# Net Debt decreased 6%, capex growth and temporary higher working capital offset by EDPR capital increase and hybrid bond issuances





## Recurring Net Profit +6% YoY as a result of EBITDA & EBIT growth, lower net financial costs and higher minority interests









### Key takeaways: On track to deliver 2021-2025 targets

- **Delivery of 2021 guidance,** with strong growth in networks, very positive asset rotation gains off-setting negative short-term impact of high energy sourcing costs and energy hedging mark-to-market
- Flexible portfolio in energy markets: Diversified generation mix mitigates adverse impact from low hydro volumes in early 2022. For 23-25 avg. 40% volumes hedged volumes at ~€60/MWh with upward revision of merchant exposure going forward
- Strong visibility on renewables growth, with 8.4 GW secured for 2021-25 (75% of 2021-23 growth target) at attractive returns and LT contracted, keep us on track to with our plan to deliver 20GW of renewables in 2021-2025
- Strong performance of asset rotation activity in 2021 (2x better results than BP guidance), and good prospects for 2022 with ~€0.8 Bn of asset rotation deals already signed
- EDP well protected against inflationary and interest rate pressures with >70% of gross margin coming from activities with non-fixed revenues and with fixed rate debt representing ~70% of the debt portfolio
- Recognition as world most sustainable electric utility by Dow Jones Sustainability Index & top-10 weight in the S&P Global Clean Energy Index, reinforcing our commitment to become carbon neutral by 2030

# edp

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