

# 2020 Results Presentation

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### Delivered 2020 targets supported by resilience of our business model and strong execution



#### Main targets delivered

	Targets 2020	2020 YE Figures	
Recurring EBITDA	~€3.7Bn	€3.7Bn	4Q20 Highlights
LUITUA		(ex-forex <b>+3</b> % YoY)	<ul> <li>Closing of all key pending transactions </li> </ul>
Recurring	o.co op (1)		• +0.8GW renewables (+1.6GW in 2020) 1
Net Profit	~€0.9Bn <sup>(1)</sup>	€901Mn <sup>(1)</sup> (+6% YoY)	• Two asset rotation deals (Spain & US)
			• Power Prices recovery (Iberia & Brazil) 1
Net Debt / EBITDA	3.2x	3.2x (vs. 3.6x in Dec-19)	<ul> <li>■ Brazilian Real depreciation (-25% YoY)</li> </ul>

**Dividend** 

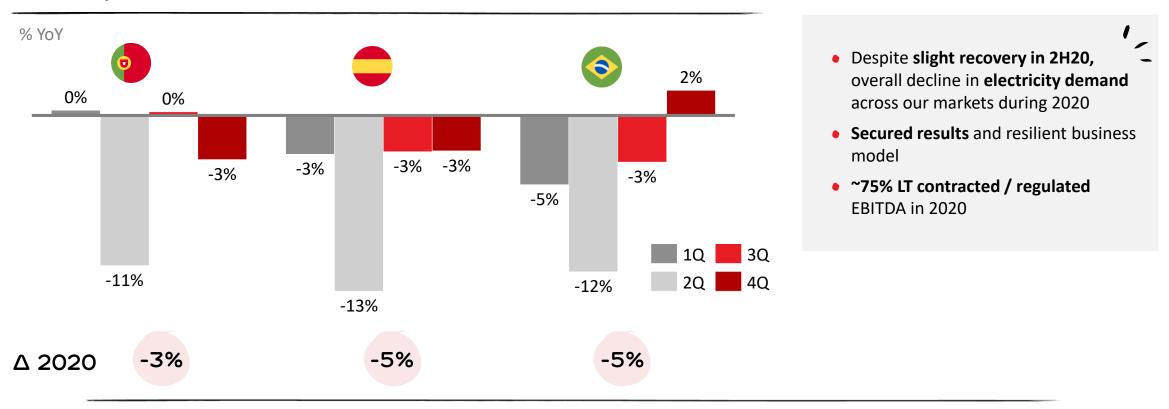
**0.19€/share**<sup>(2)</sup>

(in line with dividend floor)

## Despite severe demand shock, 2020 presented a strong performance evidencing resilience of our business model



#### Electricity demand 2020: YoY (1)



COVID impact ex-forex of -€100m at EBITDA level mostly concentrated in 2Q20

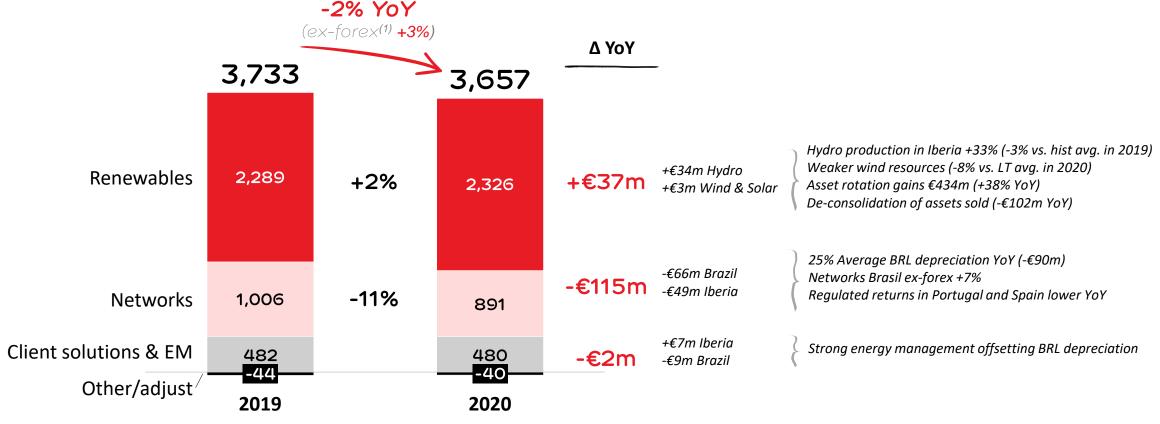
<sup>(1)</sup> Data from EDP Distribuição to Portugal, REE to Spain; Brazil corresponds only to EDP Distribution concession areas in São Paulo and Espirito Santo; (2) Recurring Net Profit excludes non-recurring items (including extraordinary energy tax/CESE).

## Recurring EBITDA -2% YoY penalised by BRL devaluation, EBITDA exforex +3% supported by Hydro recovery and Asset Rotation gains



#### **Recurring EBITDA**

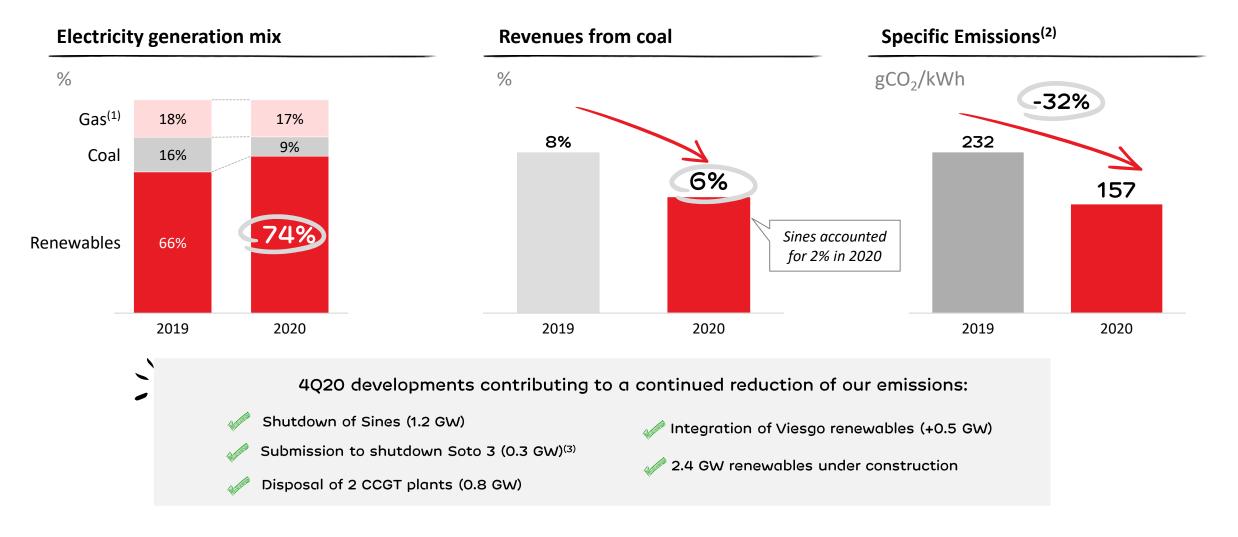
€m; YoY growth, %



<sup>(1)</sup> FX Impact on EBITDA: -€205m; Non-recurring items for 2020 of +€293m include net gains related to portfolio reshaping (+€277m), HR restructuring costs and other HR-related items (-€18m), costs related to Sines shutdown (-€53m) and regulatory issues in Brazil and Portugal (+€87m) | Non-recurring items for 2019 of -€2m include restructuring costs (-€13m), regulatory costs (-€28m) and gain following the change in medical plan of employees in Brazil (+€30m) and reversal of an impairment at São Manoel hydro plant (+€8m).

### Growth in renewables and early coal shutdown in Iberia accelerate EDP's decarbonization path





## We have delivered ambitious targets, accelerating growth and improving our portfolio



#### Target 2019-22

Achieved



Accelerated and focused growth

**7** GW additions for 2019-22

>1.4x IRR/WACC

€6 Bn RAB

>€1 Bn /year in Asset Rotation

7.7 GW already secured

>1.4x on projects' approval with COD up to 2023, avg. contracted NPV > 70%

>€6 Bn, through Viesgo acquisition and organic growth in Brazil

€2.3 Bn in 2019-20 asset rotation with premiums ~50% above targets



Continuous portfolio optimization

>€2 Bn disposals

~90% RES+Networks EBITDA

€2.7 Bn, swapping Iberian portfolio of merchant hydro PT and B2C/thermal in Spain at 14x EBITDA for Viesgo regulated assets at 12x

~90% EBITDA from Renewables and Networks with a very resilient business model, despite COVID-19 pandemic

## ...while deleveraging, becoming more efficient and digitally enabled, and delivering strong value creation for shareholders



<b>%</b>	

Solid Balance Sheet and low-risk profile Target 2019-22

Achieved

**3.2**× ND/EBITDA 2020

3.2x in 2020 (vs. 4.0x in 2018): delivery of frontloaded deleverage target



Efficient and digitally enabled organization

€50 Mn Opex reduction 2020¹

~€50 Mn achieved in 2020



Attractive shareholder remuneration

€0.19

Dividend floor per share

Strong TSR

**Delivery** of dividend policy commitment

43%<sup>2</sup>, ~30 pp above EURO STOXX Utilities

<sup>(1)</sup> Like-for-Like comparison ex. growth (2) For the year of 2020. Source: Bloomberg.

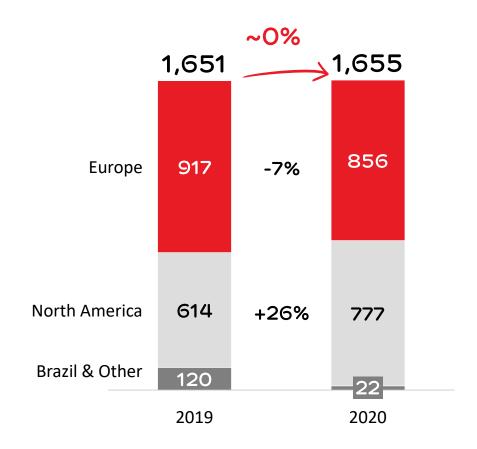


### Wind & Solar Recurring EBITDA flat as higher gains on asset rotation have offset weak wind resources and de-consolidation effect



#### **Recurring EBITDA - Wind & Solar**

€m; YoY growth, %



	2019	2020	YoY
Built Capacity, GW	0.9	1.6(1)	2×
Avg. Installed Capacity, GW	10.9	10.8	-1 %
Electricity Production, TWh	30	28.5	-5% <b>V</b>
Asset rotation gains, €m	313	434	38% ↑

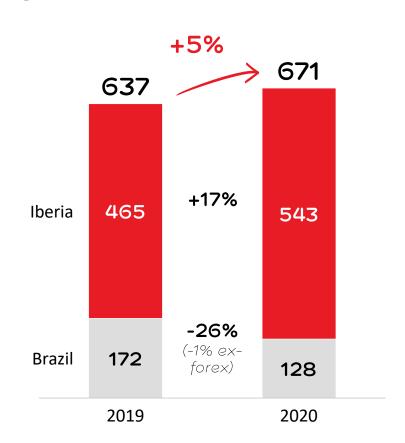
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## Hydro Recurring EBITDA up by 5%, prompted by a strong recovery of hydro resources in Iberia, while penalised by BRL devaluation



#### **Recurring EBITDA - Hydro**

€m; YoY growth, %



	2019	2020	YoY
Hydro production <sup>(1)</sup> , TWh	9.8	13.1	+33% ^
Hydro resources vs. LT Avg <sup>(3),</sup> %	-19%	-3%	+16 p.p.
Avg selling price <sup>(2)</sup> , €/MWh	64	58	-8% <b>V</b>

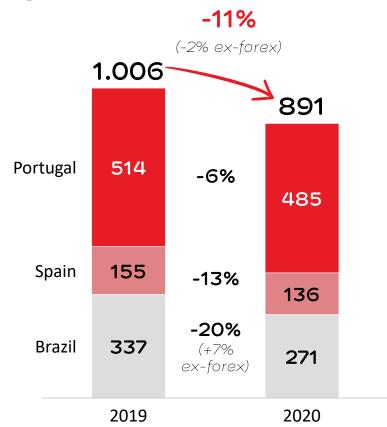
6	2019	2020	YoY
GSF	81%	80%	-1p.p. 🖖
PLD, R\$/MWh	227	177	-22% <b>V</b>

### Regulated Recurring Networks EBITDA -11%, driven by BRL devaluation, eda despite strong performance in local currency





€m; YoY growth, %



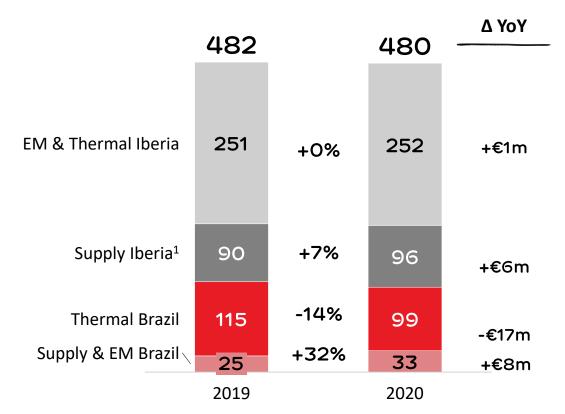
	2019	2020	YoY	
Return on RAB Portugal <sup>(1)</sup> , %	5.13%	4.85%	-29 bp	Ψ
Return on RAB Spain, %	6.5%	6.0%	-50 bp	Ψ
Recurring Opex Iberia, €m	382	376	-1.6%	
	2019	2020	YoY	
Recurring Transmission EBITDA, R\$m	229	371	+62%	<b>^</b>
Recurring Distribution EBITDA, R\$m	1,258	1,226	-3%	
Electricity distributed, TWh	25.6	24.4	-4.6%	Ψ

## Client Solutions & Energy Management Recurring EBITDA was flat, benefiting from successful hedging strategy in Iberia in 2020



### Recurring EBITDA – Client Solutions & Energy Management

€m; YoY growth, %





- ↑ Positive impact from **hedging strategy**
- ↓ Lower thermal production with Coal -41% YoY
- Resilient B2C demand and increased services penetration despite Covid impact



- ↑ Positive impact of mark-to-market in long term contracts
- ↓ Lower spot price (PLD) and margins in supply market
- ↑ Thermal PPA contract **inflation update**

### Operating cost (OPEX) -3% on like-for-like base (ex-growth) in 2020



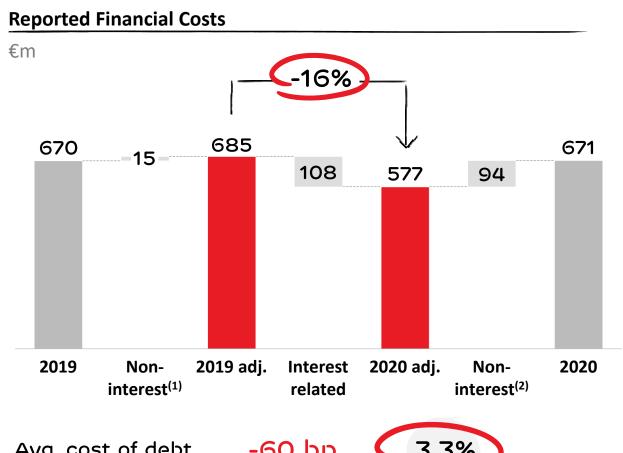
**xx%** Weight on Opex

Operations	Indicator	YoY Change	Main drivers
Iberia 58%	Opex <sup>(1)</sup>	-1%	• -1% avg. headcount YoY
EDP Brasil 12%	Opex <sup>(1)</sup> excl. growth and forex	-2%	• Avg. inflation: ~4.5% <sup>(2)</sup>
EDPR <b>29%</b>	Adj. Core Opex/MW <sup>(3)</sup>	+1%	<ul> <li>Growth of renewables development activity</li> </ul>
edo (1)	Opex ex-forex	1%	
eup	Opex like-for-like (excl. growth)	-3%	

<sup>(1)</sup> Operating Costs Cash Recurring: Opex excluding caps, one-offs and forex impact. 2019: Caps (+€139m), one-offs ('€17m); 2020: Caps (+€163m), one-offs (-€63m), forex (-€72m); | (2) Avg. IPCA 2020 | (3) Core Opex adjusted by asset rotation, offshore costs (mainly cross-charged to projects' SPVs), service fees, one-offs and FX.

### Interest related costs -16%, with average cost of debt decreasing with our active liability management and lower interest rate environment





#### **Bonds** issued

y d	Green	bonds

	Amount	Coupon	Maturity
Jan-20 (hybrid)	€750m	1.70%	2080 💆
Apr-20	€750m	1.63%	2027 📡
Sep-20	USD850m	1.71%	2028

#### 2020 bond maturities

	Amount	Coupon
Jan-20	USD 583m	4.13%
1Q20 (hybrid) (3)	€750m	5.38%
Jun-20	€233m	4.13%
Sep-20	€462m	4.88%

-60 bp

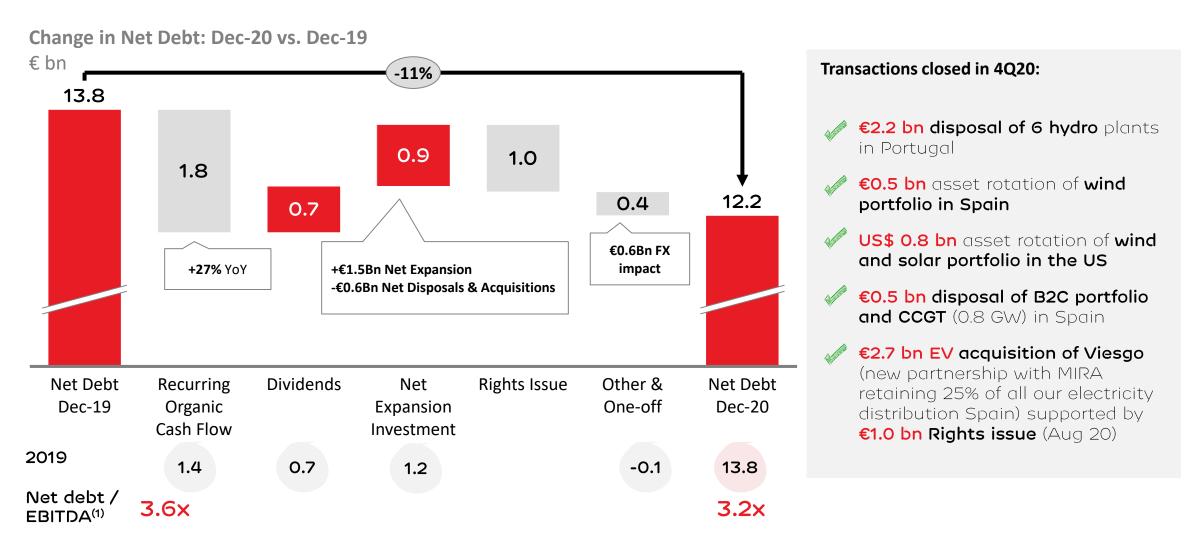


(1) Non-interest items in 2019 includes: -€19m of net foreign exchange differences and -€3m capital gains +€31m Feedzai gain. | (2) Non-interest items in 2020 includes: -€24m net foreign exchange and derivatives differences and -€70m related with one-off cost related to the repurchase of some outstanding debt in 2020.

Avg. cost of debt

### Strong deleverage to a Net Debt / EBITDA ratio of 3.2x, the lowest level since 2007

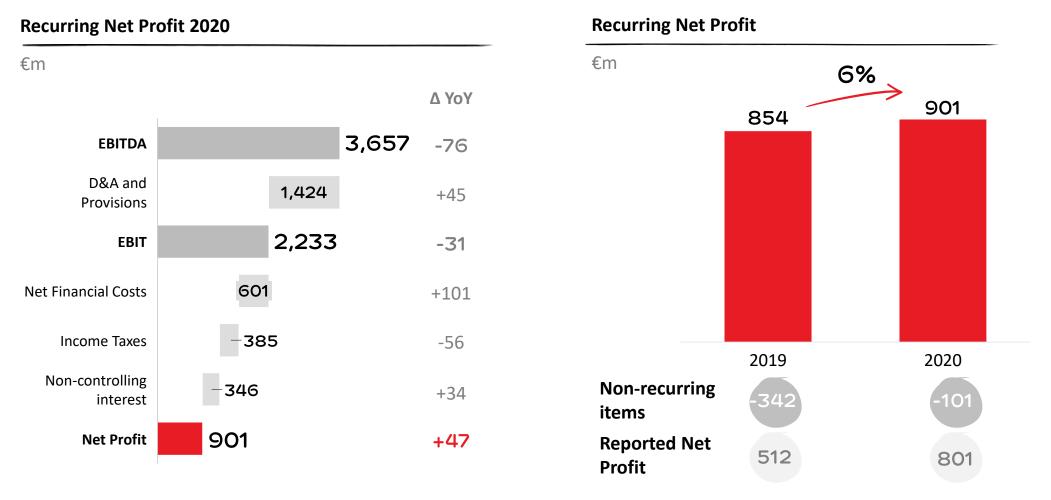




<sup>(1)</sup> Based on net debt excluding regulatory receivables and impact of sale of tariff deficit, and recurring EBITDA of the last 12 months. Do not include €0.85 bn related with Leasings' debt accounted as Other Liabilities (IFRS 16 impact)

## Recurring net profit +6% driven by lower financial costs and decline of non-controlling interests





<sup>(1)</sup> Non-recurring items for 2020 of -€101m in 2020, including the net gain from disposals and investments (+€325m), impairments (-€252m, mainly thermal in Iberia), liability management costs (-€55m), regulation related items and other (-€18m) and HR reestructuring costs (-€38m) | Non-recurring items for 2019 of -€342m include extraordinary energy tax (-€66m), Impairments and provisions (-€283m), regulation related items (-€12m), curtailment (-€8m) and provision reversion at S.Manoel and gain on the revaluation of Feedzai (+€28m).



#### **IR Contacts**

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#### **Next Events**

• Feb 25<sup>th</sup>: EDP Strategic Update

• May 13<sup>th</sup>: 1Q21 Release